



RAH Financial
Financial Staffing Solutions

**2010 Washington State Money Managers
Ranking List (by AUM)**

Total AUM: \$381,168,000,000 (updated 1/12/11)

Firms With Year-Over-Year Increase in AUM = \$ green

Financial Services Executive Recruiting

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Assets are in millions and are as of December 31, 2010

Rank	Manager	Manager Type	City	Assets
313	Abraham & Co., Inc.	Wealth Mgm't	Gig Harbor	\$2
241	Absolute Return Solutions, Inc.	Wealth Mgm't	Redmond	\$27
269	Adams Financial Concepts, LLC	Wealth Mgm't	Seattle	\$16
282	Adele Brady Bolson	Wealth Mgm't/CPA	Bellevue	\$12
227	Advocate Wealth Mgm't, LLC	Wealth Mgm't	Sequim	\$32
236	Alki Capital Mgm't, LLC	Hedge Fund Mgm't	Bellevue	\$28
289	Alliant Securities, Inc.	Wealth Mgm't	Spokane	\$10
92	Allison Spielman Advisors/Allison Miller, LLC	Wealth Mgm't	Bellevue	\$249
111	American Northwest Advisory Svcs, LLC	Wealth Mgm't	Federal Way	\$179
251	Andrew Watkins & Associates, Inc.	Wealth Mgm't	Sequim	\$24
76	Appropriate Balance Financial Services, Inc.	Wealth Mgm't	Bellevue	\$377
137	Arcadia Investment Advisors, LLC	Wealth Mgm't	Vancouver	\$129
95	Archon Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$233
304	Ariston Capital Mgm't Corp.	Money Mgm't/Mutual Fund Spec.	Bellevue	\$6
214	Asset Planning & Management, Inc.	Wealth Mgm't	Spokane	\$38
119	Auxano Advisors, LLC	Wealth Mgm't	Kirkland	\$167
130	BAC Capital Advisors, LLC	Wealth Mgm't	Seattle	\$137
32	Badgley Phelps	Wealth Mgm't	Seattle/Portland	\$1,600
258	Banner Investment Consultants	Wealth Mgm't	Anacortes	\$20
174	Bay City Financial Services, Inc.	Financial Services	Bellingham	\$67
205	BBJS Financial Advisors, LLC	Wealth Mgm't	Seattle	\$48
260	BBM Financial Services, Inc.	Wealth Mgm't	Yakima	\$20

136	BECU Trust Company	Wealth/Trust Mgm't	Seattle	\$130
138	Bellevue Asset Mgm't, LLC	Wealth Mgm't	Bellevue	\$128
30	Benchmark Plus	Wealth/Hedge Fund Mgm't	Tacoma	\$1,772
27	Bernstein Investment Research & Mgm't	Wealth Mgm't/Broker-Dealer	Seattle	\$1,900
267	Birmiwal Asset Management, Inc.	Mutual Fund	Woodway	\$18
21	Blackrock, Inc. (formerly Quellos)	Wealth Mgm't/Alternative Investm.	Seattle/Multiple Offices	\$2,700
43	BNY Mellon Wealth Mgm't	Wealth/Trust Mgm't	Seattle/Tacoma	\$1,100
163	Bogdanovich Wealth Management, PLLC	Wealth Mgm't	Seattle	\$80
139	Bondstreet Wealth Management, LLC	Wealth Mgm't	Everett	\$126
280	Bozarth Investment Management, Inc.	Wealth Mgm't/Broker-Dealer	Spokane	\$12
291	BR Capital, Inc.	Wealth Mgm't	Vancouver	\$9
312	Brackenwood Capital Management	Wealth Mgm't	Seattle	\$2
29	Brighton Jones, LLC	Wealth Mgm't	Seattle/S.F./AZ/D.C.	\$1,800
93	Bristlecone Advisors, LLC	Wealth Mgm't	Seattle	\$248
204	Buckley Investment Group, LLC	Wealth Mgm't	Walla Walla	\$49
196	Bush Polen & Associates, Inc.	Wealth Mgm't/Broker-Dealer	Gig Harbor	\$52
299	Cannon & Associates, LLC	Wealth Mgm't	Tacoma	\$7
99	Capital Planning Corporation	Wealth Mgm't	Bellevue	\$225
274	Catton Financial Services	Wealth Mgm't	Olympia	\$15
230	Century Capital Mgm't	Wealth Mgm't	Bellevue	\$32
165	Chaney Capital Mgm't	Wealth Mgm't	Edmonds	\$78
315	Childress Investment Mgm't	Wealth Mgm't	Bellevue	\$1
189	Christensen, King & Assoc. Investment Svcs.	Wealth Mgm't	Richland	\$56
277	CIM Financial Group, Inc.	Wealth Mgm't	Edmonds	\$13
300	Coast Capital Management, LLC	Wealth Mgm't	Bainbridge Island	\$7
52	Coldstream Capital Mgm't, Inc.	Wealth Mgm't	Bellevue/Portland	\$813
59	Columbia Bank Wealth Management	Wealth/Trust Mgm't	Seattle/Tacoma/Portland	\$630
80	Columbia Pacific Advisors, LLC	Hedge Fund Mgm't	Seattle	\$319
104	Comprehensive Wealth Mgm't	Wealth Mgm't	Lynnwood	\$202
98	Conlon & Dart, LLC	Wealth Mgm't	Seattle	\$228
96	Conway Jarvis & Associates, LLC	Wealth Mgm't	Seattle	\$231
283	Core Capital Advisors, LLC	Wealth Mgm't	Olympia	\$11
24	Cornerstone Advisors, Inc.	Wealth Mgm't	Bellevue	\$2,250
242	Cottle & Swanson, CPA's, PLLC	Wealth Mgm't/Tax Services	Bellevue	\$27
197	Crosswater Investment Advisors, Inc.	Wealth Mgm't	Bellevue	\$51
281	D.G. Elliott Financial Services, Inc.	Wealth Mgm't	Seattle	\$12
272	Dale Q. Rice Investment Advisor, LTD	Wealth Mgm't	Vancouver	\$15
45	D'Annunzio Consulting Group, Inc.	Wealth Mgm't	Tacoma	\$1,053
210	DBA, SCS Systems	Wealth Mgm't	East Sound	\$42
225	Dental Wealth Advisors, LLC	Wealth Mgm't	Kirkland	\$33
229	DH Partners, LLC	Wealth Mgm't	Seattle	\$32
266	Dightman Capital Group, Inc.	Wealth Mgm't	Seattle	\$18
310	Dowling Investment Group, Inc.	Wealth/Hedge Fund Mgm't	Bellevue	\$3
275	E.K. Riley Investments, LLC	Wealth Mgm't	Seattle	\$14
144	Eagle Harbor Asset Mgm't	Wealth Mgm't	Bainbridge Island	\$115
6	Edge Asset Mgm't (formerly WM Advisors)	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$18,300
160	Elite Wealth Management, Inc.	Wealth Mgm't	Kirkland	\$84

170	Elliott Cove Cap. Mgm't	Wealth Mgm't	Seattle	\$75
85	Empirical Wealth Mgm't, LLC	Wealth Mgm't	Seattle/Portland	\$293
184	Evans Capital Mgm't Associates	Wealth Mgm't	Seattle/Bellevue	\$60
141	Evergreen Asset Mgm't, LLC	Wealth Mgm't	Gig Harbor	\$120
50	Evergreen Capital Mgm't, LLC	Wealth Mgm't	Bellevue	\$825
232	Evergreen Wealth Management Services, Inc.	Wealth Mgm't	Port Ludlow	\$29
47	Filament, LLC	Wealth Mgm't	Seattle	\$907
265	Financial & Estate Advisors, Inc.	Wealth Mgm't	Bothell	\$18
168	Financial Insights, Inc.	Wealth Mgm't	Tacoma	\$76
182	Financial Research, Inc.	Wealth Mgm't	Issaquah	\$61
97	Financial Services International Corp.	Broker Dealer, Investm't Advisor	Seattle	\$230
67	First Republic Bank	Wealth Mgm't	Seattle/Portland	\$480
107	First Washington Corporation	Wealth Mgm't	Seattle	\$188
209	Fleckenstein Capital, Inc.	Hedge Fund Mgm't	Seattle	\$45
186	Francis Michael Reps	Wealth Mgm't	Bellingham	\$59
15	Freestone Capital Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Seattle	\$3,977
190	Friedman Putter & Company	Wealth Mgm't	Bellevue	\$55
100	Frontier Bank/Trust Dept.	Wealth/Trust Mgm't	Seattle/Everett	\$224
131	Fulcrum Capital, LLC	Wealth Mgm't	Seattle	\$135
240	Gallagher Capital Corp.	Wealth Mgm't	Bainbridge Island	\$28
129	Garland Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	\$141
155	Genesee Investments, LLC	Hedge Fund Mgm't	Bellevue	\$92
125	Genesis Capital, LLC	Hedge Fund Mgm't	Gig Harbor	\$146
26	Goldman, Sachs & Co.	Wealth Mgm't	Seattle	\$2,000
172	Goodrich & Associates, Inc.	Wealth Mgm't/Broker-Dealer	Bellingham	\$68
134	Great Northern Asset Management, LLC	Wealth Mgm't	Vancouver	\$133
70	Greene Wealth Management, LLC	Wealth Mgm't	Seattle	\$460
253	Gregory Lyle & Company, Inc.	Wealth Mgm't	Medina	\$22
295	Guardian Capital, Inc.	Wealth Mgm't	Mukilteo	\$8
245	Guardian Plus, Inc.	Wealth Mgm't	Bothell	\$25
39	GW Capital, Inc.	Institutional Money Mgr	Bellevue	\$1,334
101	Haberling Financial Group, Inc.	Wealth Mgm't	Kennewick	\$222
200	Hallett & Associates, P.S.	Wealth Mgm't	Port Angeles	\$50
292	Hamilton Fisher Wealth Management	Wealth Mgm't	Richland	\$9
167	Hamrick Investment Counsel, LLC	Wealth Mgm't	Seattle	\$77
249	Hana Road Capital, LLC	Wealth Mgm't/Hedge Fund	Seattle	\$25
103	Harbour Investment Mgm't, LLC	Wealth Mgm't	Everett	\$213
201	Harbour Pointe Financial Advisors, LLC	Wealth Mgm't	Mukilteo	\$50
143	Hart Capital Management, Inc.	Wealth Mgm't	Spokane	\$118
127	Harvest Capital Advisors, Inc.	Wealth Mgm't	Bellevue	\$145
148	HBC Financial Services, PLLC	Wealth Mgm't/Tax Services	Seattle	\$103
180	Helm Capital Management, LLC	Wealth Mgm't	Seattle	\$62
188	Helmsman Financial Group, LLC	Wealth Mgm't, Tax/Fin. Services	Woodinville	\$58
305	Heritage Benefits Management, LLC	Wealth Mgm't/Tax & Estate Svcs	Bellevue	\$5
83	Highland Capital Mgm't, LLC	Wealth Mgm't	Bellevue	\$315
218	Hollo & Associates, Inc.	Wealth Mgm't	Seattle	\$36
106	Horizon Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$195

77	Huntington Steele, LLC	Wealth Mgm't	Seattle	\$366
115	ICM Asset Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Spokane	\$171
105	IMS Capital Mgm't	Money Mgm't/Mutual Fund Spec.	Portland/Bellevue	\$201
224	Informed Investors Group	Wealth Mgm't/Socially Resp. Inv.	Seattle	\$33
268	Integrity Financial Corp.	Wealth Mgm't/Consulting Svcs.	Bellevue	\$16
207	Investment & Retirement Advisors (J.N. Bray)	Wealth Mgm't	Seattle	\$46
202	Investor Resources, Inc.	Wealth Mgm't	Bellevue/Port Orchard	\$50
108	James R. Martin Consulting, Inc.	Wealth Mgm't/Consulting Svcs.	Vancouver	\$181
179	Johnson & Shute Investment Advisors, Inc.	Wealth Mgm't/Tax Services	Bellevue	\$63
84	JP Morgan Private Bank (AUM estimate only)	Wealth/Trust Mgm't	Seattle	\$300
293	K.L. Baird Asset Mgm't	Wealth Mgm't	Bothell	\$9
263	Kairos Capital Management, LLC	Wealth Mgm't	Bellevue	\$20
254	KAS Investment Consultants	Wealth Mgm't	Bellevue	\$22
271	Kaufman Kampe Advisors, LLC	Wealth Mgm't	Mercer Island	\$16
86	Ken Roberts Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$286
183	Kerwin-Beley Associates, Inc.	Wealth Mgm't	Seattle	\$60
49	Key Private Bank	Wealth/Trust Mgm't	Seattle/Tacoma/Bellevue	\$850
18	Kibble & Prentice Holding Company	Wealth Mgm't	Seattle	\$2,949
28	KMS Financial Services, Inc.	Broker Dealer, Investm't Advisor	Seattle	\$1,840
233	Kolp & Hammack Personal Fin. Advisors, LLC	Wealth Mgm't/Tax Services	Bellevue	\$29
311	Kulshan Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$3
55	Kunath Karren Rinne & Atkin, Inc.	Wealth Mgm't	Seattle	\$702
120	Kutscher Rhodes & Benner, Inc.	Wealth Mgm't	Seattle	\$167
16	Laird Norton Tye Asset(Strat./Trust Co, LLC)	Wealth Mgm't	Seattle	\$3,350
178	Lake Union Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$64
117	Lakeside Advisors, Inc.	Wealth Mgm't	Seattle	\$169
124	Lakeside Capital Management, LLC	Wealth Mgm't/Consulting Svcs.	Seattle	\$148
284	Larsen Financial Corp.	Wealth Mgm't	Spokane	\$11
109	Lattice Capital Management, LLC	Hedge Fund Mgm't	Kirkland	\$181
72	Lesa Sroufe & Company, Inc.	Wealth Mgm't	Seattle	\$410
264	Lifefocus Financial Advisors, LLC	Wealth Mgm't/Tax Services	Walla Walla	\$18
208	Light Green Advisors, LLC	Wealth Mgm't, Eco/Environment	Seattle	\$46
206	Limoges Investment Management, PC	Wealth Mgm't	Vancouver	\$48
78	Lucid Advisors, Inc.	Wealth Mgm't	Seattle	\$363
176	Ludeman Capital Management, Inc.	Wealth Mgm't	Bellingham	\$65
142	Marshall & Sullivan, Inc.	Wealth Mgm't	Seattle	\$119
33	Mastholm Asset Mgm't, LLC	Money Mgm't/Mutual Fund Spec.	Bellevue	\$1,600
234	Mavada Personal Wealth Management	Wealth Mgm't	Bellevue	\$28
35	McAdams Wright Ragen	Broker Dealer, Investm't Advisor	Seattle/Yakima/Mt. Vernon	\$1,500
177	McBride Financial Advisors, LLC	Wealth Mgm't	Seattle	\$65
181	McCormick Capital Mgm't	Money Mgm't/Mutual Fund Spec.	Seattle	\$61
41	McCutchen Group, LLC	Wealth Mgm't	Seattle	\$1,256
228	McRae Capital Mgm't, LLC	Wealth Mgm't	Edmonds	\$32
273	Melvin Love Investment Advisor	Wealth Mgm't	Longview	\$15
243	Mercer Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$27
36	Merriman, Inc.	Wealth Mgm't	Seattle	\$1,470
276	Michael Pace, CFP	Wealth Mgm't	Seattle	\$14

133	Miller Advisors, Inc.	Wealth Mgm't	Kirkland	\$135
3	Milliman, Inc.	Wealth Mgm't/Pension Consultants	Seattle/Multiple Offices	\$26,754
256	Moore Wealth Management, LLC	Wealth Mgm't	Seattle	\$22
114	Morton Clarke	Wealth Mgm't	Seattle	\$176
56	Moss Adams Wealth Advisors	Wealth Mgm't	Seattle	\$698
61	Mt. Eden Investment Advisors, LLC	Wealth Mgm't	Seattle/San Francisco	\$588
212	Nancy C. Nelson & Associates, Inc.	Wealth Mgm't	Olympia	\$40
60	National Asset Mgm't, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Multi-state Offices	\$606
246	Nelson Financial Services, Inc.	Wealth Mgm't	Bellevue	\$25
122	Newfocus Financial Group, LLC	Wealth Mgm't	Vancouver/Portland/S.F.	\$162
48	NLJ Advisors, Inc.	Wealth Mgm't	Vancouver	\$878
74	Northern Capital Management, Inc.	Wealth Mgm't	Spokane	\$393
44	Northern Trust Bank	Wealth/Trust Mgm't	Seattle	\$1,100
73	Northwest Administrators, Inc.	Pension/Trust Administration	Seattle	\$406
90	Northwest Asset Management	Wealth Mgm't	Mercer Island	\$262
261	Northwest Financial Advisors, Inc. (Demars)	Wealth Mgm't	Spokane	\$20
279	Northwest Financial Choices	Wealth Mgm't/Tax Planning	Bellevue	\$13
151	Northwest Investment Consulting, Inc.	RIA/3rd Party Admin/Pension Cns.	Seattle	\$97
231	NR Smith & Associates, P.S.	Wealth Mgm't/Tax Services	Olympia	\$29
153	Oliver Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$95
154	Olson Investment Advisors, LLC	Wealth Mgm't	Seattle	\$94
145	Pacific Asset Mgm't, LLC	Wealth Mgm't	Port Orchard	\$112
290	Pacific Horizon Investment Management, LLC	Wealth Mgm't	Seattle	\$9
23	Pacific Portfolio Consulting, LLC	Wealth Mgm't	Seattle	\$2,299
58	Pacific West Financial Consultants, Inc.	Wealth Mgm't/Broker-Dealer	Renton	\$642
164	Paladin Investment, LLC	Wealth Mgm't	Bellevue	\$79
89	Paracle Advisors, LLC	Wealth Mgm't	Mercer Island	\$265
38	Paragon Investment Mgm't, Inc.	Wealth Mgm't	Seattle	\$1,336
2	Parametric Portfolio Associates	Money Mgm't/Mutual Fund Spec.	Seattle	\$37,900
259	Partners Capital Management, Inc.	Wealth Mgm't	Spokane	\$20
306	Patricia E. Howe, Registered Inv. Advisor, LLC	Wealth Mgm't	Seattle	\$5
158	Paulson Investment Co., Inc.	Investment Banker/Broker-Dealer	Ptld-Based/4 WA Offices	\$88
226	Paysse Jennison, Inc.	Wealth Mgm't	Mercer Island	\$33
294	Pegasus Investment Mgm't, LLC	Wealth/Hedge Fund Mgm't	Bainbridge Island	\$8
187	Pengra Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$59
71	Perkins Coie Trust Company	Wealth/Trust Mgm't	Seattle	\$446
82	Personal Investment Mgm't, Inc.	Wealth Mgm't	Bellevue	\$317
75	Petersen Hastings Investment Mgm't, Inc.	Wealth Mgm't	Kennewick	\$390
193	Peterson Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$54
147	Pinnacle Wealth Management, LLC	Wealth Mgm't	Seattle	\$104
63	Pioneer Square Advisors, LLC	Wealth Mgm't	Seattle	\$531
255	PLM Investment Advisors, Inc.	Wealth Mgm't	Spokane	\$22
287	Polaris Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$10
235	Ponderosa Wealth Management	Wealth Mgm't	Spokane	\$28
68	Portfolio 21 Investments, Inc.	Wealth Mgm't/Socially Resp. Inv.	Seattle/Portland	\$475
309	Portfolio Advisors Group, Inc.	Wealth Mgm't	Gig Harbor	\$4
91	Portfolio Strategies, Inc.	Wealth Mgm't	Tacoma	\$252

156	Potomac Investments, Inc.	Wealth Mgm't	Seattle/Virginia/Maine	\$90
8	Prime Advisors, Inc.	Wealth Mgm't/Inst Fixed Inc. Mgrs.	Redmond/Windsor, CT	\$11,100
237	Prism Capital Management, LLC	Wealth Mgm't	Sequim	\$28
146	Private Advisory Group	Wealth Mgm't	Redmond	\$105
162	Private Asset Mgm't	Wealth Mgm't	Bellevue	\$80
222	Professional Investment Mgm't Services, PLLC	Wealth Mgm't	Kennewick	\$34
112	Prospera Investment Advisors, LLC	Wealth Mgm't	Spokane/Blvue/Yak/Wenat	\$178
31	Pugh Capital Mgm't, Inc.	Institutional Fixed Inc. Money Mgr	Seattle	\$1,689
113	Purcell Advisory Services, LLC	Wealth Mgm't/Mgr of Mgrs	Tacoma	\$177
250	R. Brian Howell & Associates, Inc.	Wealth Mgm't	Tacoma	\$25
288	R. W. Mak Investments	Wealth Mgm't	Bellevue	\$10
81	R.A. Bench, Inc.	Wealth Mgm't	Seattle	\$318
57	Rainier Group Investment Advisory, LLC	Wealth Mgm't	Bellevue/Portland	\$646
4	Rainier Investment Mgm't, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$18,700
302	Rainy Day Planning, LLC	Wealth Mgm't/Tax Services	Renton	\$6
126	Ramsey & Associates, Inc.	Wealth Mgm't	Seattle	\$146
314	Reed Global Investments, LLC	Wealth/Hedge Fund Mgm't	Kirkland	\$1
37	Reliant Consulting & Research	Wlth Mgm't/Pension & Trust Cons.	Kingston	\$1,432
116	Retirement Asset Management, LLC	Wealth Mgm't	Bellevue/Bainbridge Isl.	\$171
110	Robinswood Financial, LLC	Wealth Mgm't	Kirkland	\$181
64	Rotella Capital Mgm't, Inc.	Hedge Fund Mgm't	Bellevue/Chicago	\$500
194	Runde & Co., LLC	Wealth Mgm't	Seattle	\$54
1	Russell Investment Group	Wealth/Hedge Fund Mgm't	Tacoma	\$101,600
169	Sabin Investment Management, Inc.	Wealth Mgm't	Gig Harbor	\$76
191	Sander Capital Advisors	Wealth Mgm't	Seattle	\$55
20	Saturna Capital Corporation	Money Mgm't/Mut'l Fnd Spec/B-Dir	Bellingham	\$2,802
171	Schill, S.R. & Assoc., Inc.	Wealth Mgm't	Mercer Island	\$74
102	Schmidt Financial Group, Inc.	Wealth Mgm't	Kirkland/Mtn View, CA	\$220
53	SeaCap Investment Advisors	Wealth Mgm't	Seattle	\$800
297	Seattle Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$8
238	Seattle Portfolio Company	Wealth Mgm't	Seattle	\$28
42	Seattle-Northwest Asset Mgm't, LLC	Fixed Inc Asset Manager	Seattle	\$1,151
161	Seidman Private Advisors, LLC	Wealth Mgm't	Seattle/Multiple Offices	\$83
175	Seneschal Advisors, LLC	Wealth Mgm't	University Place	\$67
149	Shelgren Financial Group, Inc.	Wealth Mgm't	Renton	\$100
247	Sherwood Investment Services	Wealth Mgm't	Redmond	\$25
54	Signia Capital Management, LLC	Institutional Money Mgm't/Value	Spokane	\$752
10	Silver Creek Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$7,246
121	Smart Portfolios, LLC	Wealth Mgm't	Seattle	\$163
118	Smead Capital Management, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$168
195	Snider Retirement Strategies, Inc.	Wealth Mgm't	Bellevue	\$52
132	Sonata Capital Group, Inc.	Wealth Mgm't	Seattle	\$135
219	Sound Investment Strategies, Inc.	Wealth Mgm't	Mukilteo	\$36
88	Soundmark Wealth Management, LLC	Wealth Mgm't	Kirkland	\$275
128	Soundview Advisors	Wealth Mgm't	Seattle/Olympia	\$142
152	Sovereign Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$96
5	StanCorp Investment Advisers, Inc.	Wealth Mgm't/Inv. Advisors	Lynnw'd/OR(HQ)/Multi-Ofc	\$18,600

213	Stapp Financial Planning, PLLC	Wealth Mgm't	Olympia	\$39
51	Steelhead Partners, LLC	Hedge Fund Mgm't	Seattle	\$822
252	Stewardship Concepts	Wealth Mgm't	Spokane	\$23
216	Stock Mgm't, LLC	Wealth Mgm't	Puyallup	\$38
262	Stolz & Associates, PS	Wealth Mgm't	Tacoma	\$20
286	Stonebridge Capital Management NW, LLC	Wealth Mgm't	Gig Harbor	\$11
296	Strategic Asset Management	Wealth Mgm't	Tacoma	\$8
66	Strategic Capital Group, LLC	Wealth Mgm't	Gig Harbor, L.A.	\$494
303	Strategic Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$6
203	Strategic Income Management, LLC	Mutual Fund/Fixed Income	Seattle	\$50
94	Strategic Wealth Mgm't, Inc.	Wealth Mgm't/Native Amer. Tribes	Mercer Island/Portland	\$244
248	Summit Capital Advisors	Wealth Mgm't	Tacoma	\$25
62	Summit Capital Mgm't/Strategies, LLC	Wealth/Hedge Fund Mgm't	Seattle/Spokane	\$548
40	Sweetwater Investments, Inc.	Wealth Mgm't/Native Amer. Tribes	Redmond	\$1,313
14	Symetra Investment Services, Inc.	Wealth Mgm't/Insurance/Brkr-Dlr	Bellevue	\$4,568
185	Synergy Financial Mgm't, LLC	Wealth Mgm't	Seattle	\$60
278	Tacoma Investment Group	Wealth Mgm't	Tacoma	\$13
308	Tenex Capital Management, LLC	Wealth Mgm't	Bellevue	\$4
65	The Caprock Group, Inc.	Wealth Mgm't	Mercer Island/Idaho/Calif.	\$500
69	The Harris Private Bank	Wealth/Trust Mgm't	Seattle	\$468
239	The Hedrick Company	Wealth Mgm't	Mercer Island	\$28
79	The Pacific Financial Group	Wealth Mgm't	Bellevue	\$326
270	The Planner's Edge	Wealth Mgm't	Mercer Island	\$16
150	The Spangler Group, Inc.	Wealth Mgm't	Seattle	\$98
244	Third Stage Investment Group, LLC	Wealth Mgm't/Charitable Org.	Bellevue	\$26
285	Thome Financial Mgm't, LLC	Wealth Mgm't	Bellevue	\$11
34	Threshold Group, LLC	Wealth Mgm't/Family Office Svcs.	Gig Harbor/Portland/Phil.	\$1,500
159	Tieton Capital Management, LLC	Wealth Mgm't	Yakima	\$85
135	Tradewinds Capital Management, LLC	Wealth Mgm't	Bellingham	\$131
166	Trellis Advisors, LLC	Wealth Mgm't	Seattle	\$78
87	Triad Wealth Stewardship	Wealth Mgm't	Bellevue	\$282
221	Truenorth Financial Services, LLC	Wealth Mgm't	Seattle	\$35
123	Trutina Financial/Storehouse Partners	Wealth Mgm't	Bellevue	\$160
223	Turloff Financial Consulting, Inc.	Wealth Mgm't	Bainbridge Island	\$34
12	U.S. Trust/Bank of America	Wealth/Trust Mgm't	Seattle/Multi-state Offices	\$5,250
11	UBS Financial Services, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Bellevue	\$6,000
301	Ulrich Wealth Management, Inc.	Wealth Mgm't	Federal Way	\$6
46	Union Bank of California	Wealth/Trust Mgm't	Portland/Seattle/Tacoma	\$1,050
13	US Bank Private Client Group	Wealth/Trust Mgm't	Prtlnd/Seattle/Cour de L'ne	\$5,100
140	Vickerman & Driscoll Financial Advisors, Inc.	Wealth Mgm't/Tax Services	Spokane	\$123
198	Vintage Lane Venture Partners, LLC	Wealth Mgm't	Arlington	\$51
298	W.E. Nightingale & Co., Inc.	Wealth Mgm't	Issaquah	\$8
157	Wakley & Robertson, Inc.	Wealth Mgm't	Bellevue	\$89
192	Warga Asset Mgm't	Wealth Mgm't	Bellevue	\$55
22	Washington Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$2,660
17	Washington Trust Bank	Wealth/Trust Mgm't	Ptld/Seattle/Spokane/Boise	\$2,960
173	Waycross Investment Mgm't Company	Wealth Mgm't	Bellingham	\$68

215	Wealth Asset Managers/Nelson Securities	Wealth Mgm't	Spokane	\$38
257	Wealth-Builders, Inc.	Wealth Mgm't/Tax Services	Mercer Island	\$21
220	Wealthmark, LLC	Wealth Mgm't	Bellingham	\$36
9	Wells Fargo Private Client Services	Wealth/Trust Mgm't	Seattle/Tacoma/Bellevue	\$7,400
7	Wentworth, Hauser & Violich	Private/Institutional Wealth Mgm't	Seattle/San Francisco	\$12,700
25	Weyerhaeuser Asset Management, LLC	Wealth Mgm't/Pension/Profit-Shar.	Federal Way	\$2,113
217	White & Company Financial Planning, Inc.	Wealth Mgm't	Sunnyside	\$38
211	Wilhelm Financial Services, PLLC	Wealth Mgm't	Olympia	\$41
307	Wilkison Investment Services	Wealth Mgm't	Bellevue	\$5
199	Williams Palmer, LLC	Wealth Mgm't	Bellevue	\$51
19	Zevenbergen Capital Investments, LLC	Wealth Mgm't	Seattle	\$2,834

Last edited:1/12/11

Total AUM = \$381,168,000,000