

## 2017 Washington State Money Managers Ranking List (by AUM)

Total AUM: \$833,417,000,000 (updated 1/15/18)

Firms With Year-Over-Year Increase in AUM = \$ green

Financial Services Executive Recruiting Roger A. Hendrix, Sr. President

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Assets are in millions and are as of January 15, 2018					
Rank	Manager	Manager Type	City	Assets	
410	Abraham & Co., Inc.	Wealth Mgm't	Gig Harbor	\$3	
216	Absolute Return Solutions, Inc.	Wealth Mgm't	Redmond	\$94	
73	Acuitas Investments, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$603	
308	Adams Financial Concepts, LLC	Wealth Mgm't	Seattle	\$31	
218	Agate Pass Investment, LLC	Wealth Mgm't	Bainbridge Island	\$92	
43	AllianceBernstein LP	Wealth Mgm't/Broker-Dealer	Seattle	\$1,900	
272	Alliant Securities, Inc.	Wealth Mgm't	Liberty Lake/Spokane	\$46	
251	Allison Spielman Advisors/Allison Miller, LLC	Wealth Mgm't	Bellevue	\$62	
353	American Northwest Advisory Svcs, LLC	Wealth Mgm't/Pension & Profit Sh.	Federal Way	\$15	
322	American Reliance Group	Wealth Mgm't	Spokane	\$26	
15	Aptitude Investment Management L.P.	Hedge Fund/Pens./Profit-Sharing	Seattle/Canada	\$5,197	
166	Archon Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$174	
148	Argentus Advisors, LLC (Sound WIth Partners)	Wealth Mgm't	Gig Harbor	\$220	
382	Ariston Capital Mgm't Corp.	Money Mgm't/Mutual Fund Spec.	Bellevue	\$9	
131	ASI Wealth Management	Wealth Mgm't	Seattle & 3 Oregon Offices	\$278	
206	Asset Planning & Management, Inc.	Wealth Mgm't	Spokane	\$105	
331	Asymmetric Advantage Capital Mgm't, LLC	Wealth Mgm't	Bellevue	\$22	
93	Auxano Advisors, LLC	Wealth Mgm't	Kirkland	\$435	
116	Avier Wealth Advisors	Wealth Mgm't	Bellevue/Lake Oswego,OR	\$309	
246	Aviso Wealth Management	Wealth Mgm't	Seattle/PA/ME/MD	\$66	
161	BAC Capital Advisors, LLC	Wealth Mgm't/Pension & Profit Sh.	Seattle	\$192	
39	Badgley Phelps Wealth Managers	Wealth Mgm't	Seattle	\$2,210	
23	Baird Investment Group/Robert W. Baird & Co.	Broker Dealer, Investm't Advisor	Seattle/Yakima/Mt. Vernon	\$3,553	

323	Banner Investment Consultants	Wealth Mgm't	Anacortes	\$25
421	Barwick & Partners, Inc.	Wealth Mgm't	Seattle	\$1
377	Bayley Financial, Inc.	Wealth Mgm't	Seattle	\$10
270	BBJS Financial Advisors, LLC	Wealth Mgm't	Seattle	\$48
344	BBM Financial Services, Inc.	Wealth Mgm't/Pension & Profit Sh.	Yakima	\$19
209	Bear Mountain Capital	Wealth/Hedge Fund Mgm't	Seattle	<b>\$102</b>
156	Bellevue Asset Mgm't, LLC	Wealth Mgm't	Bellevue	\$195
292	Bellingham Capital	Wealth Mgm't	Bellingham/Anacortes	\$37
72	Benchmark Plus Management, LLC	Wealth/Hedge Fund Mgm't	Tacoma/New Jersey	\$614
223	BHJ Wealth Advisors	Wealth Mgm't	Gig Harbor	\$90
78	Blackcrane Capital	Wealth/Hedge Fund Mgm't	Bellevue	\$542
48	Blackrock, Inc. (formerly Quellos)	Wealth Mgm't/Alternative Investm.	Seattle/Multiple Offices	\$1,500
234	Blue Moon Wealth Advisory, LLC	Wealth Mgm't	Bellevue	\$81
75	BMO Private Bank (formerly The Harris)	Wealth/Trust Mgm't	Seattle	\$576
25	BNY Mellon Wealth Mgm't	Wealth/Trust Mgm't	Seattle/Tacoma	\$3,300
178	Bogdanovich Wealth Management, PLLC	Wealth Mgm't	Edmonds	\$151
181	Boone Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$146
279	Bortel Investment Management, LLC	Hedge Fund Mgm't	Gig Harbor	\$42
372	BR Capital, Inc.	Wealth Mgm't	Vancouver	\$10
306	Brackenwood Capital Management	Wealth Mgm't	Bainbridge Island	\$32
180	Breakwater Investment Management	Wealth Mgm't	Seattle	\$146
19			Seattle/SF/AZ/DC	
	Brighton Jones, LLC Bristlecone Advisors, LLC	Wealth Mgm't	Seattle	\$3,934
57	,	Wealth Mgm't		\$1,094
191	Buckley Investment Group, LLC	Wealth Mgm't	Walla Walla	\$123
244	Byrne & Company Wealth Management	Wealth Mgm't	Olympia	\$71
243	Cadence Wealth Management	Wealth Mgm't	Seattle	\$72
121	Canterbury Consulting, Inc.	Wealth Mgm't	Seattle/CA	\$300
317	Capital Investment Services, LLC/Vine Dahlen	Wealth Mgm't/Tax Services	Lynnwood	\$29
399	Capital Management Resources, LLC	Wealth Mgm't	Port Orchard	\$5
98	Capital Planning, LLC	Wealth Mgm't	Bellevue	\$408
261	Catton Financial Services	Wealth Mgm't	Spokane	\$54
375	Cetera Advisors, LLC	Broker Dealer, Investm't Advisor	Multiple Offices	\$10
158	Chaney Capital Mgm't	Wealth Mgm't	Lynnwood	\$193
402	Chernofsky Financial, LLC	Wealth Mgm't	Vancouver	\$4
408	Childress Investment Mgm't	Wealth Mgm't	Bellevue	\$3
192	Christensen, King & Assoc. Investment Svcs.	Wealth Mgm't	Richland	\$121
359	CIM Financial Group, Inc.	Wealth Mgm't	Edmonds	\$14
63	Citi Private Bank	Wealth Mgm't	Seattle	\$1,000
387	Clearbrook Investment Management	Wealth Mgm't	Bellingham	\$8
369	Coast Capital Management, LLC	Wealth Mgm't/Pension & Profit Sh.	Bainbridge Island	\$11
29	Coldstream Holdings, Inc.	Wealth Mgm't	Bellevue	\$3,020
54	Columbia Bank Wealth Management	Wealth/Trust Mgm't	Seattle/Tacoma/Portland	\$1,340
53	Columbia Pacific Advisors, LLC	Hedge Fund Mgm't	Seattle	\$1,365
28	Columbia Pacific Wealth Mgm't	Wealth Mgm't	Seattle	\$3,040
104	Columbia River Advisors, LLC	Wealth Mgm't	Tacoma	\$373
122	Comerica Bank & Trust	Wealth Mgm't	Seattle/Bellevue	\$300
282	Commencement Financial Planning, LLC	Wealth Mgm't	Tacoma	\$41

351	Commodore Asset Management, LLC	Wealth Mgm't	Tacoma	\$17
300	Companion Portfolio Management, Inc.	Wealth Mgm't	Sequim	\$34
134	Comprehensive Wealth Mgm't	Wealth Mgm't	Lynnwood	\$264
90	Conlon & Dart, LLC	Wealth Mgm't	Seattle	\$468
112	Conover Capital Management, LLC	Wealth Mgm't	Bellevue	\$319
366	Continental Investors Services, Inc.	Wealth Mgm't	Longview	\$12
145	Conway Jarvis & Associates, LLC	Wealth Mgm't	Seattle	\$241
406	Core Capital Advisors, LLC	Wealth Mgm't	Olympia	\$3
22	Cornerstone Advisors, Inc.	Wealth Mgm't/Family Office Svcs.	Bellevue	\$3,710
413	Creative Retirement Planning, Inc.	Wealth Mgm't	Sq'm/Slvrdl/Cpev'l/Shorel'n	\$2
91	CTC MyCFO (unit of BMO Harris Bank)	Wealth Mgm't	Seattle	\$450
51	Cutler Investment Counsel, LLC	Wealth Mgm't/Mutual Funds	Seattle/OR/VA	\$1,029
36	D.A. Davidson & Co.	Broker Dealer, Investm't Advisor	WA/MT/NE/CA	\$500
20	D.A. Davidson Companies (SeaCap Inv. Adv.)	Wealth/Trust Mgm't	Seattle	\$3,900
44	D'Annunzio Consulting Group, LLC	Wealth Mgm't	Tacoma	\$1,888
379	Decker Retirement Planning, Inc.	Wealth Mgm't	Kirkland/Seattle/UT	\$10
224	Demars Financial Group	Wealth Mgm't	Spokane, Logan, UT	\$89
165	Dental Wealth Advisors, LLC	Wealth Mgm't	Kirkland	\$176
186	DH Partners, LLC	Wealth Mgm't	Seattle	\$176 \$136
320	Dightman Capital Group, Inc.	· · · · · ·		\$27
393	Directional Financial Services, LLC	Wealth Mgm't Wealth Mgm't	Seattle, Kansas Seattle	\$7
135 94	Duncan & Haley, LTD	Wealth Mgm't	Seattle	\$263
	E.K. Riley Investments, LLC	Wealth Mgm't	Seattle	\$426
225	Eagle Harbor Asset Mgm't	Wealth Mgm't	Seattle	\$87
5	Edge Asset Mgm't Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$35,400
107	Elite Wealth Management, Inc.	Wealth Mgm't	Kirkland	\$350
163	Elliott Cove Cap. Mgm't	Wealth Mgm't	Seattle	\$186
49	Empirical Wealth Mgm't, LLC	Wealth Mgm't	Seat/Blvu/Spok'n/AK/CA/OR	\$1,499
150	Etesian Wealth Advisors, Inc.	Wealth Mgm't	Spokane/Portland	\$214
201	Evans Capital Mgm't Associates	Wealth Mgm't/Insurance	Seattle/Bellevue	\$111
37	Evergreen Gavekal	Wealth Mgm't	Bellevue	\$2,250
117	Evergreen Pacific Partners Mgm't Co., Inc.	Hedge Fund Mgm't	Seattle	\$307
275	Evergreen Wealth Management Services, Inc.	Wealth Mgm't	Port Ludlow	\$43
247	Fairview Partners Investment Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$65
123	Fiduciary Counselling, Inc.	Wealth Mgm't	Tacoma	\$300
45	Filament, LLC	Wealth Mgm't	Seattle	\$1,675
7	Financial Advocates Investment Mgm't	Wealth Mgm't/Broker-Dealer/RIA	Olympia, Portland	\$11,097
102	Financial Insights, Inc.	Wealth Mgm't	Tacoma	\$379
141	Financial Management, Inc.	Wealth Mgm't	Ykma/Kenwk/Spkn/Wnatch	\$253
100	Financial Plan, Inc.	Wealth Mgm't	Bellingham	\$391
259	Financial Research, Inc.	Wealth Mgm't	Issaquah	\$55
97	Financial Resources Group	Wealth Mgm't	Bellevue	\$410
81	Financial Services International Corp.	Broker Dealer, Investm't Advisor	Seattle/Edmonds/Kirkland	\$508
324	FIOH Global Asset Mgm't and Strategies, LLC	Wealth Mgm't	Seattle	\$25
334	Firewall Capital Management	Wealth Mgm't	Enumclaw	\$21
173	First Pacific Financial, Inc.	Wealth Mgm't	Vancouver	\$160
3	Fisher Investments	Wealth Mgm't	Camas	\$89,000

290	Fleckenstein Capital, Inc.	Hedge Fund Mgm't	Seattle	\$38
230	Flohr Asset Management, LLC	Wealth Mgm't/Hedge Fund	Bellevue	\$82
222	Fort Vancouver Investment Management, LLC	Wealth Mgm't	Vancouver/Portland	\$90
328	Fortis Capital Management LLC	Wealth Mgm't	Seattle	\$24
18	Freestone Capital Mgm't, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$4,000
354	FSR Wealth Management	Wealth Mgm't	Bellingham	\$15
95	Fulcrum Capital, LLC	Wealth Mgm't	Seattle	\$420
330	Fulcrum Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$23
276	Gallagher Capital Corp.	Wealth Mgm't	Bainbridge Island	\$42
58	Garde Capital, Inc.	Wealth Mgm't	Seattle	\$1,093
155	Garland Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	\$200
301	Geer Financial Group, Inc.	Wealth Mgm't	Bothell	\$34
329	GK Capital Partners/A Street Investments	Wealth/Hedge Fund Mgm't	Olympia	\$24
153	Glacier Peak Capital, LLC	Hedge Fund Mgm't	Bellevue	\$202
274	Goldbloom Wealth Management, LLC	Wealth Mgm't	Bellevue	\$44
42	Goldman, Sachs & Co.	Wealth Mgm't	Seattle	\$2,000
99	Great Northern Asset Management, LLC	Wealth Mgm't	Vancouver	\$392
66	Greene Wealth Management, LLC	Wealth Mgm't	Seattle	\$789
232	Gregory Lyle & Company	Wealth Mgm't	Clinton	\$82
288	Griffiths, Dreher & Evans, PS, CPAs	Wealth Mgm't/Tax Services	Spokane	\$40
362	Gunn Capital Management, LLC	Wealth Mgm't	Brewster	\$13
190	Halbert Hargrove	Wealth Mgm't	Bellevue/Multi-state	\$125
194	Hallett & Associates, P.S.	Wealth Mgm't	Port Angeles	\$118
185	Hamrick Investment Counsel, LLC	Wealth Mgm't	Seattle	\$138
309	Hana Road Capital, LLC	Wealth Mgm't/Hedge Fund	Seattle	\$30
315	Hancock Fielder Retirement Strategies, Inc.	Wealth Mgm't	Federal Way	\$30
140	Harbour Investment Mgm't, LLC	Wealth Mgm't	Edmonds	\$253
108	Hart Capital Management, Inc.	Wealth Mgm't	Spokane	\$339
175	Harvest Capital Advisors, Inc.	Wealth Mgm't	Bellevue	\$155
278	Hawkins Investment Counsel, LLC	Wealth Mgm't	Port Orchard	\$42
136	HBC Financial Services, PLLC	Wealth Mgm't/Tax Services	Seattle	\$261
280	Helium Advisors, LLC	Wealth Mgm't	Bellevue	\$42
189	Helm Capital Management, LLC	Wealth Mgm't/Hedge Fund	Seattle	\$127
215	Helmsman Financial Group, LLC	Wealth Mgm't, Tax/Fin. Services	Woodinville	\$95
319	Heritage Benefits Investment Mgm't, LLC	Wealth Mgm't/Tax & Estate Svcs	Bellevue	\$28
404	Hernandez Financial	Wealth Mgm't	Sunnyside	\$4
79	HFG Trust	Wealth Mgm't/Trust Mgm't	Kennewick	\$525
144	Highbury Pacific Capital Corp.	Wealth Mgm't	Seattle	\$244
89	Highland Private Wealth Mgm't	Wealth Mgm't	Bellevue	\$473
88	Hightower Advisors, LLC (prev. Triad Wealth)	Wealth Mgm't	Bellevue	\$491
203	Hot Creek Capital, LLC	Wealth Mgm't	Seattle	\$109
365	Howe Financial Advisory, LLC	Wealth Mgm't	Seattle	\$12
68	Huntington Steele, LLC	Wealth Mgm't	Seattle	\$738
183	ICM Asset Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Spokane	\$141
268	Informed Investors Group	Wealth Mgm't/Socially Resp. Inv.	Seattle	\$48
182	Integrity Financial Corp.	Wealth Mgm't/Consulting Svcs.	Bellevue/CA/FLA/OR	\$144
267	Integrity Wealth Management, Inc.	Wealth Mgm't	Spokane	\$49

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350	Interfund Management Services, Inc.	Wealth Mgm't	Roslyn	\$18
389	Investment Hiker, LLC	Wealth/Hedge Fund Mgm't	Vancouver	\$8
256	Investor Resources, Inc.	Wealth Mgm't	Bellevue/Port Orchard	\$57
195	Investor's Fiduciary Advisor Network, LLC	Wealth Mgm't	Snoqualmie	\$117
220	Investors Portfolio Services, LLC	Wealth Mgm't	Puyallup	<b>\$92</b>
118	James R. Martin Consulting, Inc.	Wealth Mgm't/Consulting Svcs.	Vancouver	\$305
422	Janice Penar	Wealth Mgm't/Tax Services	Spokane	\$1
345	Janis Financial, LLC	Wealth Mgm't	Bainbridge Island	\$19
198	Jarvis Financial Services, Inc.	Wealth Mgm't	Federal Way	\$115
414	John Chesbrough	Wealth Mgm't	Bellingham	\$2
236	John T. McCarthy, LLC	Wealth Mgm't	Spokane	\$81
227	Johnson & Shute Investment Advisors, Inc.	Wealth Mgm't/Tax Services	Bellevue	\$85
124	JP Morgan Private Bank (AUM estimate only)	Wealth/Trust Mgm't	Seattle	\$300
337	Juetten Personal Financial Planning, LLC	Wealth Mgm't	Bellevue	\$21
376	K.L. Baird Asset Mgm't	Wealth Mgm't	Bothell	\$10
250	Kairos Capital Management, LLC	Wealth Mgm't	Bellevue	\$63
249	Kaizen Financial Advisors, LLC	Wealth Mgm't	Bellevue	\$63
352	Kamada Investment Management	Wealth Mgm't	Bellevue	\$16
341	Karel Capital, Inc.	Wealth Mgm't	Spokane	\$20
204	Kaufman Kampe Advisors, LLC	Wealth Mgm't	Mercer Island	\$109
302	Kelp Capital, LLC	Wealth Mgm't	Seattle	\$34
257	Kerwin-Beley Associates, Inc.	Wealth Mgm't	Seattle	\$57
38	Key Private Bank	Wealth/Trust Mgm't	Seattle/Tac/Blvue/Bellghm	\$2,226
33	Kiley Juergens Wealth Management, LLC	Wealth Mgm't	Olympia	\$505
370	Kirchner Financial Services, Inc.	Wealth Mgm't	Spokane	\$11
11	KMS Financial Services, Inc.	Broker Dealer, Investm't Advisor	Seattle	\$5,930
139	Kosmos Management, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$255
62	Kunath Karren Rinne & Atkin, Inc.	Wealth Mgm't	Seattle	\$1,000
128	Kutscher Rhodes & Benner, Inc.	Wealth Mgm't	Seattle	\$287
21	Laird Norton W'Ith Mgm't(Strat./Trust Co, LLC)	Wealth Mgm't	Seattle	\$3,800
133	Lakeside Advisors, Inc.	Wealth Mgm't	Seattle	\$270
110	Lakeview Financial Group, LLC	Wealth Mgm't	Seattle	\$328
221	Lattice Capital Management, LLC	Hedge Fund Mgm't	Kirkland	\$91
111	Leader Capital Corp.	Money Mgm't/Mutual Fund Spec.	Vancouver/Portland/CA	\$326
92	Leonard Rickey Investment Advisors, PLLC	Wealth Mgm't	Yakima	\$438
157	Lesa Sroufe & Company, Inc.	Wealth Mgm't	Seattle	\$194
305	Lifefocus Financial Advisors, LLC	Wealth Mgm't/Tax Services	Walla Walla	\$32
294	Limoges Investment Management, PC	Wealth Mgm't	Vancouver	\$36
397	Lin Capital Management, LLC	Wealth/Hedge Fund Mgm't	Issaquah	\$6
591		Wealth Mgm't	Renton	\$212
	Lincoln Invstment Plng (IA'sTremper & Roper)	<u> </u>		
151	Lincoln Invstment Plng (IA'sTremper & Roper) Long Term Investors, LLC	Wealth Mgm't	Wenatchee	\$14
151 360 76		•	Wenatchee Seattle	\$14 <b>\$559</b>
151 360 76	Long Term Investors, LLC Lucid Advisors, Inc.	Wealth Mgm't Wealth Mgm't	Seattle	\$559
151 360 76 339	Long Term Investors, LLC Lucid Advisors, Inc. Ludeman Capital Management, Inc.	Wealth Mgm't Wealth Mgm't Wealth Mgm't	Seattle Ferndale	<b>\$559</b> \$20
151 360 76 339 179	Long Term Investors, LLC Lucid Advisors, Inc. Ludeman Capital Management, Inc. Madison Park Capital Advisors, LLC	Wealth Mgm't Wealth Mgm't Wealth Mgm't Wealth Mgm't	Seattle Ferndale Seattle	<b>\$559</b> \$20 <b>\$149</b>
151 360 76 339	Long Term Investors, LLC Lucid Advisors, Inc. Ludeman Capital Management, Inc.	Wealth Mgm't Wealth Mgm't Wealth Mgm't	Seattle Ferndale	<b>\$559</b> \$20

299	Martin Nelson & Co., Inc.	Wealth Mgm't	Seattle	\$35
211	MassMutual Financial Group	Investment Mgm't/Insurance	Bellevue	\$100
364	Mavada Personal Wealth Management	Wealth Mgm't	Bellevue	\$12
367	McBee Advisors, Inc.	Wealth Mgm't	Bellevue	\$12
205	McBride Financial Advisors, LLC	Wealth Mgm't	Seattle	\$108
35	McCutchen Group, LLC	Wealth Mgm't	Seattle	\$2,410
119	McIlrath and Eck, LLC	Wealth Mgm't	Arlington	\$303
325	MCM Advisory, LLC	Wealth Mgm't	Federal Way	\$25
358	McRae Capital Mgm't, LLC	Wealth Mgm't	Edmonds/Everett/Multiple	\$14
355	Mellor & Associates, LLC	Wealth Mgm't	Bellevue	\$15
297	Mercer Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$35
85	Mercer Global Advisors, Inc.	Wealth Mgm't	Bellevue/Multi-state	\$500
31	Merriman Wealth Management, LLC	Wealth Mgm't	Seattle/Spokane/Eugene	\$2,650
298	Michael Pace, CFP	Wealth Mgm't	Seattle	\$35
171	Miller Advisors, Inc.	Wealth Mgm't	Kirkland	\$162
4	Milliman, Inc.	Wealth Mgm't/Pension Consultants	Seattle/Muiltiple Offices	\$35,763
4 423	Moe Investment Management, LLC	Wealth Mgm't	Spokane	\$35,705 \$1
262	More investment management, LLO	Wealth Mgm't	Kennewick	\$54
283	Morison Wealth Management, LLC	Wealth Mgm't	Renton	\$41
203 398	Moore Wealth Management	Wealth Mgm't	Bellevue	\$6
219	Moser Wealth Advisors, LLC	3	Bellevue	\$92
40	Mosel Wealth Advisors, LLC	Wealth Mgm't/Tax Services	Seattle/Everett/Tac/Yakima	\$2,143
40 80	Mountain Pacific Advisors, LLC	Wealth Mgm't	Bellevue	\$518
		Hedge Fund/Pens./Profit-Sharing		\$38
291 55	Murphy Investment Management, LLC	Wealth Mgm't	Spokane	
348	National Asset Mgm't, Inc. Nelson Financial Management, LLC	Wealth Mgm't/Broker-Dealer Wealth Mgm't	Seattle/Multi-state Offices Bellevue	\$1,201 \$18
340 105	Newfocus Financial Group, LLC	5	Vancouver/Portland/S.F.	\$16 \$368
217		Wealth Mgm't Wealth Mgm't	Seattle	\$93
	Newground Social Investment	ů.		
196	Nierenberg Investment Management Company, Ir	· · ·	Camas	\$117
137	Northern Capital Management, Inc.	Wealth Mgm't	Spokane	\$260
361	Northern Lights Advisors, Inc.	Wealth Mgm't	Seattle	\$14 #0.500
32	Northern Trust Bank	Wealth/Trust Mgm't	Seattle	\$2,500
103	Northwest Administrators, Inc.	Pension/Trust Administration	Seattle	\$377
51	Northwest Asset Management	Wealth Mgm't	Mercer Island	\$1,400
310	Northwest Financial Choices	Wealth Mgm't/Tax Planning	Renton	\$30
396	Northwest Investment Advisors, Inc.	Broker Dealer, Investm't Advisor	Spokane	\$6
253	NR Smith & Associates, P.S.	Wealth Mgm't/Tax Services	Olympia	\$59
415	NUKU Asset Management, Inc.	Wealth Mgm't	Bainbridge Island	\$2
208	NW Tax & Wealth Advisory Group, Inc.	Wealth Mgm't/Tax Services	Vancouver	\$103
356	NWT Advisors, LLC	Wealth Mgm't/Tax Services	Bellevue	\$15
424	OAG Wealth Management	Wealth Mgm't	Kirkland	\$1
159	Oliver Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$193
187	Olson Investment Advisors, LLC	Wealth Mgm't	Seattle	\$132
237	Olympic Wealth Management, LLC	Wealth Mgm't	Bothell	\$81
296	Omega Financial Services	Financial Planning/Insurance	Kirkland	\$36
228	Opal Advisors, LLC	Wealth Mgm't/Hedge Fund Mgm't	Bellevue	\$83
127	Ophrys, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$289

87	Oppenheimer & Co., Inc.	Wealth Mgm't	Seattle/Bellevue	\$500
170	Pacific Asset Mgm't, LLC	Wealth Mgm't	Pt Orchard/Gig Hbr/Shelton	\$162
287	Pacific Crest Financial Advisors, LLC	Wealth Mgm't/Inv. Advisors	Everett/Seattle	\$40
30	Pacific Current Group	Hedge Fund Mgm't	Seattle/Tacoma	\$278
335	Pacific Horizon Investment Management, LLC	Wealth Mgm't	Seattle	\$21
332	Pacific Northwest Asset Management	Wealth Mgm't	Seattle	\$22
293	Pacific Point Advisors, LLC	Wealth Mgm't	Renton	\$37
27	Pacific Portfolio Consulting, LLC	Wealth Mgm't	Seattle	\$3,151
390	Palindrome Capital Management, LLP	Wealth Mgm't	Spokane	\$8
14	Palouse Capital Mgm't, Inc. (prev.Ken Roberts)	Wealth Mgm't	Spokane	\$314
336	Pamria, LLC	Wealth Mgm't	Seattle	\$21
/ <u>1</u>	Paracle Advisors, LLC	Wealth Mgm't	Mercer Island	\$676
1	Parametric Portfolio Associates	Money Mgm't/Mutual Fund Spec.	Seattle	\$232,000
12	Parker Financial, LLC	Wealth Mgm't	Silverdale	\$30
		ů.		
271	Paysse Jennison, Inc.	Wealth Mgm't	Mercer Island	\$47 \$9
884 245	Pegasus Investment Mgm't, LLC	Wealth/Hedge Fund Mgm't	Bainbridge Island	
45	Pengra Capital Mgm't, Inc.	Wealth Mgm't/Hedge Fund	Seattle	\$67
63	Percension Wealth Advisors, LLC	Wealth Mgm't	Seattle	\$13
06	Personal Investment Mgm't, Inc.	Wealth Mgm't	Redmond	\$364
18	Peters & Company, Inc. PS	Wealth Mgm't	Mercer Island	\$1
0	Petersen Hastings Investment Mgm't, Inc.	Wealth Mgm't	Kennewick	\$685
58	Peterson Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$56
11	Pi Square Capital, LLC	Wealth Mgm't	Bellevue	\$3
69	Pinnacle Wealth Management, LLC	Wealth Mgm't	Seattle	\$163
31	Pioneer Square Advisors, LLC	Wealth Mgm't	Seattle	\$82
07	PLM Investment Advisers, Inc.	Wealth Mgm't	Spokane	\$31
816	Point Defiance Capital Management, LLC	Wealth/Hedge Fund Mgm't	Tacoma	\$29
847	Polaris Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$18
12	Portfolio Advisors Group, Inc.	Wealth Mgm't	Gig Harbor	\$2
38	Portfolio Strategies, Inc.	Wealth Mgm't	Tacoma	\$259
333	Prevail Wealth Management, LLC	Wealth Mgm't	Kirkland	\$22
6	Prime Advisors, Inc.	Wealth Mgm't/Inst Fixed Inc. Mgrs.	Redmond/Windsor, CT	\$14,676
326	Prism Capital Management, LLC	Wealth Mgm't	Seattle	\$24
20	Private Advisory Group	Wealth Mgm't	Redmond	\$302
93	Private Asset Mgm't	Wealth Mgm't	Kirkland	<b>\$120</b>
4	Private Income Capital Management	Wealth Mgm't	Seattle	\$503
42	Private Wealth Management Solutions, LLC	Wealth Mgm't	Bellevue	\$20
57	Pro Money Management, LLC	Wealth Mgm't	Walla Walla	\$14
84	Professional Investment Management Services, F	PI Wealth Mgm't	Bellevue	\$41
2	Pugh Capital Mgm't, Inc.	Institutional Fixed Inc. Money Mgr	Seattle	\$5,700
46	Quantum Financial Planning Services, Inc.	Wealth Mgm't	Spokane	\$235
04	R. Brian Howell & Associates, Inc.	Wealth Mgm't	Tacoma	\$33
.09	R. W. Mak Investments	Wealth Mgm't	Bellevue	\$3
63	Ragnar Wealth Management, LLC	Wealth Mgm't	Tumwater/Bellingham	\$52
65	Rainier Investment Mgm't, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$868
813	Rainier Wealth Management, LLC	Wealth Mgm't	Mukilteo	\$30
60	Ramsey & Associates, Inc.	Wealth Mgm't	Seattle	\$192

154	Raymond James Financial Services, Inc.	Broker Dealer, Investm't Advisor	Multiple Offices	\$200
64	RBC Capital Markets, LLC	Wealth Mgm't	Multiple Offices	\$1,000
266	Renaissance Wealth Counsel, LLC	Wealth Mgm't/Tax Services	Bellevue	<b>\$50</b>
94	Reppond Investments, Inc.	Wealth Mgm't	Bellevue	\$7
68	Richards, Merrill & Peterson, Inc.	Wealth Mgm't	Spokane	\$165
29	Robinswood Financial, LLC	Wealth Mgm't	Kirkland	\$280
77	Runde & Co., LLC	Wealth Mgm't	Seattle	\$152
2	Russell Investment Group	Wealth/Hedge Fund Mgm't	Seattle	\$203,827
64	S.R. Schill & Assoc., Inc.	Wealth Mgm't	Mercer Island	\$186
85	Sabin Investment Management, Inc.	Wealth Mgm't	Gig Harbor	\$40
19	Salmon Bay Wealth Management, LLC	Wealth Mgm't	Seattle	\$1
99	Sander Capital Advisors	Wealth Mgm't	Seattle	\$114
97	Sapphire Star Capital, LLC	Wealth/Hedge Fund Mgm't	Kirkland	\$116
6	Saturna Capital Corporation	Money Mgm't/Mut'l Fnd Spec/B-Dir	Bellingham	\$3,247
13	Schmidt Financial Group, Inc.	Wealth Mgm't	Kirkland/Mtn View, CA	\$314
03	SCS Systems, Inc.	Wealth Mgm't	East Sound	\$33
16	Seagrass Advisors, LLC	Wealth Mgm't	Bellevue	\$33 \$2
03	Seattle Asset Mgm't, Inc.	•		<u></u> ه∠ \$4
	<b>0</b> .	Wealth Mgm't	Bainbridge Island	
69	Seattle Portfolio Company	Wealth Mgm't	Seattle	\$48
74	Securian Advisors NW(Securian Fin Svcs Inc)	Financial Planning/Insurance	Bellevue	\$10
55	Selkirk Wealth Advisors, LLC	Wealth Mgm't	Spokane	\$58
88	Seneschal Advisors, LLC	Wealth Mgm't	University Place	\$128
81	Sherwood Investment Services	Wealth Mgm't	Redmond	\$41
01	Signal Financial Planning, LLC	Wealth Mgm't	Issaquah	\$5
09	Signator Investor, Inc.(unit of John Hancock)	Wealth Mgm't/Insurance/Brkr-Dlr	Bellevue/MT/UT/FL	\$335
10	Signia Capital Management, LLC	Institutional Money Mgm't/Value	Spokane	\$102
	Silver Creek Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$7,207
77	Simple Wealth, LLC	Wealth Mgm't	Spokane	\$42
27	Sitka Pacific Capital Management, LLC	Wealth Mgm't	Edmonds	\$24
72	Skyline Advisors, Inc.	Wealth Mgm't	Bellingham	\$162
74	Smart Portfolios, LLC	Wealth Mgm't	Lake Forest Park	\$156
1	Smead Capital Management, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$2,014
12	Snider Financial Group	Wealth Mgm't	Bellevue	\$100
0	SNW Asset Mgm't, LLC	Fixed Inc Asset Manager	Seattle/Portland/S.F.	\$2,752
47	Sonata Capital Group, Inc.	Wealth Mgm't	Seattle	\$224
85	Sound Financial Center	Wealth Mgm't	Sequim	\$9
60	Sound Financial Planning, Inc.	Wealth Mgm't	Mt. Vernon	\$55
86	Sound Investment Strategies, Inc.	Wealth Mgm't	Mukilteo	\$40
18	Sound Sense Money Management, LLC	Wealth Mgm't	Bellevue	\$29
4	Soundmark Wealth Management, LLC	Wealth Mgm't	Kirkland	\$601
52	Soundview Advisors	Wealth Mgm't	Seattle/Olympia	\$207
71	South Beach Capital Management, LLC	Wealth Mgm't	Bainbridge Island	\$11
49	Sovereign Wealth Advisors, Inc.	Wealth Mgm't	Bellevue	\$216
48	Stapp Financial Planning, PLLC	Wealth Mgm't/Tax Services	Olympia	\$63
2	Steelhead Partners, LLC	Hedge Fund Mgm't	Seattle	\$1,382
	Stevard Capital, LLC	Wealth Mgm't	Bellevue	\$5
-00	Steward Capital IIC		Relievite	

373	Stifel Financial Corp.	Broker Dealer, Investm't Advisor	Seattle/Blvu/Oly/Wenatch.	\$10
240	Stock Mgm't, LLC	Wealth Mgm't	Puyallup	\$74
241	Stolz & Associates, PS	Wealth Mgm't	Tacoma	\$73
338	Stonebridge Capital Management NW, LLC	Wealth Mgm't	Gig Harbor	\$20
407	Strategic Asset Management	Wealth Mgm't	Tacoma	\$3
50	Strategic Income Management, LLC	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$1,416
101	Strategic Wealth Mgm't, Inc.	Wealth Mgm't/Native Amer. Tribes	Kirkland	\$382
380	Summit Wealth Solutions, LLC	Wealth Mgm't	Bellevue	\$10
125	Sun Asset Management, Inc.	Wealth Mgm't	Bellevue	\$1
59	Sweetwater Investments, Inc.	Wealth Mgm't/Native Amer. Tribes	Redmond	\$1,056
162	Synergy Financial Mgm't, LLC	Wealth Mgm't	Seattle	\$190
840	Tacoma Investment Group	Wealth Mgm't	Tacoma	<b>\$20</b>
3	Taiyo Pacific Partners L.P.	Hedge Fund Mgm't	Kirkland	\$2,500
76	Talbot Financial, LLC	Wealth Mgm't	Bellevue	\$155
26	Ten Capital Investment Advisors, LLC	Wealth Mgm't	Spokane	\$300
378	Tenere, LLC	Wealth Mgm't	Issaquah	<b>\$10</b>
242	TFS Advisors, LLC	Wealth Mgm't	Edmonds	\$73
814	The Advisor Benefits Group, Inc.	Financial Planning/Insurance	Kennewick	\$30
811	The Boyle Group Wealth Management	Wealth Mgm't	Seattle	\$30
6	The Caprock Group, Inc.	Wealth Mgm't	Mercer Island/Idaho/Calif.	\$1,100
9	The Clarius Group, LLC	Wealth Mgm't	Bellevue	\$715
68	The Hydra Value Group, LLC	Wealth Mgm't	Kirkland	\$12
6	The Pacific Financial Group	Wealth Mgm't	Bellevue	\$2,300
213	The Planner's Edge	Wealth Mgm't	Mercer Island	\$99
89	Therese Govern Financial Advisors, LLC	Wealth Mgm't	Seattle	\$39
846	Thome Financial Mgm't, LLC	Wealth Mgm't	Bellevue	\$18
24	Threshold Group, LLC	Wealth Mgm't/Family Office Svcs.	G. Harbor/PtInd/Phil/Seattle	\$3,363
84	Tieton Capital Management, LLC	Money Manager, Small Cap. Val.	Yakima	\$140
843	Timepiece Financial Planning, Inc.	Wealth Mgm't	Vancouver	\$20
273	Total Advisor Network, LLC	Wealth Mgm't	Spokane	\$46
95	Tracker Research, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$7
67	Tradewinds Capital Management, LLC	Wealth Mgm't	Bellingham/Shoreline	\$744
42	Trellis Advisors, LLC	Wealth Mgm't	Seattle/Ellensburg	\$253
39	TrueNorth Wealth Advisors	Wealth Mgm't	Seattle	\$78
7	Trutina Financial	Wealth Mgm't	Bellevue	\$557
233	Turloff Financial Consulting, Inc.	Wealth Mgm't	Bainbridge Island	\$82
4	U.S. Trust/Bank of America	Wealth/Trust Mgm't	Seattle/Multi-state Offices	\$5,250
0	UBS Financial Services, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Bellevue	\$6,000
15	Umpqua Investments, Inc.	Wealth/Trust Mgm't	OR/CA/WA	\$313
60	Union Bank	Wealth/Trust Mgm't	Portland/Seattle/Tacoma	\$1,050
2		Insurance/Financial Planning	Lynnw'd/SeattleMulti-state	\$82
29	United Capital Financial Advisers			+
	United Capital Financial Advisers	•	Seattle/Multi Office	\$1.645
229 6	United Capital Seattle/Paragon	Wealth Mgm't/RIA	Seattle/Multi Office	<b>\$1,645</b>
6 20	United Capital Seattle/Paragon Unleashed Financial, LLC	Wealth Mgm't/RIA Wealth Mgm't	Kirkland	\$1
6 20 6	United Capital Seattle/Paragon Unleashed Financial, LLC US Bank Private Client Group	Wealth Mgm't/RIA Wealth Mgm't Wealth/Trust Mgm't	Kirkland PrtInd/Seattle/Cour de L'ne	\$1 \$5,100
	United Capital Seattle/Paragon Unleashed Financial, LLC	Wealth Mgm't/RIA Wealth Mgm't	Kirkland	\$1

383	Viceroy Investment Advisors LLC	Wealth Mgm't	Mill Creek	\$9
143	Vickerman & Driscoll Financial Advisors, Inc.	Wealth Mgm't/Tax Services	Spokane	\$248
238	Viewpoint Capital Management, LLC	Wealth Mgm't	Seattle	\$81
82	Viridian RIA, LLC	Wealth Mgm't	Seattle	\$507
254	Vita Intellectus	Wealth Mgm't	Kirkland	\$59
349	Vorpahl Wing Securities, Inc.	Wealth Mgm't	Spokane	\$18
381	Waits Investments, LLC	Wealth Mgm't	Spokane	\$10
202	Wakley & Roberton, Inc.	Wealth Mgm't	Bellevue	\$110
207	Warga Asset Mgm't	Wealth Mgm't	Kirkland	\$104
13	Washington Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$5,645
17	Washington Trust Bank	Wealth Mgm't/Advisory Services	Ptld/Stle/Spkn/Blvue/Boise	\$4,135
386	WaterHill Capital, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$9
226	Waycross Investment Mgm't Company	Wealth Mgm't	Bellingham	\$85
200	Wealth Asset Managers/Nelson Securities	Wealth Mgm't	Spokane	\$112
321	Wealth-Builders, Inc.	Wealth Mgm't/Tax Services	Mercer Island	\$26
391	WealthCollab, LLC	Wealth Mgm't	Bellevue	\$8
264	Wealthmark, LLC	Wealth Mgm't	Bellingham	\$51
8	Wells Fargo Wealth Management Group	Wealth/Trust Mgm't	Seattle/Tacoma/Bellevue	\$9,408
417	Westface Financial Advisory	Wealth Mgm't	Vancouver	\$2
47	WestRiver Management, LLC	Wealth/Hedge Fund Mgm't	Kirkland	\$1,640
252	White & Company Financial Planning, Inc.	Wealth Mgm't	Sunnyside	\$61
214	Wilhelm Financial Services, PLLC	Wealth Mgm't	Olympia	\$99
392	Wilkison Investment Services, LLC	Wealth Mgm't	Snoqualmie	\$7
235	Williams Palmer, LLC	Wealth Mgm't	Bellevue/Scottsdale AZ	\$81
388	Wright Wealth Management, LLC	Wealth Mgm't	Issaquah	\$8
34	Zevenbergen Capital Investments, LLC	Wealth Mgm't	Seattle	\$2,450

## Last edited on: 1/14/18 at 3:00 pm

Total AUM = \$833,417,000,000