



**RAH Financial**  
Financial Staffing Solutions

## **2008 Washington State Money Managers Ranking List (by AUM)**

**Total AUM: \$292,986,000,000 (updated 6/20/09)**

### **Financial Services Executive Recruiting**

**Roger A. Hendrix, Sr.**  
**President**

(253) 277-3731 Office  
(206) 679-5955 Mobile  
(253) 981-4939 Fax

E-mail: [roger@RAHfinancial.com](mailto:roger@RAHfinancial.com)

Web Site: [www.RAHfinancial.com](http://www.RAHfinancial.com)

### **Assets are in millions and are as of December 13, 2008**

<b>Rank</b>	<b>Manager</b>	<b>Manager Type</b>	<b>City</b>	<b>Assets</b>
1	Russell Investment Group	Wealth/Hedge Fund Mgm't	Tacoma	\$92,490
2	Parametric Portfolio Associates	Money Mgm't/Mutual Fund Spec.	Seattle	\$19,013
3	StanCorp Investment Advisers, Inc.	Wealth Mgm't/Inv. Advisors	Lynnw'd/OR(HQ)/Multi-Ofc	\$15,458
4	Edge Asset Mgm't (formerly WM Advisors)	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$14,099
5	Rainier Investment Mgm't, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$12,512
6	Prime Advisors, Inc.	Wealth Mgm't/Inst Fixed Inc. Mgrs.	Redmond/Windsor, CT	\$8,691
7	Milliman, Inc.	Wealth Mgm't/Pension Consultants	Seattle/Multiple Offices	\$8,125
8	Wentworth, Hauser & Violich	Private/Institutional Wealth Mgm't	Seattle/San Francisco	\$7,139
9	Silver Creek Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$6,367
10	UBS Financial Services, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Bellevue	\$6,000
11	Convergent Wealth Advisors, LLC	Wealth Consultant	Kirkland/Multi-state offices	\$5,253
12	U.S. Trust/Bank of America	Wealth/Trust Mgm't	Seattle/Multi-state Offices	\$5,250
13	US Bank Private Client Group	Wealth/Trust Mgm't	Prtlnd/Seattle/Cour de L'ne	\$5,100
14	The Whittier Trust Company of Washington	Wealth/Trust Mgm't	Seattle/LA/SF/Reno/Vegas	\$4,650
15	Freestone Capital Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Seattle	\$3,997
16	Washington Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$2,963
17	Blackrock, Inc. (formerly Quellos)	Wealth Mgm't/Alternative Investm.	Seattle/Multiple Offices	\$2,700
18	Washington Trust Bank	Wealth/Trust Mgm't	Ptld/Seattle/Spokane/Boise	\$2,100
19	Goldman, Sachs & Co.	Wealth Mgm't	Seattle	\$2,000
20	Wells Fargo Private Client Services	Wealth/Trust Mgm't	Seattle/Tacoma/Bellevue	\$1,900
21	Bernstein Investment Research & Mgm't	Wealth Mgm't/Broker-Dealer	Seattle	\$1,900
22	Cornerstone Advisors, Inc.	Wealth Mgm't	Bellevue	\$1,740
23	Kibble & Prentice Holding Company	Wealth Mgm't	Seattle	\$1,710

24	Weyerhaeuser Asset Management, LLC	Wealth Mgm't/Pension/Profit-Shar.	Federal Way	\$1,690
25	Sweetwater Investments, Inc.	Wealth Mgm't/Native Amer. Tribes	Redmond	\$1,547
26	KMS Financial Services, Inc.	Broker Dealer, Investm't Advisor	Seattle	\$1,490
27	Zevenbergen Capital Investments, LLC	Wealth Mgm't	Seattle	\$1,446
28	Laird Norton Tye Asset Strategies, LLC	Wealth Mgm't	Seattle	\$1,381
29	Mastholm Asset Mgm't, LLC	Money Mgm't/Mutual Fund Spec.	Bellevue	\$1,339
30	Badgley, Phelps & Bell, Inc.	Wealth Mgm't	Seattle/Portland	\$1,320
31	Rigel Capital, LLC	Institutional/Private Asset Mgr	Seattle	\$1,246
32	Pugh Capital Mgm't, Inc.	Institutional Fixed Inc. Money Mgr	Seattle	\$1,242
33	Threshold Group, LLC	Wealth Mgm't/Family Office Svcs.	Gig Harbor/Portland/NY	\$1,232
34	McCutchen Group, LLC	Wealth Mgm't	Seattle	\$1,228
35	Reliant Consulting & Research	Wlth Mgm't/Pension & Trust Cons.	Bainbridge Island	\$1,200
36	Benchmark Plus	Wealth/Hedge Fund Mgm't	Tacoma	\$1,176
37	Brighton Jones, LLC	Wealth Mgm't	Seattle	\$1,109
38	Paragon Investment Mgm't, Inc.	Wealth Mgm't	Seattle	\$1,102
39	Saturna Capital Corporation	Money Mgm't/Mut'l Fnd Spec/B-Dlr	Bellingham	\$1,100
40	BNY Mellon Wealth Mgm't	Wealth/Trust Mgm't	Seattle/Tacoma	\$1,100
41	Northern Trust Bank	Wealth/Trust Mgm't	Seattle	\$1,100
42	Pacific Portfolio Consulting, LP	Wealth Mgm't	Seattle	\$1,066
43	Union Bank of California	Wealth/Trust Mgm't	Portland/Seattle/Tacoma	\$1,050
44	Merriman Capital Management	Wealth Mgm't	Seattle	\$1,045
45	GW Capital, Inc.	Institutional Money Mgr	Bellevue	\$990
46	SNW Asset Mgm't, LLC	Fixed Inc Asset Manager	Seattle	\$949
47	Key Private Bank	Wealth/Trust Mgm't	Seattle/Tacoma/Bellevue	\$850
48	Coldstream Capital Mgm't, Inc.	Wealth Mgm't	Bellevue/Portland	\$803
49	D'Annunzio Consulting Group, Inc.	Wealth Mgm't	Tacoma	\$757
50	Pioneer Square Advisors, LLC	Wealth Mgm't	Seattle	\$727
51	NLJ Advisors, Inc.	Wealth Mgm't	Port Angeles	\$707
52	Moss Adams Wealth Advisors	Wealth Mgm't	Seattle	\$698
53	SeaCap Investment Advisors	Wealth Mgm't	Seattle	\$629
54	Kunath Karren Rinne & Atkin, Inc.	Wealth Mgm't	Seattle	\$628
55	Summit Capital Mgm't/Strategies, LLC	Wealth/Hedge Fund Mgm't	Seattle/Spokane	\$614
56	Rotella Capital Mgm't, Inc.	Hedge Fund Mgm't	Kirkland	\$610
57	Pacific West Financial Consultants, Inc.	Wealth Mgm't/Broker-Dealer	Renton	\$604
58	Steelhead Partners, LLC	Hedge Fund Mgm't	Seattle	\$567
59	Evergreen Capital Mgm't, LLC	Wealth Mgm't	Bellevue	\$508
60	Rainier Group Investment Advisory, LLC	Wealth Mgm't	Bellevue/Portland	\$498
61	First Republic Bank	Wealth Mgm't	Seattle/Portland	\$480
62	McAdams Wright Ragen	Broker Dealer, Investm't Advisor	Seattle	\$479
63	Filament, LLC	Wealth Mgm't	Seattle	\$473
64	Sovereign Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$467
65	Strategic Capital Group, LLC	Wealth Mgm't	Gig Harbor	\$466
66	Bristlecone Advisors, LLC	Wealth Mgm't	Seattle	\$427
67	Northwest Administrators, Inc.	Pension/Trust Administration	Seattle	\$424
68	Columbia Bank Private Client Group	Wealth/Trust Mgm't	Seattle/Bellevue/Tacoma	\$390
69	Greene Wealth Management, LLC	Wealth Mgm't	Seattle	\$338
70	Appropriate Balance Financial Services, Inc.	Wealth Mgm't	Bellevue	\$329

71	Portfolio 21 Investments, Inc.	Wealth Mgm't/Socially Resp. Inv.	Seattle/Portland	\$320
72	R.A. Bench, Inc.	Wealth Mgm't	Seattle	\$318
73	Northern Capital Management, Inc.	Wealth Mgm't	Spokane	\$307
74	National Asset Mgm't, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Multi-state Offices	\$305
75	American Marine Bank	Wealth/Trust Mgm't	Bainbridge Island	\$300
76	JP Morgan Private Bank (AUM estimate only)	Wealth/Trust Mgm't	Seattle	\$300
77	ICM Asset Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Spokane	\$295
78	Empirical Wealth Mgm't, LLC	Wealth Mgm't	Seattle/Portland	\$293
79	Personal Investment Mgm't, Inc.	Wealth Mgm't	Bellevue	\$289
80	Lesa Sroufe & Company, Inc.	Wealth Mgm't	Seattle	\$285
81	Huntington Steele, LLC	Wealth Mgm't	Seattle	\$283
82	IMS Capital Mgm't	Money Mgm't/Mutual Fund Spec.	Portland/Bellevue	\$279
83	Ken Roberts Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$272
84	Highland Capital Mgm't, LLC	Wealth Mgm't	Bellevue	\$272
85	Signia Capital Management, LLC	Wealth Mgm't	Spokane	\$269
86	Petersen Hastings Investment Mgm't, Inc.	Wealth Mgm't	Kennewick	\$268
87	The Harris Private Bank	Wealth/Trust Mgm't	Seattle	\$250
88	JAV Capital Management, Inc.	Wealth Mgm't	Seattle	\$250
89	Baker Ellis Asset Mgm't	Wealth Mgm't	Seattle/Portland	\$246
90	Columbia Pacific Advisors, LLC	Hedge Fund Mgm't	Seattle	\$241
91	Soundmark Wealth Management, LLC	Wealth Mgm't	Kirkland	\$233
92	Triad Wealth Stewardship	Wealth Mgm't	Bellevue	\$231
93	Perkins Coie Capital Management, LLC	Wealth Mgm't	Seattle	\$230
94	Lucid Advisors, Inc.	Wealth Mgm't	Seattle	\$229
95	Lakeside Capital Management, LLC	Wealth Mgm't/Consulting Svcs.	Seattle	\$225
96	Strategic Wealth Mgm't, Inc.	Wealth Mgm't/Native Amer. Tribes	Mercer Island/Portland	\$216
97	The Pacific Financial Group	Wealth Mgm't	Bellevue	\$214
98	Comprehensive Wealth Mgm't	Wealth Mgm't	Lynnwood	\$210
99	Frontier Bank	Wealth/Trust Mgm't	Seattle/Everett	\$210
100	Third Stage Investment Group, LLC	Wealth Mgm't/Charitable Org.	Bellevue	\$207
101	Conway Jarvis & Associates, LLC	Wealth Mgm't	Seattle	\$193
102	Haberling Financial Group, Inc.	Wealth Mgm't	Kennewick	\$185
103	Harbour Investment Mgm't, LLC	Wealth Mgm't	Everett	\$183
104	Pacific Asset Mgm't, LLC	Wealth Mgm't	Port Orchard	\$180
105	Portfolio Strategies, Inc.	Wealth Mgm't	Tacoma	\$177
106	Schmidt Financial Group, Inc.	Wealth Mgm't	Kirkland/Mtn View, CA	\$172
107	Purcell Advisory Services, LLC	Wealth Mgm't/Mgr of Mgrs	Tacoma	\$170
108	Prospera Investment Advisors, LLC	Wealth Mgm't	Spokane/Blvue/Yak/Wenat	\$164
109	James R. Martin Consulting, Inc.	Wealth Mgm't/Consulting Svcs.	Vancouver	\$163
110	Conlon & Dart, LLC	Wealth Mgm't	Seattle	\$159
111	Capital Planning Corporation	Wealth Mgm't	Bellevue	\$155
112	Trail Ridge Capital, LLC	Wealth/Hedge Fund Mgm't	Seattle/Denver	\$155
113	Horizon Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$151
114	Newfocus Financial Group, LLC	Wealth Mgm't	Vancouver/Portland/S.F.	<b>\$150</b>
115	Smead Capital Management, Inc.	Wealth Mgm't	Seattle	\$148
116	American Northwest Advisory Svcs, LLC	Wealth Mgm't	Federal Way	\$148
117	Auxano Advisors, LLC	Wealth Mgm't	Kirkland	\$147

118	Paracle Advisors, LLC	Wealth Mgm't	Mercer Island	\$145
119	Genesis Capital, LLC	Hedge Fund Mgm't	Gig Harbor	\$144
120	Genesee Investments, LLC	Hedge Fund Mgm't	Bellevue	\$138
121	Soundview Advisors	Wealth Mgm't	Olympia	\$137
122	Garland Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	\$135
123	Lakeside Advisors, Inc.	Wealth Mgm't	Seattle	\$135
124	Archon Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	<b>\$133</b>
125	Harvest Capital Advisors, Inc.	Wealth Mgm't	Bellevue	\$131
126	BECU Trust Company	Wealth/Trust Mgm't	Seattle	\$130
127	Frederic T. Kutscher Associates, Inc.	Wealth Mgm't	Seattle	\$127
128	Morton Clarke Fu & Metcalf, Inc.	Wealth Mgm't	Seattle	\$125
129	Retirement Asset Management, LLC	Wealth Mgm't	Bellevue/Bainbridge Isl.	\$123
130	First Washington Corporation	Wealth Mgm't	Seattle	\$122
131	Ramsey & Associates, Inc.	Wealth Mgm't	Seattle	\$122
132	Bondstreet Wealth Management, LLC	Wealth Mgm't	Everett	\$120
133	Bellevue Asset Mgm't, LLC	Wealth Mgm't	Bellevue	\$119
134	Eagle Harbor Asset Mgm't	Wealth Mgm't	Bainbridge Island	\$118
135	Great Northern Asset Management, LLC	Wealth Mgm't	Vancouver	\$116
136	Northwest Asset Management	Wealth Mgm't	Mercer Island	\$109
137	BAC Capital Advisors, LLC	Wealth Mgm't	Seattle	\$108
138	Arcadia Investment Advisors, LLC	Wealth Mgm't	Vancouver	\$106
139	Smart Portfolios, LLC	Wealth Mgm't	Seattle	\$105
140	Fulcrum Capital, LLC	Wealth Mgm't	Seattle	\$103
141	Symetra Investment Services, Inc.	Wealth Mgm't/Insurance/Brkr-Dlr	Bellevue	\$102
142	Marshall & Sullivan, Inc.	Wealth Mgm't	Seattle	\$102
143	Pinnacle Wealth Management, LLC	Wealth Mgm't	Seattle	\$98
144	The Spangler Group, Inc.	Wealth Mgm't	Seattle	\$98
145	Lattice Capital Management, LLC	Hedge Fund Mgm't	Kirkland	\$96
146	Evergreen Asset Mgm't, LLC	Wealth Mgm't	Gig Harbor	\$95
147	Hart Capital Management, Inc.	Wealth Mgm't	Spokane	\$95
148	Sonata Capital Group, Inc.	Wealth Mgm't	Seattle	\$93
149	Vickerman & Driscoll Financial Advisors, Inc.	Wealth Mgm't/Tax Services	Spokane	\$93
150	Seidman Private Advisors, LLC	Wealth Mgm't	Seattle/Multiple Offices	\$91
151	Polaris Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$90
152	Hallett & Associates, P.S.	Wealth Mgm't	Port Angeles	\$82
153	Miller Advisors, Inc.	Wealth Mgm't	Kirkland	\$81
154	Paladin Investment, LLC	Wealth Mgm't	Bellevue	\$81
155	Investor Resources, Inc.	Wealth Mgm't	Bellevue/Port Orchard	\$81
156	Washington Asset Management, Inc.	Wealth Mgm't/Broker-Dealer	Bellevue	\$80
157	Private Advisory Group	Wealth Mgm't	Redmond	\$80
158	McCormick Capital Mgm't	Money Mgm't/Mutual Fund Spec.	Seattle	\$80
159	Wakley & Robertson, Inc.	Wealth Mgm't	Bellevue	\$78
160	Ludeman Capital Management, Inc.	Wealth Mgm't	Bellingham	\$78
161	Private Asset Mgm't	Wealth Mgm't	Bellevue	\$77
162	Shelgren Financial Group, Inc.	Wealth Mgm't	Renton	\$77
163	Northwest Investment Consulting, Inc.	RIA/3rd Party Admin/Pension Cns.	Seattle	\$76
164	Elite Wealth Management, Inc.	Wealth Mgm't	Kirkland	\$75

165	Potomac Investments, Inc.	Wealth Mgm't	Seattle/Virginia/Maine	\$75
166	HBC Financial Services, PLLC	Wealth Mgm't/Tax Services	Seattle	\$74
167	Snider Retirement Strategies, Inc.	Wealth Mgm't	Bellevue	\$73
168	Olson Investment Advisors, LLC	Wealth Mgm't	Seattle	\$73
169	Financial Insights, Inc.	Wealth Mgm't	Tacoma	\$72
170	Elliott Cove Cap. Mgm't	Wealth Mgm't	Seattle	\$68
171	Peterson Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$65
172	Bogdanovich Wealth Management, PLLC	Wealth Mgm't	Seattle	\$65
173	Tradewinds Capital Management, LLC	Wealth Mgm't	Bellingham	\$65
174	Francis Michael Reps	Wealth Mgm't	Bellingham	\$62
175	Oliver Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$61
176	Financial Services International Corp.	Broker Dealer, Investm't Advisor	Seattle	\$61
177	HS & Co. Investments, Inc.	Wealth Mgm't/Tax & Estate Svcs	Everett	\$60
178	Johnson & Shute Investment Advisors, Inc.	Wealth Mgm't/Tax Services	Bellevue	\$60
179	Kerwin-Beley Associates, Inc.	Wealth Mgm't	Seattle	\$60
180	Compass Investment Partners, LLC	Wealth Mgm't/401k Specialist	Federal Way/Ketchum, ID	\$59
181	Waycross Investment Mgm't Company	Wealth Mgm't	Bellingham	\$57
182	Seneschal Advisors, LLC	Wealth Mgm't	University Place	\$57
183	Goodrich & Associates, Inc.	Wealth Mgm't/Broker-Dealer	Bellingham	\$56
184	Schill, S.R. & Assoc., Inc.	Wealth Mgm't	Mercer Island	\$55
185	Evans Capital Mgm't Associates	Wealth Mgm't	Seattle	\$55
186	McBride Financial Advisors, LLC	Wealth Mgm't	Seattle	\$55
187	Financial Research, Inc.	Wealth Mgm't	Issaquah	\$55
188	Harbour Pointe Financial Advisors, LLC	Wealth Mgm't	Mukilteo	\$53
189	Hamrick Investment Counsel, LLC	Wealth Mgm't	Seattle	\$53
190	Pegasus Investment Mgm't, LLC	Wealth/Hedge Fund Mgm't	Bainbridge Island	\$52
191	Synergy Financial Mgm't, LLC	Wealth Mgm't	Seattle	\$52
192	Runde & Co., LLC	Wealth Mgm't	Seattle	\$52
193	Crosswater Investment Advisors, Inc.	Wealth Mgm't	Bellevue	\$51
194	Bay City Financial Services, Inc.	Financial Services	Bellingham	\$51
195	Friedman Putter & Company	Wealth Mgm't	Bellevue	\$51
196	Vintage Lane Venture Partners, LLC	Wealth Mgm't	Arlington	\$51
197	Guardian Plus, Inc.	Wealth Mgm't	Bothell	\$51
198	Robinswood Financial, LLC	Wealth Mgm't	Kirkland	\$51
199	Allison Spielman Advisors, LLC	Wealth Mgm't	Bellevue	\$50
200	Sander Capital Advisors	Wealth Mgm't	Seattle	\$50
201	Helm Capital Management, LLC	Wealth Mgm't	Seattle	\$50
202	Christensen, King & Assoc. Investment Svcs.	Wealth Mgm't	Richland	\$45
203	Williams Palmer, LLC	Wealth Mgm't	Bellevue	\$45
204	Helmsman Financial Group, LLC	Wealth Mgm't, Tax/Fin. Services	Woodinville	\$44
205	Investment & Retirement Advisors (J.N. Bray)	Wealth Mgm't	Seattle	\$41
206	Warga Asset Mgm't	Wealth Mgm't	Bellevue	\$41
207	Fleckenstein Capital, Inc.	Hedge Fund Mgm't	Seattle	\$40
208	Buckley Investment Group, LLC	Wealth Mgm't	Walla Walla	\$40
209	Sabin Investment Management, Inc.	Wealth Mgm't	Gig Harbor	\$40
210	Chaney Capital Mgm't	Wealth Mgm't	Edmonds	\$40
211	Hollo & Associates, Inc.	Wealth Mgm't	Seattle	\$39

212	Limoges Investment Management, PC	Wealth Mgm't	Vancouver	\$39
213	Wealth Asset Managers	Wealth Mgm't	Seattle	\$38
214	Nelson Securities, Inc.	Wealth Mgm't/Broker-Dealer	Spok'n/San Diego/Orlando	\$38
215	Bush Polen & Associates, Inc.	Wealth Mgm't/Broker-Dealer	Gig Harbor	\$38
216	Tieton Capital Management, LLC	Wealth Mgm't	Yakima	\$37
217	Trellis Advisors, LLC	Wealth Mgm't	Seattle	\$37
218	DBA, SCS Systems	Wealth Mgm't	East Sound	\$36
219	BBJS Financial Advisors, LLC	Wealth Mgm't	Seattle	\$36
220	Asset Planning & Mgm't, Inc.	Wealth Mgm't	Spokane	\$35
221	Asset Planning & Management, Inc.	Wealth Mgm't	Spokane	\$35
222	Light Green Advisors, LLC	Wealth Mgm't, Eco/Environment	Seattle	\$34
223	Lake Union Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$34
224	Informed Investors Group	Wealth Mgm't/Socially Resp. Inv.	Seattle	\$34
225	Nancy C. Nelson & Associates, Inc.	Wealth Mgm't	Olympia	\$34
226	Sound Investment Strategies, Inc.	Wealth Mgm't	Mukilteo	\$32
227	C.S. Anderson Financial Services, Inc.	Wealth Mgm't	Bainbridge Island	\$31
228	NR Smith & Associates, P.S.	Wealth Mgm't/Tax Services	Olympia	\$29
229	Banner Investment Consultants	Wealth Mgm't	Anacortes	\$28
230	Pengra Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$28
231	McRae Capital Mgm't, LLC	Wealth Mgm't	Edmonds	\$28
232	Professional Investment Mgm't Services, PLLC	Wealth Mgm't	Kennewick	\$28
233	DH Partners, LLC	Wealth Mgm't	Seattle	\$28
234	Wilhelm Financial Services, PLLC	Wealth Mgm't	Olympia	\$28
235	E.K. Riley Investments, LLC	Wealth Mgm't	Seattle	\$28
236	Prism Capital Management, LLC	Wealth Mgm't	Sequim	\$27
237	Seattle Portfolio Company	Wealth Mgm't	Seattle	\$27
238	Turloff Financial Consulting, Inc.	Wealth Mgm't	Bainbridge Island	\$27
239	Advocate Wealth Mgm't, LLC	Wealth Mgm't	Sequim	\$27
240	Paysse Jennison, Inc.	Wealth Mgm't	Mercer Island	\$26
241	Evergreen Wealth Management Services, Inc.	Wealth Mgm't	Port Ludlow	\$26
242	The Hedrick Company	Wealth Mgm't	Mercer Island	\$26
243	Stock Mgm't, LLC	Wealth Mgm't	Puyallup	\$26
244	Century Capital Mgm't	Wealth Mgm't	Bellevue	\$26
245	Truenorth Financial Services, LLC	Wealth Mgm't	Seattle	\$26
246	Nelson Financial Services, Inc.	Wealth Mgm't	Bellevue	\$25
247	Bozarth Investment Management, Inc.	Wealth Mgm't/Broker-Dealer	Spokane	\$25
248	White & Company Financial Planning, Inc.	Wealth Mgm't	Sunnyside	\$25
249	Ponderosa Wealth Management	Wealth Mgm't	Spokane	\$25
250	Wealthmark, LLC	Wealth Mgm't	Bellingham	\$25
251	Prosperity Capital	Wealth Mgm't	Bellevue	\$25
252	Sherwood Investment Services	Wealth Mgm't	Redmond	\$25
253	Andrew Watkins & Associates, Inc.	Wealth Mgm't	Sequim	\$24
254	Partners Capital Management, Inc.	Wealth Mgm't	Spokane	\$24
255	Gallagher Capital Corp.	Wealth Mgm't	Bainbridge Island	\$24
256	Kolp & Hammack Personal Fin. Advisors, LLC	Wealth Mgm't/Tax Services	Bellevue	\$24
257	Summit Capital Advisors	Wealth Mgm't	Tacoma	\$23
258	Stapp Financial Planning, PLLC	Wealth Mgm't	Olympia	\$21

259	Cottle & Swanson, CPA's, PLLC	Wealth Mgm't/Tax Services	Bellevue	\$21
260	Alki Capital Mgm't, LLC	Hedge Fund Mgm't	Bellevue	\$20
261	BBM Financial Services, Inc.	Wealth Mgm't	Yakima	\$20
262	Dental Wealth Advisors, LLC	Wealth Mgm't	Kirkland	\$20
263	Northwest Financial Advisors, Inc. (Demars)	Wealth Mgm't	Spokane	\$20
264	Hana Road Capital, LLC	Wealth Mgm't/Hedge Fund	Seattle	\$19
265	Stolz & Associates, PS	Wealth Mgm't	Tacoma	\$19
266	Stewardship Concepts	Wealth Mgm't	Spokane	\$19
267	R. Brian Howell & Associates, Inc.	Wealth Mgm't	Tacoma	\$18
268	Gregory Lyle & Company, Inc.	Wealth Mgm't	Medina	\$18
269	KAS Investment Consultants	Wealth Mgm't	Bellevue	\$17
270	PLM Investment Advisors, Inc.	Wealth Mgm't	Spokane	\$17
271	Michael Pace, CFP	Wealth Mgm't	Seattle	\$16
272	Mercer Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$16
273	Wealth-Builders, Inc.	Wealth Mgm't/Tax Services	Mercer Island	\$16
274	Lifefocus Financial Advisors, LLC	Wealth Mgm't/Tax Services	Walla Walla	\$15
275	Cayton Wealth Management	Wealth Mgm't	Wenatchee	\$15
276	D.G. Elliott Financial Services, Inc.	Wealth Mgm't	Seattle	\$15
277	Financial & Estate Advisors, Inc.	Wealth Mgm't	Bothell	\$15
278	Adams Financial Concepts, LLC	Wealth Mgm't	Seattle	\$13
279	CIM Financial Group, Inc.	Wealth Mgm't	Edmonds	\$13
280	Dale Q. Rice Investment Advisor, LTD	Wealth Mgm't	Vancouver	\$13
281	Melvin Love Investment Advisor	Wealth Mgm't	Longview	\$13
282	Catton Financial Services	Wealth Mgm't	Olympia	\$12
283	Scott P. Hurst & Associates	Wealth Mgm't	Puyallup	\$11
284	Anderson-Burk, Inc.	Wealth Mgm't	Lynnwood	\$11
285	Core Capital Advisors, LLC	Wealth Mgm't	Olympia	\$11
286	Integrity Financial Corp.	Wealth Mgm't/Consulting Svcs.	Bellevue	\$11
287	Tenex Capital Management, LLC	Wealth Mgm't	Bellevue	\$10
288	Adele Brady Bolson	Wealth Mgm't/CPA	Bellevue	\$10
289	Pacific Horizon Investment Management, LLC	Wealth Mgm't	Seattle	\$10
290	Thome Financial Mgm't, LLC	Wealth Mgm't	Bellevue	\$9
291	R. W. Mak Investments	Wealth Mgm't	Bellevue	\$9
292	BR Capital, Inc.	Wealth Mgm't	Vancouver	\$9
293	Frank V. Gallo	Wealth Mgm't/Broker-Dealer	Puyallup	\$9
294	Larsen Financial Corp.	Wealth Mgm't	Spokane	\$9
295	Dightman Capital Group, Inc.	Wealth Mgm't	Seattle	\$9
296	Alliant Securities, Inc.	Wealth Mgm't	Spokane	\$8
297	Tacoma Investment Group	Wealth Mgm't	Tacoma	\$8
298	The Planner's Edge	Wealth Mgm't	Mercer Island	\$8
299	Birmiwal Asset Management, Inc.	Mutual Fund/Hedge Fund	Bellevue	\$7
300	K.L. Baird Asset Mgm't	Wealth Mgm't	Kirkland	\$7
301	Cannon & Associates, LLC	Wealth Mgm't	Tacoma	\$7
302	Ulrich Wealth Management, Inc.	Wealth Mgm't	Federal Way	\$7
303	Coast Capital Management, LLC	Wealth Mgm't	Bainbridge Island	\$7
304	Yu Investment Management	Wealth Mgm't	Seattle	\$7
305	Heritage Benefits Management, LLC	Wealth Mgm't/Tax & Estate Svcs	Bellevue	\$6

306	Strategic Asset Management	Wealth Mgm't	Tacoma	\$6
307	Seattle Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$6
308	W.E. Nightingale & Co., Inc.	Wealth Mgm't	Bellevue	\$5
309	Hamilton Fisher Wealth Management	Wealth Mgm't	Richland	\$5
310	Rainy Day Planning, LLC	Wealth Mgm't/Tax Services	Renton	\$5
311	Sound Financial Advisors, Inc.	Wealth Mgm't	Seattle	\$5
312	Strategic Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$5
313	Wilkison Investment Services	Wealth Mgm't	Bellevue	\$4
314	Guardian Capital, Inc.	Wealth Mgm't	Mukilteo	\$4
315	Apex Advisory Group, Inc.	Wealth Mgm't	Spokane	\$4
316	Portfolio Advisors Group, Inc.	Wealth Mgm't	Gig Harbor	\$4
317	Patricia E. Howe, Registered Inv. Advisor, LLC	Wealth Mgm't	Seattle	\$4
318	Robert A. Underhill, P.C.	Wealth Mgm't/Tax Services	Seattle	\$4
319	Kaufman Kampe Advisors, LLC	Wealth Mgm't	Mercer Island	\$4
320	Ariston Capital Mgm't Corp.	Money Mgm't/Mutual Fund Spec.	Bellevue	\$3
321	Dowling Investment Group, Inc.	Wealth/Hedge Fund Mgm't	Bellevue	\$3
322	First National Investment Group, Inc.	Wealth Mgm't/Broker-Dealer	Gig Harbor	\$2
323	Kulshan Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$2
324	Brackenwood Capital Management	Wealth Mgm't	Seattle	\$2
325	Reed Global Investments, LLC	Wealth/Hedge Fund Mgm't	Kirkland	\$1
326	Abraham & Co., Inc.	Wealth Mgm't	Gig Harbor	\$1
327	Collier, LLC	Wealth Mgm't	Seattle	\$1
328	CMG Advisors, LLC	Hedge Fund Mgm't	Seattle	\$1
329	Childress Investment Mgm't	Wealth Mgm't	Bellevue	\$1
330	Genesia Capital Advisors	Wealth Mgm't	Edmonds	\$1

Last edited: 6/20/09

**Total AUM = \$292,986,000,000**