



**RAH Financial**  
Financial Staffing Solutions

**2016 Washington State Money Managers  
Ranking List (by AUM)**

**Total AUM: \$641,263,000,000 (updated 12/31/16)**

**Firms With Year-Over-Year Increase in AUM = \$ green**

**Financial Services Executive Recruiting**

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**Assets are in millions and are as of December 31, 2016**

Rank	Manager	Manager Type	City	Assets
344	Abraham & Co., Inc.	Wealth Mgm't	Gig Harbor	\$2
222	Absolute Return Solutions, Inc.	Wealth Mgm't	Redmond	\$68
80	Acuitas Investments, LLC	Wealth/Hedge Fund Mgm't	Seattle	<b>\$502</b>
271	Adams Financial Concepts, LLC	Wealth Mgm't	Seattle	\$31
263	Advocate Wealth Management, LLC	Wealth Mgm't	Sequim	\$34
194	Agate Pass Investment, LLC	Wealth Mgm't	Bainbridge Island	<b>\$94</b>
40	AllianceBernstein LP	Wealth Mgm't/Broker-Dealer	Seattle	\$1,900
242	Alliant Securities, Inc.	Wealth Mgm't	Liberty Lake/Spokane	<b>\$50</b>
231	Allison Spielman Advisors/Allison Miller, LLC	Wealth Mgm't	Bellevue	\$57
301	American Northwest Advisory Svcs, LLC	Wealth Mgm't/Pension & Profit Sh.	Federal Way	\$18
284	American Reliance Group	Wealth Mgm't	Spokane	<b>\$26</b>
105	Appropriate Balance Financial Services, Inc.	Wealth Mgm't	Bellevue	\$307
124	Archon Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$275
320	Ariston Capital Mgm't Corp.	Money Mgm't/Mutual Fund Spec.	Bellevue	\$10
121	ASI Wealth Management	Wealth Mgm't	Seattle & 3 Oregon Offices	\$278
192	Asset Planning & Management, Inc.	Wealth Mgm't	Spokane	<b>\$95</b>
302	Asymmetric Advantage Capital Mgm't, LLC	Wealth Mgm't	Bellevue	<b>\$18</b>
91	Auxano Advisors, LLC	Wealth Mgm't	Kirkland	<b>\$399</b>
239	Aviso Wealth Management	Wealth Mgm't	Seattle/PA/ME/MD	<b>\$53</b>
151	BAC Capital Advisors, LLC	Wealth Mgm't/Pension & Profit Sh.	Seattle	\$176
36	Badgley Phelps Investment Managers	Wealth Mgm't	Seattle/Portland	<b>\$2,011</b>
20	Baird Investment Group/Robert W. Baird & Co.	Broker Dealer, Investm't Advisor	Seattle/Yakima/Mt. Vernon	\$3,553

291	Banner Investment Consultants	Wealth Mgm't	Anacortes	\$22
324	Bayley Financial, Inc.	Wealth Mgm't	Seattle	\$9
258	BBJS Financial Advisors, LLC	Wealth Mgm't	Seattle	\$36
306	BBM Financial Services, Inc.	Wealth Mgm't/Pension & Profit Sh.	Yakima	\$17
220	Bear Mountain Capital	Wealth/Hedge Fund Mgm't	Seattle	<b>\$69</b>
149	Bellevue Asset Mgm't, LLC	Wealth Mgm't	Bellevue	\$183
260	Bellingham Capital	Wealth Mgm't	Bellingham/Anacortes	<b>\$36</b>
68	Benchmark Plus Management, LLC	Wealth/Hedge Fund Mgm't	Tacoma/New Jersey	\$720
44	Blackrock, Inc. (formerly Quellos)	Wealth Mgm't/Alternative Investm.	Seattle/Multiple Offices	\$1,500
204	Blue Moon Wealth Advisory, LLC	Wealth Mgm't	Bellevue	\$87
76	BMO Private Bank (formerly The Harris)	Wealth/Trust Mgm't	Seattle	\$576
56	BNY Mellon Wealth Mgm't	Wealth/Trust Mgm't	Seattle/Tacoma	\$1,100
170	Bogdanovich Wealth Management, PLLC	Wealth Mgm't	Edmonds	<b>\$140</b>
168	Boone Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$142
262	Bortel Investment Management, LLC	Hedge Fund Mgm't	Gig Harbor	<b>\$35</b>
313	BR Capital, Inc.	Wealth Mgm't	Vancouver	\$12
283	Brackenwood Capital Management	Wealth Mgm't	Bainbridge Island	<b>\$28</b>
166	Breakwater Investment Management	Wealth Mgm't	Seattle	<b>\$148</b>
23	Brighton Jones, LLC	Wealth Mgm't	Seattle/SF/AZ/DC	<b>\$3,296</b>
62	Bristlecone Advisors, LLC	Wealth Mgm't	Seattle	\$994
216	Brooks, Hughes & Jones	Wealth Mgm't	Gig Harbor	<b>\$73</b>
185	Buckley Investment Group, LLC	Wealth Mgm't	Walla Walla	\$104
223	Cadence Wealth Management	Wealth Mgm't	Seattle	\$67
108	Canterbury Consulting, Inc.	Wealth Mgm't	Seattle/CA	\$300
278	Capital Investment Services, LLC	Wealth Mgm't/Tax Services	Lynnwood	\$29
279	Capital Investment Services, LLC/Vine Dahlen	Wealth Mgm't/Tax Services	Lynnwood	<b>\$29</b>
96	Capital Planning, LLC	Wealth Mgm't	Bellevue	\$365
224	Catton Financial Services	Wealth Mgm't	Spokane	\$66
318	Cetera Advisors, LLC	Broker Dealer, Investm't Advisor	Multiple Offices	\$10
160	Chaney Capital Mgm't	Wealth Mgm't	Lynnwood	<b>\$158</b>
326	Chernofsky Financial, LLC	Wealth Mgm't	Vancouver	<b>\$8</b>
342	Childress Investment Mgm't	Wealth Mgm't	Bellevue	\$3
190	Christensen, King & Assoc. Investment Svcs.	Wealth Mgm't	Richland	\$96
311	CIM Financial Group, Inc.	Wealth Mgm't	Edmonds	<b>\$13</b>
60	Citi Private Bank	Wealth Mgm't	Seattle	\$1,000
328	Clearbrook Investment Management	Wealth Mgm't	Bellingham	\$7
340	CMG Advisors, LLC	Hedge Fund Mgm't	Bellevue	\$3
315	Coast Capital Management, LLC	Wealth Mgm't/Pension & Profit Sh.	Bainbridge Island	<b>\$11</b>
39	Coldstream Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	<b>\$1,929</b>
47	Columbia Bank Wealth Management	Wealth/Trust Mgm't	Seattle/Tacoma/Portland	\$1,340
53	Columbia Pacific Advisors, LLC	Hedge Fund Mgm't	Seattle	\$1,155
34	Columbia Pacific Wealth Mgm't	Wealth Mgm't	Seattle	<b>\$2,020</b>
94	Columbia River Advisors, LLC	Wealth Mgm't	Tacoma	\$378
109	Comerica Bank & Trust	Wealth Mgm't	Seattle/Bellevue	\$300
276	Commencement Financial Planning, LLC	Wealth Mgm't	Tacoma	<b>\$30</b>
308	Commodore Asset Management, LLC	Wealth Mgm't	Tacoma	\$15
286	Companion Portfolio Management, Inc.	Wealth Mgm't	Sequim	\$25

119	Comprehensive Wealth Mgm't	Wealth Mgm't	Lynnwood	\$282
89	Conlon & Dart, LLC	Wealth Mgm't	Seattle	<b>\$408</b>
118	Conover Capital Management, LLC	Wealth Mgm't	Bellevue	<b>\$293</b>
136	Conway Jarvis & Associates, LLC	Wealth Mgm't	Seattle	\$229
325	Core Capital Advisors, LLC	Wealth Mgm't	Olympia	\$8
22	Cornerstone Advisors, Inc.	Wealth Mgm't	Bellevue	<b>\$3,350</b>
87	CTC MyCFO (unit of BMO Harris Bank)	Wealth Mgm't	Seattle	\$450
63	Cutler Investment Counsel, LLC	Wealth Mgm't/Mutual Funds	Seattle/OR/VA	\$899
82	D.A. Davidson & Co.	Broker Dealer, Investm't Advisor	WA/MT/NE/CA	\$500
43	D'Annunzio Consulting Group, LLC	Wealth Mgm't	Tacoma	<b>\$1,534</b>
9	Davidson Invest. Advisors (SeaCap Inv. Adv.)	Institutional Fixed Inc. Money Mgr	Seattle	<b>\$6,053</b>
347	Decker Retirement Planning, Inc.	Wealth Mgm't	Kirkland	\$1
212	Demars Financial Group	Wealth Mgm't	Spokane, Logan, UT	<b>\$77</b>
162	Dental Wealth Advisors, LLC	Wealth Mgm't	Kirkland	\$154
219	DH Partners, LLC	Wealth Mgm't	Seattle	<b>\$69</b>
305	Dightman Capital Group, Inc.	Wealth Mgm't	Seattle, Kansas	\$17
285	Downriver Capital Management, LLC	Wealth Mgm't	Spokane	\$25
156	E.K. Riley Investments, LLC	Wealth Mgm't	Seattle	<b>\$164</b>
205	Eagle Harbor Asset Mgm't	Wealth Mgm't	Seattle	\$85
4	Edge Asset Mgm't Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	<b>\$31,324</b>
135	Elite Wealth Management, Inc.	Wealth Mgm't	Kirkland	\$230
152	Elliott Cove Cap. Mgm't	Wealth Mgm't	Seattle	<b>\$175</b>
52	Empirical Wealth Mgm't, LLC	Wealth Mgm't	Seat/Blvu/SpkPort/Eug/Anch	<b>\$1,200</b>
123	Etesian Wealth Advisors, Inc.	Wealth Mgm't	Spokane/Portland	\$276
188	Evans Capital Mgm't Associates	Wealth Mgm't/Insurance	Seattle/Bellevue	\$100
49	Evergreen Gavekal	Wealth Mgm't	Bellevue	\$1,253
69	Evergreen Pacific Partners Mgm't Co., Inc.	Hedge Fund Mgm't	Seattle	\$700
254	Evergreen Wealth Management Services, Inc.	Wealth Mgm't	Port Ludlow	\$40
209	Fairview Partners Investment Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$80
13	Federal Way Asset Management L.P.	Hedge Fund/Pens./Profit-Sharing	Federal Way/Canada	<b>\$5,114</b>
110	Fiduciary Counselling, Inc.	Wealth Mgm't	Tacoma	\$300
45	Filament, LLC	Wealth Mgm't	Seattle	\$1,410
8	Financial Advocates Investment Mgm't	Wealth Mgm't/Advisory Services	Olympia	<b>\$6,255</b>
131	Financial Insights, Inc.	Wealth Mgm't	Tacoma	<b>\$247</b>
103	Financial Plan, Inc.	Wealth Mgm't	Bellingham	<b>\$319</b>
237	Financial Research, Inc.	Wealth Mgm't	Issaquah	<b>\$54</b>
92	Financial Resources Group	Wealth Mgm't	Bellevue	\$396
84	Financial Services International Corp.	Broker Dealer, Investm't Advisor	Seattle/Edmonds/Kirkland	<b>\$497</b>
293	FIOH Global Asset Mgm't and Strategies, LLC	Wealth Mgm't	Seattle	\$22
303	Firewall Capital Management	Wealth Mgm't	Enumclaw	<b>\$18</b>
246	Fleckenstein Capital, Inc.	Hedge Fund Mgm't	Seattle	<b>\$45</b>
207	Flohr Asset Management, LLC	Wealth Mgm't/Hedge Fund	Bellevue	\$81
215	Fort Vancouver Investment Management, LLC	Wealth Mgm't	Vancouver/Portland	\$73
323	Fortis Capital Management LLC	Wealth Mgm't	Seattle	\$10
24	Freestone Capital Mgm't, LLC	Wealth/Hedge Fund Mgm't	Seattle	<b>\$3,274</b>
133	Fulcrum Capital, LLC	Wealth Mgm't	Seattle	<b>\$240</b>
256	Fulcrum Wealth Advisors, LLC	Wealth Mgm't	Bellevue	<b>\$40</b>

250	Gallagher Capital Corp.	Wealth Mgm't	Bainbridge Island	<b>\$42</b>
66	Garde Capital, Inc.	Wealth Mgm't	Seattle	<b>\$780</b>
144	Garland Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	\$190
329	Genesis Capital, LLC	Hedge Fund Mgm't	Gig Harbor	\$6
297	GK Capital Partners/A Street Investments	Wealth/Hedge Fund Mgm't	Olympia	<b>\$20</b>
145	Glacier Peak Capital, LLC	Hedge Fund Mgm't	Bellevue	\$190
255	Goldbloom Wealth Management, LLC	Wealth Mgm't	Bellevue	<b>\$40</b>
37	Goldman, Sachs & Co.	Wealth Mgm't	Seattle	\$2,000
167	Great Northern Asset Management, LLC	Wealth Mgm't	Vancouver	\$147
67	Greene Wealth Management, LLC	Wealth Mgm't	Seattle	<b>\$774</b>
217	Gregory Lyle & Company, Inc.	Wealth Mgm't	Clinton	\$72
281	Griffiths, Dreher & Evans, PS, CPAs	Wealth Mgm't/Tax Services	Spokane	\$28
290	Guardian Plus, Inc.	Wealth Mgm't	Bothell	<b>\$23</b>
312	Gunn Capital Management, LLC	Wealth Mgm't	Brewster	<b>\$13</b>
176	Halbert Hargrove	Wealth Mgm't	Bellevue/Multi-state	\$125
179	Hallett & Associates, P.S.	Wealth Mgm't	Port Angeles	\$113
177	Hamrick Investment Counsel, LLC	Wealth Mgm't	Seattle	<b>\$125</b>
259	Hana Road Capital, LLC	Wealth Mgm't/Hedge Fund	Seattle	\$36
296	Hancock Fielder Retirement Strategies, Inc.	Wealth Mgm't	Federal Way	\$20
132	Harbour Investment Mgm't, LLC	Wealth Mgm't	Edmonds	\$242
116	Hart Capital Management, Inc.	Wealth Mgm't	Spokane	\$295
161	Harvest Capital Advisors, Inc.	Wealth Mgm't	Bellevue	\$157
264	Hawkins Investment Counsel, LLC	Wealth Mgm't	Port Orchard	<b>\$34</b>
134	HBC Financial Services, PLLC	Wealth Mgm't/Tax Services	Seattle	<b>\$231</b>
184	Helm Capital Management, LLC	Wealth Mgm't/Hedge Fund	Seattle	\$105
198	Helmsman Financial Group, LLC	Wealth Mgm't, Tax/Fin. Services	Woodinville	\$90
292	Heritage Benefits Investment Mgm't, LLC	Wealth Mgm't/Tax & Estate Svcs	Bellevue	\$22
338	Hernandez Financial	Wealth Mgm't	Sunnyside	<b>\$5</b>
90	HFG Trust	Wealth Mgm't/Trust Mgm't	Kennewick	\$404
86	Highland Private Wealth Mgm't	Wealth Mgm't	Bellevue	\$451
88	Hightower Advisors, LLC (prev. Triad Wealth)	Wealth Mgm't	Bellevue	<b>\$446</b>
319	Howe Financial Advisory, LLC	Wealth Mgm't	Seattle	\$10
71	Huntington Steele, LLC	Wealth Mgm't	Seattle	<b>\$671</b>
171	ICM Asset Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Spokane	\$130
240	Informed Investors Group	Wealth Mgm't/Socially Resp. Inv.	Seattle	\$50
113	Integrity Financial Corp.	Wealth Mgm't/Consulting Svcs.	Bellevue/CA/FLA/OR	<b>\$300</b>
229	Investor Resources, Inc.	Wealth Mgm't	Bellevue/Port Orchard	<b>\$59</b>
214	Investor's Fiduciary Advisor Network, LLC	Wealth Mgm't	Snoqualmie	\$73
228	Investors Portfolio Services, LLC	Wealth Mgm't	Puyallup	\$60
102	James R. Martin Consulting, Inc.	Wealth Mgm't/Consulting Svcs.	Vancouver	\$319
187	Jarvis Financial Services, Inc.	Wealth Mgm't	Federal Way	<b>\$101</b>
210	Johnson & Shute Investment Advisors, Inc.	Wealth Mgm't/Tax Services	Bellevue	\$79
111	JP Morgan Private Bank (AUM estimate only)	Wealth/Trust Mgm't	Seattle	\$300
322	K.L. Baird Asset Mgm't	Wealth Mgm't	Bothell	<b>\$10</b>
235	Kairos Capital Management, LLC	Wealth Mgm't	Bellevue	<b>\$56</b>
257	Kaizen Financial Advisors, LLC	Wealth Mgm't	Bellevue	\$39
310	Kamada Investment Management	Wealth Mgm't	Bellevue	\$13

200	Kaufman Kampe Advisors, LLC	Wealth Mgm't	Mercer Island	<b>\$90</b>
236	Kerwin-Beley Associates, Inc.	Wealth Mgm't	Seattle	\$55
38	Key Private Bank	Wealth/Trust Mgm't	Seattle/Tac/Blvue/Bellghm	<b>\$1,930</b>
19	Kibble & Prentice Holding Company	Wealth Mgm't	Seattle	\$3,595
130	Kiley Juergens Wealth Management, LLC	Wealth Mgm't	Olympia	\$248
12	KMS Financial Services, Inc.	Broker Dealer, Investm't Advisor	Seattle	<b>\$5,174</b>
54	Kunath Karren Rinne & Atkin, Inc.	Wealth Mgm't	Seattle	<b>\$1,136</b>
120	Kutscher Rhodes & Benner, Inc.	Wealth Mgm't	Seattle	\$279
18	Laird Norton W'lth Mgm't(Strat./Trust Co, LLC)	Wealth Mgm't	Seattle	<b>\$3,971</b>
138	Lakeside Advisors, Inc.	Wealth Mgm't	Seattle	<b>\$220</b>
107	Lakeview Financial Group, LLC	Wealth Mgm't	Seattle	\$300
213	Lattice Capital Management, LLC	Hedge Fund Mgm't	Kirkland	\$73
153	Lesa Sroufe & Company, Inc.	Wealth Mgm't	Seattle	\$173
274	Lifefocus Financial Advisors, LLC	Wealth Mgm't/Tax Services	Walla Walla	\$30
203	Limoges Investment Management, PC	Wealth Mgm't	Vancouver	\$87
140	Lincoln Invstment Plng (IA'sTremper & Roper)	Wealth Mgm't	Renton	\$212
79	Lucid Advisors, Inc.	Wealth Mgm't	Seattle	<b>\$525</b>
295	Ludeman Capital Management, Inc.	Wealth Mgm't	Ferndale	\$20
182	Madison Park Capital Advisors, LLC	Wealth Mgm't	Seattle	\$109
169	Madrone Financial Services, LLC	Wealth Mgm't	Everett/Blvue/Seattle	<b>\$141</b>
251	Mangan Wealth Management	Wealth Mgm't	Seattle	<b>\$42</b>
122	Marshall & Sullivan, Inc.	Wealth Mgm't	Seattle	\$276
189	MassMutual Financial Group	Investment Mgm't/Insurance	Bellevue	\$100
314	Mavada Personal Wealth Management	Wealth Mgm't	Bellevue	\$11
191	McBride Financial Advisors, LLC	Wealth Mgm't	Seattle	<b>\$96</b>
33	McCutchen Group, LLC	Wealth Mgm't	Seattle	<b>\$2,180</b>
298	MCM Advisory, LLC	Wealth Mgm't	Federal Way	\$19
309	McRae Capital Mgm't, LLC	Wealth Mgm't	Edmonds/Everett/Multiple	\$14
267	Mercer Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$33
81	Mercer Global Advisors, Inc.	Wealth Mgm't	Bellevue/Multi-state	\$500
32	Merriman Wealth Management, LLC	Wealth Mgm't	Seattle	<b>\$2,209</b>
280	Michael Pace, CFP	Wealth Mgm't	Seattle	<b>\$29</b>
165	Miller Advisors, Inc.	Wealth Mgm't	Kirkland	\$148
3	Milliman, Inc.	Wealth Mgm't/Pension Consultants	Seattle/Multiple Offices	\$34,910
201	Moser Wealth Advisors, LLC	Wealth Mgm't/Tax Services	Bellevue	<b>\$90</b>
35	Moss Adams Wealth Advisors	Wealth Mgm't	Seattle/Everett/Tac/Yakima	<b>\$2,016</b>
77	Mountain Pacific Advisors, LLC	Hedge Fund/Pens./Profit-Sharing	Bellevue	\$526
51	National Asset Mgm't, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Multi-state Offices	\$1,201
106	Newfocus Financial Group, LLC	Wealth Mgm't	Vancouver/Portland/S.F.	<b>\$304</b>
196	Newground Social Investment	Wealth Mgm't	Seattle	\$92
129	Northern Capital Management, Inc.	Wealth Mgm't	Spokane	\$249
321	Northern Lights Advisors, Inc.	Wealth Mgm't	Seattle	<b>\$10</b>
46	Northern Trust Bank	Wealth/Trust Mgm't	Seattle	\$1,379
98	Northwest Administrators, Inc.	Pension/Trust Administration	Seattle	\$338
59	Northwest Asset Management	Wealth Mgm't	Mercer Island	<b>\$1,028</b>
277	Northwest Financial Choices	Wealth Mgm't/Tax Planning	Renton	<b>\$30</b>
337	Northwest Investment Advisors, Inc.	Broker Dealer, Investm't Advisor	Spokane	\$5

127	Northwest Investment Consulting, Inc.	Wealth Mgm't/Pension & Profit Sh.	Seattle	\$260
27	Northwestern Mutual Investment Svcs,LLC	Wealth Mgm't	Seattle, Spokane	\$2,524
244	NR Smith & Associates, P.S.	Wealth Mgm't/Tax Services	Olympia	\$49
157	Oliver Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$164
172	Olson Investment Advisors, LLC	Wealth Mgm't	Seattle	\$127
287	Opes Advisors, Inc.	Wealth Mgm't/Real Estate	Enumclaw/Seattle/Kirkland	\$25
83	Oppenheimer & Co., Inc.	Wealth Mgm't	Seattle/Bellevue	\$500
163	Pacific Asset Mgm't, LLC	Wealth Mgm't	Pt Orchard/Gig Hbr/Shelton	\$150
275	Pacific Crest Financial Advisors, LLC	Wealth Mgm't/Inv. Advisors	Everett/Seattle	\$30
100	Pacific Current Group	Hedge Fund Mgm't	Seattle/Tacoma	\$329
304	Pacific Horizon Investment Management, LLC	Wealth Mgm't	Seattle	\$17
331	Pacific Northwest Asset Management	Wealth Mgm't	Seattle	\$6
26	Pacific Portfolio Consulting, LLC	Wealth Mgm't	Seattle	\$2,750
114	Palouse Capital Mgm't, Inc. (prev.Ken Roberts)	Wealth Mgm't	Spokane	\$299
73	Paracle Advisors, LLC	Wealth Mgm't	Mercer Island	\$624
2	Parametric Portfolio Associates	Money Mgm't/Mutual Fund Spec.	Seattle	\$175,000
247	Paysse Jennison, Inc.	Wealth Mgm't	Mercer Island	\$44
339	Pegasus Investment Mgm't, LLC	Wealth/Hedge Fund Mgm't	Bainbridge Island	\$4
221	Pengra Capital Mgm't, Inc.	Wealth Mgm't/Hedge Fund	Seattle	\$68
97	Personal Investment Mgm't, Inc.	Wealth Mgm't	Redmond	\$360
346	Peters & Company, Inc. PS	Wealth Mgm't	Mercer Island	\$1
75	Petersen Hastings Investment Mgm't, Inc.	Wealth Mgm't	Kennewick	\$595
234	Peterson Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$56
155	Pinnacle Wealth Management, LLC	Wealth Mgm't	Seattle	\$164
211	Pioneer Square Advisors, LLC	Wealth Mgm't	Seattle	\$77
273	PLM Investment Advisors, Inc.	Wealth Mgm't	Spokane	\$31
266	Point Defiance Capital Management, LLC	Wealth/Hedge Fund Mgm't	Tacoma	\$34
307	Polaris Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$15
345	Portfolio Advisors Group, Inc.	Wealth Mgm't	Gig Harbor	\$2
115	Portfolio Strategies, Inc.	Wealth Mgm't	Tacoma	\$296
5	Prime Advisors, Inc.	Wealth Mgm't/Inst Fixed Inc. Mgrs.	Redmond/Windsor, CT	\$14,160
288	Prism Capital Management, LLC	Wealth Mgm't	Seattle	\$24
101	Private Advisory Group	Wealth Mgm't	Redmond	\$327
181	Private Asset Mgm't	Wealth Mgm't	Kirkland	\$110
15	Pugh Capital Mgm't, Inc.	Institutional Fixed Inc. Money Mgr	Seattle	\$4,700
126	Quantum Financial Planning Services, Inc.	Wealth Mgm't	Spokane	\$272
270	R. Brian Howell & Associates, Inc.	Wealth Mgm't	Tacoma	\$32
343	R. W. Mak Investments	Wealth Mgm't	Bellevue	\$3
243	Ragnar Wealth Management, LLC	Wealth Mgm't	Tumwater/Bellingham	\$50
65	Rainier Group Investment Advisory, LLC	Wealth Mgm't	Bellevue/Portland/Dallas	\$806
31	Rainier Investment Mgm't, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$2,213
125	RAM Investment Partners, LLC	Wealth Mgm't	Bellevue/Bainbridge Isl.	\$274
146	Ramsey & Associates, Inc.	Wealth Mgm't	Seattle	\$189
141	Raymond James Financial Services, Inc.	Broker Dealer, Investm't Advisor	Multiple Offices	\$200
61	RBC Capital Markets, LLC	Wealth Mgm't	Multiple Offices	\$1,000
248	Renaissance Wealth Counsel, LLC	Wealth Mgm't/Tax Services	Bellevue	\$44
70	Richards, Merrill & Peterson, Inc.	Wealth Mgm't	Spokane	\$700

128	Robinswood Financial, LLC	Wealth Mgm't	Kirkland	\$251
159	Ronald Blue & Co., LLC	Wealth Mgm't	Bothell	<b>\$162</b>
175	Runde & Co., LLC	Wealth Mgm't	Seattle	\$125
1	Russell Investment Group	Wealth/Hedge Fund Mgm't	Seattle	\$184,171
154	S.R. Schill & Assoc., Inc.	Wealth Mgm't	Mercer Island	<b>\$170</b>
230	Sabin Investment Management, Inc.	Wealth Mgm't	Gig Harbor	\$58
348	Salmon Bay Wealth Management, LLC	Wealth Mgm't	Seattle	\$1
199	Sander Capital Advisors	Wealth Mgm't	Seattle	\$90
21	Saturna Capital Corporation	Money Mgm't/Mut'l Fnd Spec/B-Dlr	Bellingham	\$3,360
93	Schmidt Financial Group, Inc.	Wealth Mgm't	Kirkland/Mtn View, CA	<b>\$386</b>
268	SCS Systems, Inc.	Wealth Mgm't	East Sound	\$33
330	Seattle Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$6
249	Seattle Portfolio Company	Wealth Mgm't	Seattle	<b>\$44</b>
317	Securian Advisors NW(Securian Fin Svcs Inc)	Financial Planning/Insurance	Bellevue	\$10
174	Seneschal Advisors, LLC	Wealth Mgm't	University Place	\$126
253	Sherwood Investment Services	Wealth Mgm't	Redmond	\$40
99	Signator Investor, Inc.(unit of John Hancock)	Wealth Mgm't/Insurance/Brkr-Dlr	Bellevue/MT/UT/FL	\$335
245	Signia Capital Management, LLC	Institutional Money Mgm't/Value	Spokane	\$45
7	Silver Creek Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	<b>\$7,658</b>
261	Simple Wealth, LLC	Wealth Mgm't	Spokane	<b>\$35</b>
289	Sitka Pacific Capital Management, LLC	Wealth Mgm't	Edmonds	\$23
173	Skyline Advisors, Inc.	Wealth Mgm't	Bellingham	\$127
148	Smart Portfolios, LLC	Wealth Mgm't	Lake Forest Park	<b>\$184</b>
30	Smead Capital Management, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$2,257
186	Snider Financial Group	Wealth Mgm't	Bellevue	\$102
29	SNW Asset Mgm't, LLC	Fixed Inc Asset Manager	Seattle/Portland/S.F.	\$2,419
137	Sonata Capital Group, Inc.	Wealth Mgm't	Seattle	<b>\$228</b>
252	Sound Investment Strategies, Inc.	Wealth Mgm't	Mukilteo	\$41
282	Sound Sense Money Management, LLC	Wealth Mgm't	Bellevue	<b>\$28</b>
142	Sound Wealth Partners	Wealth Mgm't	Gig Harbor	\$200
78	Soundmark Wealth Management, LLC	Wealth Mgm't	Kirkland	\$526
143	Soundview Advisors	Wealth Mgm't	Seattle/Olympia	\$191
158	Sovereign Wealth Advisors, Inc.	Wealth Mgm't	Bellevue	\$162
232	Stapp Financial Planning, PLLC	Wealth Mgm't/Tax Services	Olympia	<b>\$57</b>
48	Steelhead Partners, LLC	Hedge Fund Mgm't	Seattle	\$1,282
265	Stewardship Concepts	Wealth Mgm't	Spokane	<b>\$34</b>
316	Stifel Financial Corp.	Broker Dealer, Investm't Advisor	Seattle/Blvu/Oly/Wenatch.	\$10
227	Stock Mgm't, LLC	Wealth Mgm't	Puyallup	\$60
218	Stolz & Associates, PS	Wealth Mgm't	Tacoma	<b>\$70</b>
294	Stonebridge Capital Management NW, LLC	Wealth Mgm't	Gig Harbor	\$22
341	Strategic Asset Management	Wealth Mgm't	Tacoma	\$3
64	Strategic Income Management, LLC	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$826
95	Strategic Wealth Mgm't, Inc.	Wealth Mgm't/Native Amer. Tribes	Kirkland	<b>\$376</b>
57	Sweetwater Investments, Inc.	Wealth Mgm't/Native Amer. Tribes	Redmond	\$1,075
178	Synergy Financial Mgm't, LLC	Wealth Mgm't	Seattle	<b>\$117</b>
300	Tacoma Investment Group	Wealth Mgm't	Tacoma	<b>\$19</b>
42	Taiyo Pacific Partners L.P.	Hedge Fund Mgm't	Kirkland	\$1,700

180	Talbot Financial, LLC	Wealth Mgm't	Bellevue	\$110
150	Ten Capital Investment Advisors, LLC	Wealth Mgm't	Spokane	<b>\$182</b>
327	Tenere, LLC	Wealth Mgm't	Issaquah	\$7
336	The Boyle Group Wealth Management	Wealth Mgm't	Seattle	\$5
55	The Caprock Group, Inc.	Wealth Mgm't	Mercer Island/Idaho/Calif.	\$1,100
72	The Clarius Group, LLC	Wealth Mgm't	Bellevue	<b>\$626</b>
41	The Pacific Financial Group	Wealth Mgm't	Bellevue	<b>\$1,800</b>
193	The Planner's Edge	Wealth Mgm't	Mercer Island	<b>\$94</b>
272	Therese Govern Financial Advisors, LLC	Wealth Mgm't	Seattle	\$31
299	Thome Financial Mgm't, LLC	Wealth Mgm't	Bellevue	<b>\$19</b>
25	Threshold Group, LLC	Wealth Mgm't/Family Office Svcs.	G. Harbor/PtlnD/Phil/Seattle	\$2,830
164	Tieton Capital Management, LLC	Money Manager, Small Cap. Val.	Yakima	<b>\$150</b>
74	Tradewinds Capital Management, LLC	Wealth Mgm't	Bellingham/Shoreline	<b>\$600</b>
139	Trellis Advisors, LLC	Wealth Mgm't	Seattle/Ellensburg	<b>\$217</b>
233	TrueNorth Wealth Advisors	Wealth Mgm't	Seattle	<b>\$57</b>
85	Trutina Financial	Wealth Mgm't	Bellevue	<b>\$477</b>
226	Turloff Financial Consulting, Inc.	Wealth Mgm't	Bainbridge Island	\$61
11	U.S. Trust/Bank of America	Wealth/Trust Mgm't	Seattle/Multi-state Offices	\$5,250
10	UBS Financial Services, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Bellevue	\$6,000
104	Umpqua Investments, Inc.	Wealth/Trust Mgm't	OR/CA/WA	\$313
58	Union Bank	Wealth/Trust Mgm't	Portland/Seattle/Tacoma	\$1,050
206	United Capital Financial Advisers	Insurance/Financial Planning	Lynnw'd/SeattleMulti-state	\$82
50	United Capital Financial Advisers/Paragon Inv.	Wealth Mgm't	Multi-State Offices/Seattle	\$1,241
349	Unleashed Financial, LLC	Wealth Mgm't	Kirkland	\$1
14	US Bank Private Client Group	Wealth/Trust Mgm't	PrtlnD/Seattle/Cour de L'ne	\$5,100
112	Verus Advisory, Inc.(prev. Wursts & Assoc.)	Wealth Mgm't/Pension & Profit Sh.	Seattle	\$300
117	Vestory, LLC	Wealth Mgm't	Bellevue,Portl'd,Scottsdale	<b>\$295</b>
333	VI Capital Management, LLC	Wealth Mgm't	Newman Lake	\$5
334	Viceroy Investment Advisors LLC	Wealth Mgm't	Mill Creek	\$5
147	Vickerman & Driscoll Financial Advisors, Inc.	Wealth Mgm't/Tax Services	Spokane	\$184
183	Wakley & Robertson, Inc.	Wealth Mgm't	Bellevue	\$106
202	Warga Asset Mgm't	Wealth Mgm't	Kirkland	\$88
16	Washington Capital Mgm't, Inc.	Wealth Mgm't	Seattle	<b>\$4,700</b>
17	Washington Trust Bank	Wealth Mgm't/Advisory Services	Ptld/Stle/Spkn/Blvue/Boise	<b>\$4,135</b>
197	Waycross Investment Mgm't Company	Wealth Mgm't	Bellingham	<b>\$91</b>
195	Wealth Asset Managers/Nelson Securities	Wealth Mgm't	Spokane	<b>\$93</b>
269	Wealth-Builders, Inc.	Wealth Mgm't/Tax Services	Mercer Island	\$33
241	Wealthmark, LLC	Wealth Mgm't	Bellingham	\$50
6	Wells Fargo Wealth Management Group	Wealth/Trust Mgm't	Seattle/Tacoma/Bellevue	\$9,408
238	White & Company Financial Planning, Inc.	Wealth Mgm't	Sunnyside	<b>\$54</b>
208	Wilhelm Financial Services, PLLC	Wealth Mgm't	Olympia	<b>\$80</b>
332	Wilkison Investment Services, LLC	Wealth Mgm't	Snoqualmie	\$6
225	Williams Palmer, LLC	Wealth Mgm't	Bellevue/Scottsdale AZ	\$62
335	Wright Wealth Management, LLC	Wealth Mgm't	Issaquah	\$5
28	Zevenbergen Capital Investments, LLC	Wealth Mgm't	Seattle	<b>\$2,499</b>



Last edited on: 12/31/16 at 6:10 pm

**Total AUM = \$641,263,000,000**









