

2016 Washington State Money Managers Ranking List (by AUM)

Total AUM: \$611,063,000,000 (updated 12/12/16)

Firms With Year-Over-Year Increase in AUM = \$ green

Financial Services Executive Recruiting

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	Assets are in million	is and are as of Decemb	er 12, 2016	
Rank	Manager	Manager Type	City	Assets
1	Russell Investment Group	Wealth/Hedge Fund Mgm't	Seattle	\$184,171
2	Parametric Portfolio Associates	Money Mgm't/Mutual Fund Spec.	Seattle	\$154,184
3	Milliman, Inc.	Wealth Mgm't/Pension Consultants	Seattle/Muiltiple Offices	\$34,910
4	Edge Asset Mgm't Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$31,324
5	Prime Advisors, Inc.	Wealth Mgm't/Inst Fixed Inc. Mgrs.	Redmond/Windsor, CT	\$12,975
6	Wells Fargo Wealth Management Group	Wealth/Trust Mgm't	Seattle/Tacoma/Bellevue	\$9,408
7	Silver Creek Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$7,658
8	Financial Advocates Investment Mgm't	Wealth Mgm't/Advisory Services	Olympia	\$6,255
9	Davidson Invest. Advisors (SeaCap Inv. Adv.)	Institutional Fixed Inc. Money Mgr	Seattle	\$6,053
10	UBS Financial Services, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Bellevue	\$6,000
11	U.S. Trust/Bank of America	Wealth/Trust Mgm't	Seattle/Multi-state Offices	\$5,250
12	KMS Financial Services, Inc.	Broker Dealer, Investm't Advisor	Seattle	\$5,174
13	Federal Way Asset Management L.P.	Hedge Fund/Pens./Profit-Sharing	Federal Way/Canada	\$5,114
14	US Bank Private Client Group	Wealth/Trust Mgm't	PrtInd/Seattle/Cour de L'ne	\$5,100
15	Pugh Capital Mgm't, Inc.	Institutional Fixed Inc. Money Mgr	Seattle	\$4,811
16	Washington Trust Bank	Wealth Mgm't/Advisory Services	Ptld/Stle/Spkn/Blvue/Boise	\$4,088
17	Kibble & Prentice Holding Company	Wealth Mgm't	Seattle	\$3,595
18	Baird Investment Group/Robert W. Baird & Co.	Broker Dealer, Investm't Advisor	Seattle/Yakima/Mt. Vernon	\$3,553
19	Washington Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$3,519
20	Saturna Capital Corporation	Money Mgm't/Mut'l Fnd Spec/B-Dlr	Bellingham	\$3,360
21	Brighton Jones, LLC	Wealth Mgm't	Seattle/SF/AZ/DC	\$3,296
22	Freestone Capital Mgm't, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$3,274

23	Cornerstone Advisors, Inc.	Wealth Mgm't	Bellevue	\$3,121
24	Threshold Group, LLC	Wealth Mgm't/Family Office Svcs.	G. Harbor/PtInd/Phil/Seattle	\$2,830
25	Pacific Portfolio Consulting, LLC	Wealth Mgm't	Seattle	\$2,750
26	Northwestern Mutual Investment Svcs,LLC	Wealth Mgm't	Seattle, Spokane	\$2,524
27	Zevenbergen Capital Investments, LLC	Wealth Mgm't	Seattle	\$2,499
28	SNW Asset Mgm't, LLC	Fixed Inc Asset Manager	Seattle/Portland/S.F.	\$2,419
29	Smead Capital Management, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$2,257
30	Rainier Investment Mgm't, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$2,213
31	Merriman Wealth Management, LLC	Wealth Mgm't	Seattle	\$2,209
32	McCutchen Group, LLC	Wealth Mgm't	Seattle	\$2,049
33	Columbia Pacific Wealth Mgm't	Wealth Mgm't	Seattle	\$2,020
34	Moss Adams Wealth Advisors	Wealth Mgm't	Seattle/Everett/Tac/Yakima	\$2,016
35	Badgley Phelps Investment Managers	Wealth Mgm't	Seattle/Portland	\$2,011
36	Goldman, Sachs & Co.	Wealth Mgm't	Seattle	\$2,000
37	Coldstream Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	\$1,929
38	AllianceBernstein LP	Wealth Mgm't/Broker-Dealer	Seattle	\$1,900
39	Key Private Bank	Wealth/Trust Mgm't	Seattle/Tac/Blvue/Bellghm	\$1,793
40	Taiyo Pacific Partners L.P.	Hedge Fund Mgm't	Kirkland	\$1,728
41	D'Annunzio Consulting Group, LLC	Wealth Mgm't	Tacoma	\$1,534
42	Blackrock, Inc. (formerly Quellos)	Wealth Mgm't/Alternative Investm.	Seattle/Multiple Offices	\$1,500
43	Laird Norton W'lth Mgm't(Strat./Trust Co, LLC)	Wealth Mgm't	Seattle	\$1,466
44	The Pacific Financial Group	Wealth Mgm't	Bellevue	\$1,420
45	Filament, LLC	Wealth Mgm't	Seattle	\$1,410
46	Northern Trust Bank	Wealth/Trust Mgm't	Seattle	\$1,379
47	Columbia Bank Wealth Management	Wealth/Trust Mgm't	Seattle/Tacoma/Portland	\$1,340
48	Steelhead Partners, LLC	Hedge Fund Mgm't	Seattle	\$1,282
49	Evergreen Gavekal	Wealth Mgm't	Bellevue	\$1,253
50	United Capital Financial Advisers/Paragon Inv.	Wealth Mgm't	Multi-State Offices/Seattle	\$1,241
51	National Asset Mgm't, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Multi-state Offices	\$1,201
52	Kunath Karren Rinne & Atkin, Inc.	Wealth Mgm't	Seattle	\$1,196
53	Columbia Pacific Advisors, LLC	Hedge Fund Mgm't	Seattle	\$1,155
54	Empirical Wealth Mgm't, LLC	Wealth Mgm't	Seattle/Portl'd/Anch/Phoen.	
55	The Caprock Group, Inc.	Wealth Mgm't	Mercer Island/Idaho/Calif.	\$1,100
56	BNY Mellon Wealth Mgm't	Wealth/Trust Mgm't	Seattle/Tacoma	\$1,100
57	Sweetwater Investments, Inc.	Wealth Mgm't/Native Amer. Tribes	Redmond	\$1,075
58	Union Bank	Wealth/Trust Mgm't	Portland/Seattle/Tacoma	\$1,050
59	Citi Private Bank	Wealth Mgm't	Seattle	\$1,000
60	RBC Capital Markets, LLC	Wealth Mgm't	Multiple Offices	\$1,000
61	Bristlecone Advisors, LLC	Wealth Mgm't	Seattle	\$994
62	Cutler Investment Counsel, LLC	Wealth Mgm't/Mutual Funds	Seattle/OR/VA	\$899
63	Strategic Income Management, LLC	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$826
64	Rainier Group Investment Advisory, LLC	Wealth Mgm't	Bellevue/Portland/Dallas	\$774
65	Northwest Asset Management	Wealth Mgm't	Mercer Island	\$743
66	Greene Wealth Management, LLC	Wealth Mgm't	Seattle	\$726
67	Benchmark Plus Management, LLC	Wealth/Hedge Fund Mgm't	Tacoma/New Jersey	\$720
68	Evergreen Pacific Partners Mgm't Co., Inc.	Hedge Fund Mgm't	Seattle	\$700
69	Huntington Steele, LLC	Wealth Mgm't	Seattle	\$671

70	Garde Capital, Inc.	Wealth Mgm't	Seattle	\$643
71	The Clarius Grouo, LLC	Wealth Mgm't	Bellevue	\$626
72	Paracle Advisors, LLC	Wealth Mgm't	Mercer Island	\$624
73	BMO Private Bank (formerly The Harris)	Wealth/Trust Mgm't	Seattle	\$576
74	Tradewinds Capital Management, LLC	Wealth Mgm't	Bellingham/Shoreline	\$551
75	Petersen Hastings Investment Mgm't, Inc.	Wealth Mgm't	Kennewick	\$546
76	Mountain Pacific Advisors, LLC	Hedge Fund/Pens./Profit-Sharing	Bellevue	\$526
77	Soundmark Wealth Management, LLC	Wealth Mgm't	Kirkland	\$526
78	Lucid Advisors, Inc.	Wealth Mgm't	Seattle	\$525
79	Mercer Global Advisors, Inc.	Wealth Mgm't	Bellevue/Multi-state	\$500
80	D.A. Davidson & Co.	Broker Dealer, Investm't Advisor	WA/MT/NE/CA	\$500
81	Oppenheimer & Co., Inc.	Wealth Mgm't	Seattle/Bellevue	\$500
82	Financial Services International Corp.	Broker Dealer, Investm't Advisor	Seattle/Edmonds/Kirkland	\$497
83	Trutina Financial	Wealth Mgm't	Bellevue	\$477
84	Highland Private Wealth Mgm't	Wealth Mgm't	Bellevue	\$451
85	CTC MyCFO (unit of BMO Harris Bank)	Wealth Mgm't	Seattle	\$450
86	Auxano Advisors, LLC	Wealth Mgm't	Kirkland	\$399
87	Schmidt Financial Group, Inc.	Wealth Mgm't	Kirkland/Mtn View, CA	\$386
88	Hightower Advisors, LLC (prev. Triad Wealth)	Wealth Mgm't	Bellevue	\$385
89	Columbia River Advisors, LLC	Wealth Mgm't	Tacoma	\$378
90	Strategic Wealth Mgm't, Inc.	Wealth Mgm't/Native Amer. Tribes	Kirkland	\$376
91	Capital Planning, LLC	Wealth Mgm't	Bellevue	\$365
92	Conlon & Dart, LLC	Wealth Mgm't	Seattle	\$363
93	Personal Investment Mgm't, Inc.	Wealth Mgm't	Redmond	\$360
94	Acuitas Investments, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$348
95	Northwest Administrators, Inc.	Pension/Trust Administration	Seattle	\$338
96	Signator Investor, Inc.(unit of John Hancock)	Wealth Mgm't/Insurance/Brkr-Dlr	Bellevue/MT/UT/FL	\$335
97	Pacific Current Group	Hedge Fund Mgm't	Seattle/Tacoma	\$329
98	Private Advisory Group	Wealth Mgm't	Redmond	\$327
99	James R. Martin Consulting, Inc.	Wealth Mgm't/Consulting Svcs.	Vancouver	\$319
100	Umpqua Investments, Inc.	Wealth/Trust Mgm't	OR/CA/WA	\$313
101	Appropriate Balance Financial Services, Inc.	Wealth Mgm't	Bellevue	\$307
102	Newfocus Financial Group, LLC	Wealth Mgm't	Vancouver/Portland/S.F.	\$304
103	Lakeview Financial Group, LLC	Wealth Mgm't	Seattle	\$300
104	Canterbury Consulting, Inc.	Wealth Mgm't	Seattle/CA	\$300
105	Comerica Bank & Trust	Wealth Mgm't	Seattle/Bellevue	\$300
106	Fiduciary Counselling, Inc.	Wealth Mgm't	Tacoma	\$300
107	JP Morgan Private Bank (AUM estimate only)	Wealth/Trust Mgm't	Seattle	\$300
108	Palouse Capital Mgm't, Inc. (prev.Ken Roberts)	Wealth Mgm't	Spokane	\$299
109	Portfolio Strategies, Inc.	Wealth Mgm't	Tacoma	\$296
110	Hart Capital Management, Inc.	Wealth Mgm't	Spokane	\$295
111	Conover Capital Management, LLC	Wealth Mgm't	Bellevue	\$293
112	Comprehensive Wealth Mgm't	Wealth Mgm't	Lynnwood	\$282
113	Kutscher Rhodes & Benner, Inc.	Wealth Mgm't	Seattle	\$279
444	ASI Wealth Management	Wealth Mgm't	Seattle & 3 Oregon Offices	\$278
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114 115	Marshall & Sullivan, Inc.	Wealth Mgm't	Seattle	\$276

117	Archon Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$275
118	RAM Investment Partners, LLC	Wealth Mgm't	Bellevue/Bainbridge Isl.	\$274
119	Northwest Investment Consulting, Inc.	Wealth Mgm't/Pension & Profit Sh.	Seattle	\$260
120	Financial Plan, Inc.	Wealth Mgm't	Bellingham	\$255
121	Northern Capital Management, Inc.	Wealth Mgm't	Spokane	\$249
122	Kiley Juergens Wealth Management, LLC	Wealth Mgm't	Olympia	\$248
123	Financial Insights, Inc.	Wealth Mgm't	Tacoma	\$247
124	Harbour Investment Mgm't, LLC	Wealth Mgm't	Edmonds	\$242
125	HBC Financial Services, PLLC	Wealth Mgm't/Tax Services	Seattle	\$231
126	Elite Wealth Management, Inc.	Wealth Mgm't	Kirkland	\$230
127	Fulcrum Capital, LLC	Wealth Mgm't	Seattle	\$230
128	Robinswood Financial, LLC	Wealth Mgm't	Kirkland	\$229
29	Conway Jarvis & Associates, LLC	Wealth Mgm't	Seattle	\$229
30	Lakeside Advisors, Inc.	Wealth Mgm't	Seattle	\$220
131	Vestory, LLC	Wealth Mgm't	Bellevue,Portl'd,Scottsdale	\$220
132	Lincoln Invstment Plng (IA'sTremper & Roper)	Wealth Mgm't	Renton	\$212
133	Sonata Capital Group, Inc.	Wealth Mgm't	Seattle	\$207
34	Raymond James Financial Services, Inc.	Broker Dealer, Investm't Advisor	Multiple Offices	\$200
35	Soundview Advisors	Wealth Mgm't	Seattle/Olympia	\$191
36	Garland Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	\$190
37	Ramsey & Associates, Inc.	Wealth Mgm't	Seattle	\$189
38	Glacier Peak Capital, LLC	Hedge Fund Mgm't	Bellevue	\$184
39	Vickerman & Driscoll Financial Advisors, Inc.	Wealth Mgm't/Tax Services	Spokane	\$184
40	Bellevue Asset Mgm't, LLC	Wealth Mgm't	Bellevue	\$183
41	Trellis Advisors, LLC	Wealth Mgm't	Seattle/Ellensburg	\$183
42	BAC Capital Advisors, LLC	Wealth Mgm't/Pension & Profit Sh.	Seattle	\$176
43	Lesa Sroufe & Company, Inc.	Wealth Mgm't	Seattle	\$173
44	Pinnacle Wealth Management, LLC	Wealth Mgm't	Seattle	\$164
45	Ten Capital Investment Advisors, LLC	Wealth Mgm't	Spokane	\$163
46	Sovereign Wealth Advisors, Inc.	Wealth Mgm't	Bellevue	\$162
47	Dental Wealth Advisors, LLC	Wealth Mgm't	Kirkland	\$162
48	Ronald Blue & Co., LLC	Wealth Mgm't	Bothell	\$162
49	S.R. Schill & Assoc., Inc.	Wealth Mgm't	Mercer Island	\$162
50	Harvest Capital Advisors, Inc.	Wealth Mgm't	Bellevue	\$157
51	Elliott Cove Cap. Mgm't	Wealth Mgm't	Seattle	\$156
52	Miller Advisors, Inc.	Wealth Mgm't	Kirkland	\$154
53	Pacific Asset Mgm't, LLC	Wealth Mgm't	Pt Orchard/Gig Hbr/Shelton	\$151
54	Great Northern Asset Management, LLC	Wealth Mgm't	Vancouver	\$147
155	Chaney Capital Mgm't	Wealth Mgm't	Lynnwood	\$146
56	Tieton Capital Management, LLC	Money Manager, Small Cap. Val.	Yakima	\$145
57	Smart Portfolios, LLC	Wealth Mgm't	Lake Forest Park	\$143
58	Boone Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$142
59	E.K. Riley Investments, LLC	Wealth Mgm't	Seattle	\$142
60	Bogdanovich Wealth Management, PLLC	Wealth Mgm't	Edmonds	\$137
	Olson Investment Advisors, LLC	Wealth Mgm't	Seattle	\$136
161			Jeane	φ130
161 162	Madrona Financial Services, LLC	Wealth Mgm't	Everett/Blvue/Seattle	\$135

164	ICM Asset Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Spokane	\$130
165	Runde & Co., LLC	Wealth Mgm't	Seattle	\$128
166	Skyline Advisors, Inc.	Wealth Mgm't	Bellingham	\$127
167	Seneschal Advisors, LLC	Wealth Mgm't	University Place	\$127
168	Talbot Financial, LLC	Wealth Mgm't	Bellevue	\$125
169	Halbert Hargrove	Wealth Mgm't	Bellevue/Multi-state	\$125
170	Genesis Capital, LLC	Hedge Fund Mgm't	Gig Harbor	\$119
171	Hamrick Investment Counsel, LLC	Wealth Mgm't	Seattle	\$117
172	Hallett & Associates, P.S.	Wealth Mgm't	Port Angeles	\$117
173	Private Asset Mgm't	Wealth Mgm't	Kirkland	\$115
174	Eagle Harbor Asset Mgm't	Wealth Mgm't	Seattle	\$115
175	Oliver Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$113
176	Wakley & Roberton, Inc.	Wealth Mgm't	Bellevue	\$112
177	Pioneer Square Advisors, LLC	Wealth Mgm't	Seattle	\$111
178	Helm Capital Management, LLC	Wealth Mgm't/Hedge Fund	Seattle	\$110
179	Madison Park Capital Advisors, LLC	Wealth Mgm't	Seattle	\$109
180	Buckley Investment Group, LLC	Wealth Mgm't	Walla Walla	\$108
181	Snider Financial Group	Wealth Mgm't	Bellevue	\$107
182	Evans Capital Mgm't Associates	Wealth Mgm't/Insurance	Seattle/Bellevue	\$103
183	Synergy Financial Mgm't, LLC	Wealth Mgm't	Seattle	\$102
184	MassMutual Financial Group	Investment Mgm't/Insurance	Bellevue	\$100
185	Christensen, King & Assoc. Investment Svcs.	Wealth Mgm't	Richland	\$98
186	Helmsman Financial Group, LLC	Wealth Mgm't, Tax/Fin. Services	Woodinville	\$97
187	Jarvis Financial Services, Inc.	Wealth Mgm't	Federal Way	\$95
188	McBride Financial Advisors, LLC	Wealth Mgm't	Seattle	\$94
189	Sander Capital Advisors	Wealth Mgm't	Seattle	\$93
190	The Planner's Edge	Wealth Mgm't	Mercer Island	\$93
191	Newground Social Investment	Wealth Mgm't	Seattle	\$92
192	Sabin Investment Management, Inc.	Wealth Mgm't	Gig Harbor	\$92
193	Warga Asset Mgm't	Wealth Mgm't	Kirkland	\$91
194	Asset Planning & Management, Inc.	Wealth Mgm't	Spokane	\$89
195	Limoges Investment Management, PC	Wealth Mgm't	Vancouver	\$88
196	Flohr Asset Management, LLC	Wealth Mgm't/Hedge Fund	Bellevue	\$82
197	United Capital Financial Advisers	Insurance/Financial Planning	Lynnw'd/SeattleMulti-state	\$82
198	Agate Pass Investment, LLC	Wealth Mgm't	Bainbridge Island	\$82
199	Kaufman Kampe Advisors, LLC	Wealth Mgm't	Mercer Island	\$80
200	Waycross Investment Mgm't Company	Wealth Mgm't	Bellingham	\$79
201	Johnson & Shute Investment Advisors, Inc.	Wealth Mgm't/Tax Services	Bellevue	\$79
202	Wilhelm Financial Services, PLLC	Wealth Mgm't	Olympia	\$78
203	Pengra Capital Mgm't, Inc.	Wealth Mgm't/Hedge Fund	Seattle	\$77
204	Moser Wealth Advisors, LLC	Wealth Mgm't/Tax Services	Bellevue	\$74
205	Lattice Capital Management, LLC	Hedge Fund Mgm't	Kirkland	\$73
206	Investor's Fiduciary Advisor Network, LLC	Wealth Mgm't	Snoqualmie	\$73
207	Integrity Financial Corp.	Wealth Mgm't/Consulting Svcs.	Bellevue/CA/FLA/OR	\$73
208	Fort Vancouver Investment Management, LLC	Wealth Mgm't	Vancouver/Portland	\$73
209	Gregory Lyle & Company, Inc.	Wealth Mgm't	Clinton	\$72
210	Williams Palmer, LLC	Wealth Mgm't	Bellevue/Scottsdale AZ	\$72

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211	Demars Financial Group	Wealth Mgm't	Spokane, Logan, UT	\$71
212	Absolute Return Solutions, Inc.	Wealth Mgm't	Redmond	\$70
213	Cadence Wealth Management	Wealth Mgm't	Seattle	\$70
214	Stock Mgm't, LLC	Wealth Mgm't	Puyallup	\$69
215	Catton Financial Services	Wealth Mgm't	Spokane	\$66
216	DH Partners, LLC	Wealth Mgm't	Seattle	\$66
217	Fairview Partners Investment Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$65
218	Brooks, Hughes & Jones	Wealth Mgm't	Gig Harbor	\$65
219	Bear Mountain Capital	Wealth/Hedge Fund Mgm't	Seattle	\$65
220	Turloff Financial Consulting, Inc.	Wealth Mgm't	Bainbridge Island	\$64
221	Allison Spielman Advisors/Allison Miller, LLC	Wealth Mgm't	Bellevue	\$63
222	Wealth Asset Managers/Nelson Securities	Wealth Mgm't	Spokane	\$61
223	Kerwin-Beley Associates, Inc.	Wealth Mgm't	Seattle	\$59
224	Informed Investors Group	Wealth Mgm't/Socially Resp. Inv.	Seattle	\$59
225	Peterson Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$59
225	Investors Portfolio Services, LLC	Wealth Mgm't	Puyallup	\$58 \$58
220	Investor Resources, Inc.	Wealth Mgm't	Bellevue/Port Orchard	\$56 \$56
228	Stolz & Associates, PS		Tacoma	\$56
		Wealth Mgm't	Bellevue	
229	Kairos Capital Management, LLC	Wealth Mgm't		\$55
230	Stapp Financial Planning, PLLC	Wealth Mgm't/Tax Services	Olympia	\$55
231	NR Smith & Associates, P.S.	Wealth Mgm't/Tax Services	Olympia	\$53
232	Financial Research, Inc.	Wealth Mgm't	Issaquah	\$53
233	Mercer Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$52
234	Aviso Wealth Management	Wealth Mgm't	Seattle/PA/ME/MD	\$52
235	White & Company Financial Planning, Inc.	Wealth Mgm't	Sunnyside	\$52
236	Paysse Jennison, Inc.	Wealth Mgm't	Mercer Island	\$51
237	Wealthmark, LLC	Wealth Mgm't	Bellingham	\$50
238	Sherwood Investment Services	Wealth Mgm't	Redmond	\$49
239	Ragnar Wealth Management, LLC	Wealth Mgm't	Tumwater/Bellingham	\$47
240	Richards, Merrill & Peterson, Inc.	Wealth Mgm't	Spokane	\$47
241	TrueNorth Wealth Advisors	Wealth Mgm't	Seattle	\$46
242	BBJS Financial Advisors, LLC	Wealth Mgm't	Seattle	\$46
243	Signia Capital Management, LLC	Institutional Money Mgm't/Value	Spokane	\$45
244	Renaissance Wealth Counsel, LLC	Wealth Mgm't/Tax Services	Bellevue	\$43
245	Seattle Portfolio Company	Wealth Mgm't	Seattle	\$42
246	Evergreen Wealth Management Services, Inc.	Wealth Mgm't	Port Ludlow	\$42
247	Sound Investment Strategies, Inc.	Wealth Mgm't	Mukilteo	\$42
248	Gallagher Capital Corp.	Wealth Mgm't	Bainbridge Island	\$40
249	Kaizen Financial Advisors, LLC	Wealth Mgm't	Bellevue	\$39
250	Adams Financial Concepts, LLC	Wealth Mgm't	Seattle	\$37
251	Hana Road Capital, LLC	Wealth Mgm't/Hedge Fund	Seattle	\$37
252	SCS Systems, Inc.	Wealth Mgm't	East Sound	\$36
253	Advocate Wealth Management, LLC	Wealth Mgm't	Sequim	\$36
254	Downriver Capital Management, LLC	Wealth Mgm't	Spokane	\$36
255	Wealth-Builders, Inc.	Wealth Mgm't/Tax Services	Mercer Island	\$35
256	R. Brian Howell & Associates, Inc.	Wealth Mgm't	Tacoma	\$35
257	Alliant Securities, Inc.	Wealth Mgm't	Liberty Lake/Spokane	\$34

258	Mangan Wealth Management	Wealth Mgm't	Seattle	\$33
259	Therese Govern Financial Advisors, LLC	Wealth Mgm't	Seattle	\$33
260	Hawkins Investment Counsel, LLC	Wealth Mgm't	Port Orchard	\$33
261	Stewardship Concepts	Wealth Mgm't	Spokane	\$33
262	Goldbloom Wealth Management, LLC	Wealth Mgm't	Bellevue	\$32
263	PLM Investment Advisers, Inc.	Wealth Mgm't	Spokane	\$32
264	Ludeman Capital Management, Inc.	Wealth Mgm't	Ferndale	\$32
265	Lifefocus Financial Advisors, LLC	Wealth Mgm't/Tax Services	Walla Walla	\$31
266	Companion Portfolio Management, Inc.	Wealth Mgm't	Sequim	\$31
267	Simple Wealth, LLC	Wealth Mgm't	Spokane	\$30
268	Pacific Crest Financial Advisors, LLC	Wealth Mgm't/Inv. Advisors	Everett/Seattle	\$30
269	Bellingham Capital	Wealth Mgm't	Bellingham/Anacortes	\$30
270	Capital Investment Services, LLC	Wealth Mgm't/Tax Services	Lynnwood	\$29
271	Banner Investment Consultants	Wealth Mgm't	Anacortes	\$29
272	Fleckenstein Capital, Inc.	Hedge Fund Mgm't	Seattle	\$29
273	Capital Investment Services, LLC/Vine Dahlen	Wealth Mgm't/Tax Services	Lynnwood	\$28
274	Michael Pace, CFP	Wealth Mgm't	Seattle	\$28
275	Griffiths, Dreher & Evans, PS, CPAs	Wealth Mgm't/Tax Services	Spokane	\$28
276	Point Defiance Capital Management, LLC	Wealth/Hedge Fund Mgm't	Tacoma	\$27
277	Bortel Investment Management, LLC	Hedge Fund Mgm't	Gig Harbor	\$26
278	Commencement Financial Planning, LLC	Wealth Mgm't	Tacoma	\$25
279	Northwest Financial Choices	Wealth Mgm't/Tax Planning	Renton	\$25
280	Prism Capital Management, LLC	Wealth Mgm't	Seattle	\$25
281	Opes Advisors, Inc.	Wealth Mgm't/Real Estate	Enumclaw/Seattle/Kirkland	\$25
282	Sound Sense Money Management, LLC	Wealth Mgm't	Bellevue	\$25 \$25
283	Sitka Pacific Capital Management, LLC	Wealth Mgm't	Edmonds	\$23
284	Heritage Benefits Investment Mgm't, LLC	Wealth Mgm't/Tax & Estate Svcs	Bellevue	\$23
285	FIOH Global Asset Mgm't and Strategies, LLC	Wealth Mgm't	Seattle	\$22
286	Stonebridge Capital Management NW, LLC	Wealth Mgm't	Gig Harbor	\$22 \$22
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287	Hancock Fielder Retirement Strategies, Inc.	Wealth Mgm't	Federal Way	\$22
288	MCM Advisory, LLC	Wealth Mgm't	Federal Way	\$22 \$22
289	Guardian Plus, Inc.	Wealth Mgm't	Bothell	\$22
290	Pacific Horizon Investment Management, LLC	Wealth Mgm't	Seattle	\$21
291	American Reliance Group	Wealth Mgm't	Spokane	\$20
292	American Northwest Advisory Svcs, LLC	Wealth Mgm't/Pension & Profit Sh.	Federal Way	\$19
293	Thome Financial Mgm't, LLC	Wealth Mgm't	Bellevue	\$18
294	Tacoma Investment Group	Wealth Mgm't	Tacoma	\$18
295	Dightman Capital Group, Inc.	Wealth Mgm't	Seattle, Kansas	\$18
296	Asymmetric Advantage Capital Mgm't, LLC	Wealth Mgm't	Bellevue	\$17
297	BBM Financial Services, Inc.	Wealth Mgm't/Pension & Profit Sh.	Yakima	\$17
298	Polaris Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$16
299	Commodore Asset Management, LLC	Wealth Mgm't	Tacoma	\$15
300	Brackenwood Capital Management	Wealth Mgm't	Bainbridge Island	\$15
301	McRae Capital Mgm't, LLC	Wealth Mgm't	Edmonds/Everett/Multiple	\$15
302	GK Capital Partners/A Street Investments	Wealth/Hedge Fund Mgm't	Olympia	\$14
202			D	* 1 *
303	Kamada Investment Management	Wealth Mgm't	Bellevue	\$13

305	Mavada Personal Wealth Management	Wealth Mgm't	Bellevue	\$13
306	BR Capital, Inc.	Wealth Mgm't	Vancouver	\$13
307	Fulcrum Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$12
308	CIM Financial Group, Inc.	Wealth Mgm't	Edmonds	\$12
309	Stifel Financial Corp.	Broker Dealer, Investm't Advisor	Seattle/Blvu/Oly/Wenatch.	\$10
310	Securian Advisors NW(Securian Fin Svcs Inc)	Financial Planning/Insurance	Bellevue	\$10
311	Cetera Advisors, LLC	Broker Dealer, Investm't Advisor	Multiple Offices	\$10
312	Howe Financial Advisory, LLC	Wealth Mgm't	Seattle	\$10
313	Ariston Capital Mgm't Corp.	Money Mgm't/Mutual Fund Spec.	Bellevue	\$10
314	Coast Capital Management, LLC	Wealth Mgm't/Pension & Profit Sh.	Bainbridge Island	\$10
315	Core Capital Advisors, LLC	Wealth Mgm't	Olympia	\$10
316	Bayley Financial, Inc.	Wealth Mgm't	Seattle	\$9
317	Tenere, LLC	Wealth Mgm't	Issaquah	\$7
318	Clearbrook Investment Management	Wealth Mgm't	Bellingham	\$7
319	VI Capital Management, LLC	Wealth Mgm't	Newman Lake	\$7
320	Seattle Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$7
321	Chernofsky Financial, LLC	Wealth Mgm't	Vancouver	\$7
322	Pacific Northwest Asset Management	Wealth Mgm't	Seattle	\$6
323	Northern Lights Advisors, Inc.	Wealth Mgm't	Seattle	\$6
324	Gunn Capital Management, LLC	Wealth Mgm't	Brewster	\$6
325	CMG Advisors, LLC	Hedge Fund Mgm't	Bellevue	\$6
326	Wilkison Investment Services, LLC	Wealth Mgm't	Snoqualmie	\$6
327	Strategic Asset Management	Wealth Mgm't	Tacoma	\$6
328	Viceroy Investment Advisors LLC	Wealth Mgm't	Mill Creek	\$5
329	Wright Wealth Management, LLC	Wealth Mgm't	Issaquah	\$5
330	The Boyle Group Wealth Management	Wealth Mgm't	Seattle	\$5
331	Northwest Investment Advisors, Inc.	Broker Dealer, Investm't Advisor	Spokane	\$5
332	K.L. Baird Asset Mgm't	Wealth Mgm't	Bothell	\$5
333	Pegasus Investment Mgm't, LLC	Wealth/Hedge Fund Mgm't	Bainbridge Island	\$5
334	Fortis Capital Management LLC	Wealth Mgm't	Seattle	\$4
335	Hernandez Financial	Wealth Mgm't	Sunnyside	\$4
336	Childress Investment Mgm't	Wealth Mgm't	Bellevue	\$4
337	R. W. Mak Investments	Wealth Mgm't	Bellevue	\$4
338	Abraham & Co., Inc.	Wealth Mgm't	Gig Harbor	\$3
339	Portfolio Advisors Group, Inc.	Wealth Mgm't	Gig Harbor	\$2
340	Peters & Company, Inc. PS	Wealth Mgm't	Mercer Island	\$1
341	Decker Retirement Planning, Inc.	Wealth Mgm't	Kirkland	\$1
342	Salmon Bay Wealth Management, LLC	Wealth Mgm't	Seattle	\$1
343	Unleashed Financial, LLC	Wealth Mgm't	Kirkland	\$1

Last edited on: 12/12/16 at 6;10 pm

Total AUM = \$611,063,000,000

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