



# RAH FINANCIAL

FINANCIAL STAFFING SOLUTIONS

## 2021 Washington State Money Managers Ranking List (by AUM)

Total AUM: \$1,212,280,000,000 (updated 1/15/22)

Firms With Year-Over-Year Increase in AUM = \$ green

### Financial Services Executive Recruiting

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### Assets are in millions and are as of January 15, 2022

Rank	Manager	Manager Type	City	Assets
1	Parametric Portfolio Associates	Money Mgm't/Mutual Fund Spec.	Seattle	\$413,000
2	Russell Investment Group	Money Management	Seattle	\$330,100
3	Fisher Investments	Wealth Mgm't	Camas	\$159,612
4	Milliman Advisors, LLC	Wealth Mgm't/Pension Consultants	Seattle/Multiple Offices	\$50,328
5	Financial Advocates Investment Mgm't	Wealth Mgm't/Broker-Dealer/RIA	Olympia, Portland	\$23,796
6	Edge Asset Mgm't Inc./Princ. Globe Investors	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$16,900
7	Pugh Capital Mgm't, Inc.	Institutional Fixed Inc. Money Mgr	Seattle	\$11,600
8	Brighton Jones, LLC	Wealth Mgm't	Seattle/SF/AZ/DC/OR	\$9,800
9	Verus Advisory, Inc.(prev. Wurts & Assoc.)	Wealth Mgm't/Pension & Profit Sh.	Seattle/L.A./S.F.	\$8,295
10	Washington Capital Mgm't, Inc.	Wealth Mgm't	Seattle/OR/CA/MA	\$8,017
11	Freestone Capital Mgm't, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$7,223
12	Coldstream Wealth Management	Wealth Mgm't	Bellevue/Seattle	\$7,032
13	Columbia Pacific Advisors, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$6,600
14	Saturna Capital Corporation	Money Mgm't/Mut'l Fnd Spec/B-Dir	Bellingham	\$6,500
15	Zevenbergen Capital Investments LLC	Wealth Mgm't	Seattle	\$5,820
16	Pathstone ( Pacific Northwest Region-Only)	Multi-Family Office	Blvue/Seattle/Anchorage	\$4,850
17	Badgley Phelps Wealth Managers	Wealth Mgm't	Seattle	\$4,600
18	D.A. Davidson & Co.	Broker Dir/Wealth Mgm't/Trust	WA/MT/NE/CA	\$4,400
19	Laird Norton W'lth Mgm't(Strat./Trust Co, LLC)	Wealth Mgm't/Trust Mgm't	Seattle	\$4,171
20	Pacific Portfolio Consulting, LLC	Wealth Mgm't	Seattle	\$4,052
21	McCutchen Group, LLC	Wealth Mgm't	Seattle	\$3,700
22	Merriman	Wealth Mgm't	Blvue/S'ttle/Spok./Eugene	\$3,700
23	Evergreen Capital Management, LLC	Wealth Mgm't	Bellevue	\$3,700

24	Baird Investment Group/Robert W. Baird & Co.	Broker Dealer, Investm't Advisor	Seattle/Yakima/Mt. Vernon	\$3,553
25	Taiyo Pacific Partners L.P.	Hedge Fund Mgm't	Kirkland	<b>\$3,465</b>
26	Tiedemann Advisors, LLC	Wealth Mgm't/Family Office Svcs.	Seattle/NY/Multi-state	\$3,347
27	Oppenheimer & Co., Inc.	Wealth Mgm't	Seattle/Multi-Office	\$3,235
28	The Pacific Financial Group, Inc.	Wealth Mgm't	Bellevue	<b>\$3,157</b>
29	Northwest Asset Management	Wealth Mgm't	Mercer Island	<b>\$3,100</b>
30	Empirical Wealth Management	Wealth Mgm't	Seat/Blvu/Spok'n/AK/CA/OR	<b>\$3,046</b>
31	Kunath Karren Rinne & Atkin, LLC	Wealth Mgm't	Seattle	\$2,980
32	The Clarius Group, LLC	Wealth Mgm't	Bellevue	<b>\$2,807</b>
33	Moss Adams Wealth Advisors	Wealth Mgm't	Seattle/Everett/Tac/Yakima	\$2,781
34	Steelhead Partners, LLC	Hedge Fund Mgm't	Seattle	<b>\$2,566</b>
35	Barwick & Partners, Inc.	Wealth Mgm't	Seattle	<b>\$2,076</b>
36	Bristlecone Advisors, LLC	Wealth Mgm't	Bellevue	<b>\$1,829</b>
37	The Caprock Group, Inc.	Wealth Mgm't	Mercer Island/Idaho/Calif.	\$1,800
38	D'Annunzio Consulting Group, LLC	Wealth Mgm't	Tacoma	<b>\$1,661</b>
39	WestRiver Management, LLC	Wealth/Hedge Fund Mgm't	Kirkland	\$1,527
40	Parcion Private Wealth, LLC	Wealth Mgm't	Bellevue	\$1,521
41	Garde Capital, Inc.	Wealth Mgm't	Seattle	<b>\$1,511</b>
42	Strategic Income Management, LLC	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$1,352
43	EP Wealth Advisors, LLC	Wealth Mgm't	Seattle/Multi-state	<b>\$1,350</b>
44	Bordeaux Wealth Advisors	Wealth Mgm't	Bellevue	<b>\$1,320</b>
45	Cutler Investment Counsel, LLC	Wealth Mgm't/Mutual Funds	Seattle/AK/CA/OR	<b>\$1,100</b>
46	Greene Wealth Management, LLC	Wealth Mgm't	Seattle	<b>\$1,042</b>
47	Kiley Juergens Wealth Management, LLC	Wealth Mgm't	Olympia	<b>\$1,025</b>
48	Highland Private Wealth Mgm't	Wealth Mgm't	Bellevue	<b>\$1,022</b>
49	Tradewinds Capital Management, LLC	Wealth Mgm't	Bellingham/Shoreline	<b>\$1,010</b>
50	Benchmark Plus Management, LLC	Wealth/Hedge Fund Mgm't	Tacoma/New Jersey	<b>\$1,007</b>
51	Kosmos Management, LLC	Wealth/Hedge Fund Mgm't	Seattle	<b>\$1,005</b>
52	Acuitas Investments, LLC	Money Management/Mutual Funds	Seattle	<b>\$1,004</b>
53	Petersen Hastings Investment Mgm't, Inc.	Wealth Mgm't	Kennewick	<b>\$1,000</b>
54	Fulcrum Capital, LLC	Wealth Mgm't	Seattle	<b>\$931</b>
55	Financial Plan, Inc.	Wealth Mgm't	Bellingham	<b>\$930</b>
56	Auxano Advisors, LLC	Wealth Mgm't	Kirkland	<b>\$908</b>
57	Ten Capital Investment Advisors, LLC	Wealth Mgm't	Spokane	<b>\$865</b>
58	Trutina Financial	Wealth Mgm't	Bellevue	<b>\$859</b>
59	First Pacific Financial, Inc.	Wealth Mgm't	Vancouver	<b>\$841</b>
60	Soundmark Wealth Management, LLC	Wealth Mgm't	Kirkland	<b>\$832</b>
61	Paul R. Ried Financial Group, LLC	Wealth Mgm't	Bellevue	\$831
62	Elite Wealth Management, Inc./Lattice Capital	Wealth Mgm't/Hedge Fund Mgm't	Kirkland	<b>\$825</b>
63	Viridian RIA, LLC	Wealth Mgm't	Seattle	<b>\$774</b>
64	Lucid Advisors, Inc.	Wealth Mgm't	Seattle	<b>\$694</b>
65	Hohimer Wealth Management, LLC	Wealth Mgm't	Seattle	\$682
66	Hightower Advisors, LLC (prev. Triad Wealth)	Wealth Mgm't	Bellevue	\$651
67	Avier Wealth Advisors	Wealth Mgm't	Bellevue/Lake Oswego,OR	<b>\$650</b>
68	Talbot Financial, LLC	Wealth Mgm't	Bellevue	<b>\$645</b>
69	McIlrath and Eck, LLC	Wealth Mgm't	Arlington	<b>\$645</b>
70	Strategic Wealth Mgm't, Inc.	Wealth Mgm't/Native Amer. Tribes	Kirkland	<b>\$623</b>

71	FRG Family Wealth Advisors	Wealth Mgm't	Bellevue/AZ/CA/TX	<b>\$609</b>
72	Leonard Rickey Investment Advisors, PLLC	Wealth Mgm't	Richland/Seattle/Yakima	<b>\$580</b>
73	Oak Harbor Capital, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$567
74	Emerald Advisors, LLC	Wealth Mgm't	Bellevue	<b>\$540</b>
75	Archon Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	<b>\$536</b>
76	Financial Insights, Inc.	Wealth Mgm't	Tacoma	<b>\$532</b>
77	MarsJewett Financial Group	Wealth Mgm't	Bellevue	\$498
78	Capital Planning, LLC	Wealth Mgm't	Bellevue	<b>\$495</b>
79	Blackcrane Capital	Wealth/Hedge Fund Mgm't	Bellevue	\$489
80	Personal Investment Mgm't, Inc.	Wealth Mgm't	Redmond	<b>\$488</b>
81	Private Income Capital Management	Wealth Mgm't	Seattle	\$486
82	Duncan & Haley, LTD	Wealth Mgm't	Seattle	<b>\$481</b>
83	Private Advisory Group	Wealth Mgm't	Redmond	<b>\$477</b>
84	Schmidt Financial Group, Inc.	Wealth Mgm't	Kirkland/Mtn View, CA	<b>\$475</b>
85	Synergy Asset Mgm't, LLC	Wealth Mgm't	Bellevue	<b>\$468</b>
86	Northwest Administrators, Inc.	Pension/Trust Administration	Seattle	<b>\$460</b>
87	Quantum Financial Planning Services, Inc.	Wealth Mgm't	Spokane	<b>\$457</b>
88	Kutscher Benner Barsness & Stevens, Inc.	Wealth Mgm't	Seattle	<b>\$443</b>
89	Columbia River Advisors, LLC	Wealth Mgm't	Tacoma	<b>\$442</b>
90	Trellis Advisors, LLC	Wealth Mgm't	Seattle/Ellensburg	<b>\$440</b>
91	Conway Jarvis & Associates, LLC	Wealth Mgm't	Seattle	<b>\$438</b>
92	Mountain Pacific Advisors, LLC	Hedge Fund/Pens./Profit-Sharing	Bellevue	\$431
93	James R. Martin Consulting, Inc.	Wealth Mgm't/Consulting Svcs.	Vancouver	\$429
94	Robinswood Financial, LLC	Wealth Mgm't	Kirkland	<b>\$413</b>
95	Private Ocean Wealth Management	Wealth Mgm't	Seattle/CA	\$400
96	HBC Financial Services, PLLC	Wealth Mgm't/Tax Services	Seattle	<b>\$398</b>
97	Marshall & Sullivan, Inc.	Wealth Mgm't	Seattle	<b>\$397</b>
98	Silver Creek Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$379
99	EQ Wealth Management	Wealth Mgm't	Mercer Island	<b>\$369</b>
100	Harbour Investment Mgm't, LLC	Wealth Mgm't	Edmonds	<b>\$365</b>
101	Lakeside Advisors, Inc.	Wealth Mgm't	Seattle	<b>\$365</b>
102	Integrity Financial Corp.	Wealth Mgm't/Consulting Svcs.	Bellevue/CA/FLA/OR	<b>\$361</b>
103	Snider Financial Group	Wealth Mgm't	Bellevue	<b>\$353</b>
104	B3 Wealth Strategies	Wealth Mgm't	Bellevue	\$349
105	Pacific Current Group	Hedge Fund Mgm't	Seattle/Tacoma	<b>\$347</b>
106	Northern Capital Management, Inc.	Wealth Mgm't	Spokane	<b>\$342</b>
107	Chaney Capital Mgm't	Wealth Mgm't	Lynnwood	<b>\$338</b>
108	Soundview Advisors	Wealth Mgm't	Seattle/Olympia	<b>\$337</b>
109	Oliver Capital Mgm't, Inc.	Wealth Mgm't	Seattle	<b>\$327</b>
110	Sonata Capital Group, Inc.	Wealth Mgm't	Seattle	<b>\$322</b>
111	Comprehensive Wealth Mgm't	Wealth Mgm't	Lynnwood	<b>\$306</b>
112	Canterbury Consulting, Inc.	Wealth Mgm't	Seattle/CA	\$300
113	Fiduciary Counselling, Inc.	Wealth Mgm't	Tacoma	\$300
114	Harlow Wealth Management, Inc.	Tax Services	Vancouver	<b>\$300</b>
115	Bellevue Asset Mgm't, LLC	Wealth Mgm't	Bellevue	<b>\$297</b>
116	Highbury Pacific Capital Corp.	Wealth Mgm't	Seattle	\$284
117	Sovereign Wealth Advisors, Inc.	Wealth Mgm't	Bellevue	\$280

118	ASI Wealth Management	Wealth Mgm't	Seattle & 3 Oregon Offices	\$278
119	Bear Mountain Capital	Wealth Mgm't	Seattle	\$277
120	Hamrick Investment Counsel, LLC	Wealth Mgm't	Seattle	\$276
121	Evans Capital Mgm't Associates	Wealth Mgm't/Insurance	Seattle/Bellevue	\$269
122	S.R. Schill & Assoc., Inc.	Wealth Mgm't	Mercer Island	\$267
123	Great Northern Asset Management, LLC	Wealth Mgm't	Vancouver	\$265
124	The Retirement Solution, Inc.	Wealth Mgm't	Redmond	\$263
125	Skyline Advisors, Inc.	Wealth Mgm't	Bellingham	\$259
126	Garland Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	\$257
127	BAC Capital Advisors, LLC	Wealth Mgm't/Pension & Profit Sh.	Seattle	\$255
128	Madrona Financial Services, LLC	Wealth Mgm't	Everett/Blvue/Seattle	\$254
129	Conover Capital Management, LLC	Wealth Mgm't	Bellevue	\$242
130	Madison Park Capital Advisors, LLC	Wealth Mgm't	Seattle	\$242
131	Pacific Asset Mgm't, LLC	Wealth Mgm't	Gig Harbor/Shelton	\$240
132	Ramsey & Associates, Inc.	Wealth Mgm't	Seattle	\$239
133	Palouse Capital Mgm't, Inc. (prev.Ken Roberts)	Wealth Mgm't	Spokane	\$234
134	Wayfinding Financial, LLC	Wealth Mgm't	Lynnwood	\$232
135	Richards, Merrill & Peterson, Inc.	Wealth Mgm't	Spokane	\$230
136	Unionview Wealth Partners	Wealth Mgm't	Seattle	\$230
137	Breakwater Investment Management	Wealth Mgm't	Seattle	\$230
138	Boone Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$227
139	Demars Financial Group	Wealth Mgm't	Spokane,/Kenai, AK	\$227
140	Bogdanovich Wealth Management, PLLC	Wealth Mgm't	Edmonds	\$225
141	Seneschal Advisors, LLC	Wealth Mgm't	Tacoma	\$225
142	Columbia Advisory Partners, LLC	Wealth Mgm't	Spokane	\$225
143	Wealth Asset Managers/Nelson Securities	Wealth Mgm't	Spokane	\$215
144	Etesian Wealth Advisors, Inc.	Wealth Mgm't	Spokane/Portland	\$214
145	Lincoln Invstment Plng (IA'sTremper & Roper)	Wealth Mgm't	Renton	\$212
146	Lodestone Wealth Management, LLC	Wealth Mgm't	Spokane	\$210
147	Moser Wealth Advisors, LLC	Wealth Mgm't/Tax Services	Bellevue	\$210
148	Sander Capital Advisors	Wealth Mgm't	Seattle	\$209
149	Elliott Cove Cap. Mgm't	Wealth Mgm't	Seattle	\$208
150	Kaizen Financial Advisors, LLC	Wealth Mgm't	Kirkland	\$202
151	My Personal CFO	Wealth Mgm't	Vancouver	\$202
152	Northwest Capital Management, Inc.	Wealth Mgm't	Portland/Bellevue	\$200
153	Tieton Capital Management, LLC	Money Manager, Small Cap. Val.	Yakima	\$200
154	Jarvis Financial	Wealth Mgm't	Federal Way	\$196
155	Smart Portfolios, LLC	Wealth Mgm't	Lake Forest Park	\$195
156	Christensen, King & Assoc. Investment Svcs.	Wealth Mgm't	Richland	\$194
157	BBJS Financial Advisors, LLC	Wealth Mgm't	Seattle	\$193
158	Runde & Co., LLC	Wealth Mgm't	Seattle	\$193
159	Fortitude Adv. Group, LLC(Sound With Ptners)	Wealth Mgm't	Gig Harbor	\$191
160	Agate Pass Investment, LLC	Wealth Mgm't	Bainbridge Island	\$180
161	Investor FAN	Wealth Mgm't	Snoqualmie	\$174
162	Aviso Wealth Management	Wealth Mgm't	Seattle/PA/ME/MD	\$170
163	BHJ Wealth Advisors	Wealth Mgm't	Gig Harbor	\$170
164	Stolz & Associates, PS	Wealth Mgm't	Tacoma	\$168

165	Aspire Capital Advisors, LLC	Wealth Mgm't	Seattle	<b>\$165</b>
166	TrueNorth Wealth Advisors	Wealth Mgm't	Seattle	<b>\$157</b>
167	Fortis Capital Management LLC	Wealth Mgm't	Seattle	<b>\$156</b>
168	Kaufman Kampe Advisors	Wealth Mgm't	Mercer Island	<b>\$155</b>
169	Helm Capital Management	Wealth Mgm't/Hedge Fund	Seattle	<b>\$154</b>
170	Lesa Sroufe & Company, Inc.	Wealth Mgm't	Seattle	\$152
171	Private Asset Mgm't, Inc.	Wealth Mgm't	Kirkland	<b>\$151</b>
172	Olympic Wealth Management, LLC	Wealth Mgm't	Bothell	<b>\$150</b>
173	Gould Capital, LLC	Wealth Mgm't	Tacoma	\$147
174	The Planner's Edge, LLC	Wealth Mgm't	Mercer Island	<b>\$145</b>
175	Dental Wealth Advisors, LLC	Wealth Mgm't	Kirkland	<b>\$144</b>
176	Helmsman Financial Group, LLC	Wealth Mgm't, Tax/Fin. Services	Woodinville	<b>\$143</b>
177	Leeward Financial Partners, LLC	Wealth Mgm't	Seattle	<b>\$142</b>
178	Fort Vancouver Investment Management, LLC	Wealth Mgm't	Vancouver/Portland	<b>\$140</b>
179	Turloff Financial Consulting, Inc.	Wealth Mgm't	Bainbridge Island	<b>\$140</b>
180	Sapphire Star Capital, LLC	Wealth/Hedge Fund Mgm't	Kirkland	<b>\$138</b>
181	Investors Portfolio Services, LLC	Wealth Mgm't	Puyallup	<b>\$138</b>
182	Olson Investment Advisors, LLC	Wealth Mgm't	Seattle	<b>\$136</b>
183	Seattle Wealth Management, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$136
184	Waycross Investment Mgm't Company	Wealth Mgm't	Bellingham	<b>\$135</b>
185	Optimist Retirement, LLC	Wealth Mgm't	Bellevue/Scottsdale AZ	<b>\$134</b>
186	Wilhelm Financial Services, PLLC	Wealth Mgm't	Olympia	<b>\$134</b>
187	John T. McCarthy, LLC	Wealth Mgm't	Spokane	<b>\$133</b>
188	McBride Financial Advisors, LLC	Wealth Mgm't	Seattle	<b>\$130</b>
189	Nierenberg Investment Mgm't Company, Inc.	Wealth/Hedge Fund Mgm't	Camas	<b>\$127</b>
190	Halbert Hargrove	Wealth Mgm't	Bellevue/Multi-state	\$125
191	Viewpoint Capital Management	Wealth Mgm't	Seattle	<b>\$125</b>
192	Eagle Harbor Asset Mgm't	Wealth Mgm't	Seattle	<b>\$125</b>
193	Portfolio Strategies, Inc.	Wealth Mgm't	Tacoma	\$123
194	Gregory Lyle & Company	Wealth Mgm't	Clinton	<b>\$119</b>
195	Griffiths, Dreher & Evans, PS, CPAs	Wealth Mgm't/Tax Services	Spokane	<b>\$115</b>
196	Fairview Partners Investment Mgm't, LLC	Hedge Fund Mgm't	Seattle	<b>\$115</b>
197	Buckley Investment Group, LLC	Wealth Mgm't	Walla Walla	<b>\$114</b>
198	Stapp Wealth Management, PLLC	Wealth Mgm't/Tax Services	Olympia	<b>\$113</b>
199	Financial Freedom for Dentists, LLC	Wealth Mgm't	Snoqualmie	\$113
200	Alliant Securities, Inc.	Wealth Mgm't	Liberty Lake/Spokane	<b>\$109</b>
201	Prevail Wealth Management	Wealth Mgm't	Kirkland	<b>\$109</b>
202	Parker Financial, LLC	Wealth Mgm't	Silverdale	<b>\$108</b>
203	Newground Social Investment	Wealth Mgm't	Seattle	\$107
204	Integrity Wealth Management, Inc.	Wealth Mgm't	Spokane	<b>\$105</b>
205	Adams Financial Concepts, LLC	Wealth Mgm't	Seattle	<b>\$105</b>
206	Monson Wealth Management, Inc.	Wealth Mgm't	Kennewick	<b>\$104</b>
207	WealthCollab	Wealth Mgm't	Bellevue	<b>\$104</b>
208	TFS Advisors, LLC	Wealth Mgm't	Edmonds	<b>\$103</b>
209	Wealthmark, LLC	Wealth Mgm't	Bellingham	<b>\$102</b>
210	Cadence Wealth Management	Wealth Mgm't	Seattle	<b>\$101</b>
211	Mangan Wealth Management	Wealth Mgm't	Seattle	<b>\$100</b>

212	Aletheian Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$100
213	Johnson & Shute Investment Advisors, Inc.	Wealth Mgm't/Tax Services	Bellevue	\$97
214	Warga Asset Mgm't	Wealth Mgm't	Kirkland	\$97
215	Byrne & Company Wealth Management	Wealth Mgm't	Olympia	<b>\$97</b>
216	Bellingham Capital	Wealth Mgm't	Bellingham/Anacortes	<b>\$88</b>
217	Stock Mgm't, LLC	Wealth Mgm't	Puyallup	<b>\$87</b>
218	Goldbloom Wealth Management, LLC	Wealth Mgm't	Bellevue	<b>\$87</b>
219	Sound Financial Planning, Inc.	Wealth Mgm't	Mt. Vernon	<b>\$86</b>
220	Hot Creek Capital, LLC	Wealth Mgm't	Seattle	\$84
221	Middleton & Company	Wealth Mgm't	Vancouver	<b>\$84</b>
222	Selkirk Wealth Advisors, LLC	Wealth Mgm't	Spokane	<b>\$84</b>
223	White & Company Financial Planning, Inc.	Wealth Mgm't	Sunnyside	<b>\$83</b>
224	NR Smith & Associates, P.S.	Wealth Mgm't/Tax Services	Olympia	<b>\$82</b>
225	Allison Spielman Advisors	Wealth Mgm't	Bellevue	<b>\$80</b>
226	Helium Advisors, LLC	Wealth Mgm't	Bellevue	<b>\$80</b>
227	Hawkins Investment Counsel, LLC	Wealth Mgm't	Port Orchard	<b>\$80</b>
228	Peterson Investment Mgm't, Inc.	Wealth Mgm't	Spokane	<b>\$80</b>
229	Martin Nelson & Co., Inc.	Wealth Mgm't	Seattle	<b>\$80</b>
230	Kairos Capital Management, LLC	Wealth Mgm't	Bellevue	<b>\$79</b>
231	Karel Capital, Inc.	Wealth Mgm't	Spokane	\$72
232	R. Brian Howell & Associates, Inc.	Wealth Mgm't	Tacoma	<b>\$72</b>
233	MCM Advisory, LLC	Wealth Mgm't	Richland	<b>\$72</b>
234	Professional Investment Management Services, PI	Wealth Mgm't	Kennewick	<b>\$71</b>
235	Financial Research, Inc.	Wealth Mgm't	Issaquah	<b>\$70</b>
236	Informed Investors Group	Wealth Mgm't/Socially Resp. Inv.	Seattle	\$69
237	Sherwood Investments	Wealth Mgm't	Redmond	<b>\$68</b>
238	Mercer Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	<b>\$68</b>
239	Brackenwood Capital Management	Wealth Mgm't	Bainbridge Island	\$67
240	Signia Capital Management, LLC	Institutional Money Mgm't/Value	Spokane	<b>\$66</b>
241	Moore Wealth Management, LLC	Wealth Mgm't	Renton	<b>\$65</b>
242	Clear Wealth Management	Wealth Mgm't	Lynnwood/NY	<b>\$64</b>
243	Pengra Capital Mgm't, Inc.	Wealth Mgm't/Hedge Fund	Seattle	<b>\$63</b>
244	Pacific Crest Financial Advisors, LLC	Wealth Mgm't/Inv. Advisors	Everett/Seattle	<b>\$62</b>
245	Sabin Investment Management, Inc.	Wealth Mgm't	Gig Harbor	<b>\$62</b>
246	Investor Resources, Inc.	Wealth Mgm't	Bellevue/Port Orchard	<b>\$62</b>
247	Ragnar Wealth Management, LLC	Wealth Mgm't	Tumwater/Bellingham	<b>\$62</b>
248	Dightman Capital Group, Inc.	Wealth Mgm't	Seattle, Kansas	<b>\$62</b>
249	Prentice Financial Planning, LLC	Wealth Mgm't	Olympia	<b>\$61</b>
250	Omega Financial Investment & Insurance	Financial Planning/Insurance	Kirkland	<b>\$61</b>
251	Therese Govern Financial Advisors, LLC	Wealth Mgm't	Seattle	<b>\$61</b>
252	Pacific Financial Advisors, Inc.	Wealth Mgm't	Bellevue	\$61
253	Tenere, LLC	Wealth Mgm't	Issaquah	<b>\$60</b>
254	Capital Investment Services, LLC	Wealth Mgm't/Tax Services	Lynnwood	<b>\$59</b>
255	Evergreen Wealth Management Services, Inc.	Wealth Mgm't	Port Ludlow	<b>\$58</b>
256	Stewardship Concepts Financial Services, LLC	Wealth Mgm't	Spokane	<b>\$58</b>
257	Simple Wealth, LLC	Wealth Mgm't	Spokane	\$57
258	Commencement Financial Planning, LLC	Wealth Mgm't	Tacoma	<b>\$56</b>

259	Paysse Jennison, Inc.	Wealth Mgm't	Mercer Island	\$55
260	Fleckenstein Capital, Inc.	Hedge Fund Mgm't	Seattle	\$55
261	Renaissance Wealth Counsel, LLC	Wealth Mgm't/Tax Services	Bellevue	\$55
262	PNW Asset Management	Wealth Mgm't	Seattle	\$55
263	Meridian Wealth Management, LLC	Wealth Mgm't	Bellevue	\$55
264	Lifefocus Financial Advisors, LLC	Wealth Mgm't/Tax Services	Walla Walla	\$53
265	Northwest Financial Choices	Wealth Mgm't/Tax Planning	Renton	\$50
266	Flohr Asset Management, LLC	Wealth Mgm't/Hedge Fund	Bellevue	\$47
267	Hancock Fielder Retirement Strategies, Inc.	Wealth Mgm't	Federal Way	\$47
268	Fulcrum Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$47
269	BBM Financial Services, Inc.	Wealth Mgm't/Pension & Profit Sh.	Yakima	\$47
270	Opal Advisors	Wealth Mgm't/Hedge Fund Mgm't	Bellevue	\$46
271	Abraham & Co., Inc.	Wealth Mgm't	Gig Harbor	\$44
272	PLM Investment Advisors, Inc.	Wealth Mgm't	Spokane	\$43
273	Gallagher Capital Corp.	Wealth Mgm't	Bainbridge Island	\$43
274	Rainier Wealth Management, LLC	Wealth Mgm't	Mukilteo	\$43
275	FIOH Global Asset Mgm't and Strategies, LLC	Wealth Mgm't	Seattle	\$43
276	The Boyle Group Wealth Management	Wealth Mgm't	Seattle	\$43
277	Sapling Wealth Management	Wealth Mgm't	Seattle	\$43
278	Wealth-Builders, Inc.	Wealth Mgm't/Tax Services	Bellevue	\$42
279	Northern Lights Advisors, Inc.	Wealth Mgm't	Seattle	\$42
280	Flow Financial Planning, LLC	Wealth Mgm't	Bellingham	\$41
281	Cedar River Capital, LLC	Wealth Mgm't	Seattle	\$41
282	Firewall Capital Management	Wealth Mgm't	Enumclaw	\$39
283	Asymmetric Advantage Capital Mgm't, LLC	Wealth Mgm't	Bellevue	\$38
284	Timepiece Financial Planning, Inc.	Wealth Mgm't	Vancouver	\$38
285	Sound Investment Strategies, Inc.	Wealth Mgm't	Bothell	\$36
286	Pacific Horizon Investment Management, LLC	Wealth Mgm't	Seattle	\$36
287	GK Capital Partners	Wealth/Hedge Fund Mgm't	Olympia	\$36
288	Latticework Capital	Wealth Mgm't/Hedge Fund	Sammamish	\$36
289	Tacoma Investment Group	Wealth Mgm't	Tacoma	\$35
290	Kelp Capital, LLC	Wealth Mgm't	Seattle	\$33
291	Long Term Investors, LLC	Wealth Mgm't	Wenatchee	\$32
292	Stonebridge Capital Management NW, LLC	Wealth Mgm't	Gig Harbor	\$31
293	Julie A. Wurst, CFP, LLC	Wealth Mgm't	Tacoma	\$31
294	SCS Systems, Inc.	Wealth Mgm't	East Sound	\$30
295	Companion Portfolio Management	Wealth Mgm't	Sequim	\$30
296	FSR Wealth Management, LLC	Wealth Mgm't	Bellingham	\$30
297	Private Wealth Management Solutions, LLC	Wealth Mgm't	Bellevue	\$30
298	Adair Wealth Management	Wealth Mgm't	Bellevue	\$30
299	Ironstream Capital, LLC	Wealth Mgm't	Seattle	\$29
300	Polaris Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$27
301	Thome Financial	Wealth Mgm't	Bellevue	\$27
302	Catton Financial Services	Wealth Mgm't	Spokane	\$26
303	Waits Investments, LLC	Wealth Mgm't	Spokane	\$26
304	Crafted Finance, LLC	Wealth Mgm't	Seattle	\$26
305	Commodore Asset Management, LLC	Wealth Mgm't	Tacoma	\$25

306	Satori Financial, LLC	Wealth Mgm't	Seattle	\$25
307	Trail Financial Planning, LLC	Wealth Mgm't	Bellingham	\$24
308	Vorpahl Wing Securities, Inc.	Wealth Mgm't	Spokane	\$23
309	Sound Financial Center	Wealth Mgm't	Sequim	\$23
310	Wright Wealth Management, LLC	Wealth Mgm't	Issaquah	\$23
311	R&R Retirement Services, Inc.	Wealth Mgm't	Seattle	\$23
312	Viceroy Investment Advisors LLC	Wealth Mgm't	Everett	\$22
313	Westface Financial Advisory	Wealth Mgm't	Vancouver	\$22
314	Sound Legacy Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$22
315	Nelson Financial Management, LLC	Wealth Mgm't	Kirkland	\$21
316	Prism Capital Management	Wealth Mgm't	Seattle	\$20
317	McBee Advisors, Inc.	Wealth Mgm't	Bellevue, Glendale AZ	\$20
318	Mellor & Associates, LLC	Wealth Mgm't	Bellevue	\$20
319	Meridan Capital, LLC	Wealth/Hedge Fund Mgm't	Bellevue	\$20
320	Interfund Management Services, Inc.	Wealth Mgm't	Roslyn	\$20
321	NWT Advisors, LLC	Wealth Mgm't/Tax Services	Duvall	\$20
322	Gunn Capital Management, LLC	Wealth Mgm't	Pateros	\$20
323	Percension Wealth Advisors, LLC	Wealth Mgm't	Seattle	\$20
324	Ludeman Capital Management, Inc.	Wealth Mgm't	Ferndale	\$19
325	WaterHill Capital, LLC	Wealth/Hedge Fund Mgm't	Kenmore	\$19
326	Janis Financial, LLC	Wealth Mgm't	Bainbridge Island	\$18
327	Ariston Capital Mgm't Corp.	Money Mgm't/Mutual Fund Spec.	Bellevue	\$18
328	Seattle Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$17
329	Firebrand Wealth Management, LLC	Wealth Mgm't	Seattle	\$17
330	Kamada Investment Management	Wealth Mgm't	Bellevue	\$16
331	Steward Capital, LLC	Wealth Mgm't	Bellevue	\$16
332	PG Global Wealth Management, Inc.	Wealth Mgm't	Bellevue	\$16
333	Clearbrook Investment Management	Wealth Mgm't	Bellingham	\$14
334	American Northwest Advisory Svcs, LLC	Wealth Mgm't/Pension & Profit Sh.	Federal Way	\$13
335	Northwest Investment Advisors, Inc.	Broker Dealer, Investm't Advisor	Spokane	\$13
336	BR Capital, Inc.	Wealth Mgm't	Camas	\$13
337	CIM Financial Group, Inc.	Wealth Mgm't	Lynnwood	\$12
338	K.L. Baird Asset Mgm't	Wealth Mgm't	Bothell	\$12
339	Howe Financial Advisory, LLC	Wealth Mgm't	Seattle	\$12
340	Wilkison Investment Services, LLC	Wealth Mgm't	Snoqualmie	\$12
341	Lin Capital Management, LLC	Wealth/Hedge Fund Mgm't	Bellevue	\$12
342	Coast Capital Management, LLC	Wealth Mgm't/Pension & Profit Sh.	Bainbridge Island	\$11
343	Sitka Pacific Capital Management, LLC	Wealth Mgm't	Edmonds	\$11
344	Cetera Advisors, LLC	Broker Dealer, Investm't Advisor	Multiple Offices	\$10
345	Decker Retirement Planning, Inc.	Wealth Mgm't	Kirkland/Seattle/UT	\$10
346	Securian Advisors NW(Securian Fin Svcs Inc)	Financial Planning/Insurance	Bellevue	\$10
347	Sound Financial Investments, Inc.	Wealth Mgm't	Tacoma	\$10
348	Directional Financial Services, LLC	Wealth Mgm't	Seattle	\$9
349	Signal Financial Planning, LLC	Wealth Mgm't	Issaquah	\$9
350	Hernandez Financial	Wealth Mgm't	Sunnyside	\$9
351	Pegasus Investment Mgm't, LLC	Wealth/Hedge Fund Mgm't	Bainbridge Island	\$8
352	Prospero Wealth, LLC	Wealth Mgm't	Seattle	\$8



353	Columbia Strategic Wealth Advisors, LLC	Wealth Mgm't	Seattle	\$8
354	Singer Wealth Management	Wealth Mgm't	Seattle	\$7
355	Leverage Planners Wealth Management, LLC	Wealth Mgm't	Bellevue	\$7
356	Twight Financial Education, LLC	Wealth Mgm't	Seattle	\$5
357	Thornewood Advisors USA, LLC	Wealth Mgm't	Tacoma	\$5
358	Hana Road Capital, LLC	Wealth Mgm't/Hedge Fund	Seattle	\$4
359	Chernofsky Financial, LLC	Wealth Mgm't	Vancouver	\$4
360	NUKU Asset, Inc.	Wealth Mgm't	Bainbridge Island	\$4
361	Vail Ridge Capital, LLC	Wealth Mgm't	Bellingham	\$4
362	Tracker Research, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$3
363	Creative Retirement Planning, Inc.	Wealth Mgm't	Sq'm/Slvrdl/Cpev'l/Shore'n	\$3
364	Strategic Asset Management	Wealth Mgm't	Tacoma	\$3
365	Core Capital Advisors, LLC	Wealth Mgm't	Olympia	\$3
366	Unleashed Financial, LLC	Wealth Mgm't	Kirkland	\$3
367	Pi Square Capital, LLC	Wealth Mgm't	Bellevue	\$3
368	Presidio Financial Group, Inc.	Wealth Mgm't	Sammamish	\$3
369	Banner Investment Consultants	Wealth Mgm't	Anacortes	\$2
370	Capital Management Resources, LLC	Wealth Mgm't	Port Orchard	\$2
371	Janice Penar	Wealth Mgm't/Tax Services	Spokane	\$2
372	Moe Investment Management, LLC	Wealth Mgm't	Spokane	\$2
373	Summit Family Office Services, LLC	Wealth Mgm't	Bellevue	\$2
374	Salmon Bay Wealth Management, LLC	Wealth Mgm't	Seattle	\$2
375	Synergos Advisory	Wealth Mgm't	Seattle	\$2
376	Comus Investment, LLC	Wealth Mgm't	Olympia	\$1
377	Ignite Financial Planning, LLC	Wealth Mgm't	Seattle	\$1
378	Evoltycal Investments, LLC	Wealth Mgm't	Tacoma	\$1

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Total AUM = \$1,212,280,000,000