



2015 Washington State Money Managers Ranking List (by AUM)

Total AUM: \$637,553,000,000 (updated 1/14/16)

Firms With Year-Over-Year Increase in AUM = \$ green

Financial Services Executive Recruiting

Roger A. Hendrix, Sr.
President

(253) 277-3731 Office
(206) 679-5955 Mobile
(253) 981-4939 Fax

E-mail: roger@RAHfinancial.com

Web Site: www.RAHfinancial.com

Assets are in millions and are as of January 14, 2016

Rank	Manager	Manager Type	City	Assets
1	Russell Investment Group	Wealth/Hedge Fund Mgm't	Seattle	\$190,156
2	Parametric Portfolio Associates	Money Mgm't/Mutual Fund Spec.	Seattle	\$152,607
3	Milliman, Inc.	Wealth Mgm't/Pension Consultants	Seattle/Multiple Offices	\$41,878
4	Edge Asset Mgm't Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$30,377
5	Prime Advisors, Inc.	Wealth Mgm't/Inst Fixed Inc. Mgrs.	Redmond/Windsor, CT	\$13,100
6	Wells Fargo Wealth Management Group	Wealth/Trust Mgm't	Seattle/Tacoma/Bellevue	\$9,408
7	WHV Investment Management, Inc.	Private/Institutional Wealth Mgm't	Seattle/San Francisco	\$8,395
8	Silver Creek Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$6,568
9	UBS Financial Services, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Bellevue	\$6,000
10	SeaCap Inv. Adv. (Division of Davidson IA.)	Institutional Fixed Inc. Money Mgr	Seattle	\$5,837
11	Mercer Global Advisors, Inc.	Wealth Mgm't	Bellevue/Multi-state	\$5,766
12	U.S. Trust/Bank of America	Wealth/Trust Mgm't	Seattle/Multi-state Offices	\$5,250
13	US Bank Private Client Group	Wealth/Trust Mgm't	Prtlnd/Seattle/Cour de L'ne	\$5,100
14	Federal Way Asset Management L.P.	Hedge Fund/Pens./Profit-Sharing	Federal Way/Canada	\$5,028
15	KMS Financial Services, Inc.	Broker Dealer, Investm't Advisor	Seattle	\$4,747
16	Washington Trust Bank	Wealth Mgm't/Advisory Services	Ptld/Stle/Spkn/Blvue/Boise	\$4,088
17	Pugh Capital Mgm't, Inc.	Institutional Fixed Inc. Money Mgr	Seattle	\$3,900
18	Laird Norton W'lth Mgm't(Strat./Trust Co, LLC)	Wealth Mgm't	Seattle	\$3,873
19	Kibble & Prentice Holding Company	Wealth Mgm't	Seattle	\$3,837
20	Financial Advocates Investment Mgm't	Wealth Mgm't/Advisory Services	Olympia	\$3,727
21	Washington Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$3,700
22	Saturna Capital Corporation	Money Mgm't/Mut'l Fnd Spec/B-Dlr	Bellingham	\$3,600

23	Baird Investment Group/Robert W. Baird & Co.	Broker Dealer, Investm't Advisor	Seattle/Yakima/Mt. Vernon	\$3,553
24	Cornerstone Advisors, Inc.	Wealth Mgm't	Bellevue	\$3,154
25	Rainier Investment Mgm't, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$3,000
26	Freestone Capital Mgm't, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$2,966
27	Pacific Portfolio Consulting, LLC	Wealth Mgm't	Seattle	\$2,957
28	Threshold Group, LLC	Wealth Mgm't/Family Office Svcs.	G. Harbor/PtInd/Phil/Seattle	\$2,945
29	Brighton Jones, LLC	Wealth Mgm't	Seattle/SF/AZ/DC	\$2,897
30	Taiyo Pacific Partners L.P.	Hedge Fund Mgm't	Kirkland	\$2,658
31	Northwestern Mutual Investment Svcs, LLC	Wealth Mgm't	Seattle, Spokane	\$2,524
32	SNW Asset Mgm't, LLC	Fixed Inc Asset Manager	Seattle/Portland/S.F.	\$2,469
33	Zevenbergen Capital Investments, LLC	Wealth Mgm't	Seattle	\$2,385
34	GW Capital, Inc.	Institutional Money Mgr	Bellevue	\$2,316
35	Smead Capital Management, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$2,300
36	McCutchen Group, LLC	Wealth Mgm't	Seattle	\$2,140
37	Goldman, Sachs & Co.	Wealth Mgm't	Seattle	\$2,000
38	Moss Adams Wealth Advisors	Wealth Mgm't	Seattle/Everett/Tac/Yakima	\$1,923
39	Badgley Phelps Investment Managers	Wealth Mgm't	Seattle/Portland	\$1,910
40	Steelhead Partners, LLC	Hedge Fund Mgm't	Seattle	\$1,903
41	Bernstein Global Wealth Mgm't	Wealth Mgm't/Broker-Dealer	Seattle	\$1,900
42	Columbia Pacific Wealth Mgm't	Wealth Mgm't	Seattle	\$1,900
43	Key Private Bank	Wealth/Trust Mgm't	Seattle/Tac/Blvue/Bellghm	\$1,793
44	Coldstream Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	\$1,547
45	Merriman Wealth Management, LLC	Wealth Mgm't	Seattle	\$1,525
46	Blackrock, Inc. (formerly Quellos)	Wealth Mgm't/Alternative Investm.	Seattle/Multiple Offices	\$1,500
47	The Pacific Financial Group	Wealth Mgm't	Bellevue	\$1,500
48	Filament, LLC	Wealth Mgm't	Seattle	\$1,425
49	Northern Trust Bank	Wealth/Trust Mgm't	Seattle	\$1,379
50	Columbia Bank Wealth Management	Wealth/Trust Mgm't	Seattle/Tacoma/Portland	\$1,340
51	D'Annunzio Consulting Group, Inc.	Wealth Mgm't	Tacoma	\$1,317
52	Evergreen Capital Mgm't, LLC	Wealth Mgm't	Bellevue	\$1,300
53	Sweetwater Investments, Inc.	Wealth Mgm't/Native Amer. Tribes	Redmond	\$1,299
54	National Asset Mgm't, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Multi-state Offices	\$1,274
55	Bristlecone Advisors, LLC	Wealth Mgm't	Seattle	\$1,259
56	United Capital Financial Advisers/Paragon Inv.	Wealth Mgm't	Multi-State Offices/Seattle	\$1,241
57	Columbia Pacific Advisors, LLC	Hedge Fund Mgm't	Seattle	\$1,203
58	BNY Mellon Wealth Mgm't	Wealth/Trust Mgm't	Seattle/Tacoma	\$1,100
59	The Caprock Group, Inc.	Wealth Mgm't	Mercer Island/Idaho/Calif.	\$1,100
60	Union Bank	Wealth/Trust Mgm't	Portland/Seattle/Tacoma	\$1,050
61	RBC Capital Markets, LLC	Wealth Mgm't	Multiple Offices	\$1,000
62	Citi Private Bank	Wealth Mgm't	Seattle	\$1,000
63	Benchmark Plus Management, LLC	Wealth/Hedge Fund Mgm't	Tacoma	\$998
64	Mountain Pacific Advisors, LLC	Hedge Fund/Pens./Profit-Sharing	Bellevue	\$967
65	Cutler Investment Counsel, LLC	Wealth Mgm't/Mutual Funds	Seattle/OR/VA	\$962
66	Empirical Wealth Mgm't, LLC	Wealth Mgm't	Seattle/Portl'd/Anch/Phoen.	\$942
67	Strategic Income Management, LLC	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$923
68	Rainier Group Investment Advisory, LLC	Wealth Mgm't	Bellevue/Portland/Dallas	\$859
69	Kunath Karren Rinne & Atkin, Inc.	Wealth Mgm't	Seattle	\$831

70	Private Advisory Group	Wealth Mgm't	Redmond	\$810
71	Greene Wealth Management, LLC	Wealth Mgm't	Seattle	\$740
72	Evergreen Pacific Partners Mgm't Co., Inc.	Hedge Fund Mgm't	Seattle	\$700
73	Northwest Asset Management	Wealth Mgm't	Mercer Island	\$694
74	Huntington Steele, LLC	Wealth Mgm't	Seattle	\$666
75	Summit Capital Management, LLC	Wealth/Hedge Fund Mgm't	Seattle/Spokane	\$623
76	Paracle Advisors, LLC	Wealth Mgm't	Mercer Island	\$592
77	BMO Private Bank (formerly The Harris)	Wealth/Trust Mgm't	Seattle	\$576
78	Signia Capital Management, LLC	Institutional Money Mgm't/Value	Spokane	\$568
79	Petersen Hastings Investment Mgm't, Inc.	Wealth Mgm't	Kennewick	\$565
80	Tradewinds Capital Management, LLC	Wealth Mgm't	Bellingham	\$550
81	Garde Capital, Inc.	Wealth Mgm't	Seattle	\$541
82	Soundmark Wealth Management, LLC	Wealth Mgm't	Kirkland	\$538
83	Lucid Advisors, Inc.	Wealth Mgm't	Seattle	\$520
84	Oppenheimer & Co., Inc.	Wealth Mgm't	Seattle/Bellevue	\$500
85	The Clarius Group, LLC	Wealth Mgm't	Bellevue	\$482
86	Highland Private Wealth Mgm't	Wealth Mgm't	Bellevue	\$462
87	Trutina Financial	Wealth Mgm't	Bellevue	\$452
88	CTC MyCFO (BMO Harris)	Wealth Mgm't	Seattle	\$450
89	Elite Wealth Management, Inc.	Wealth Mgm't	Kirkland	\$400
90	Auxano Advisors, LLC	Wealth Mgm't	Kirkland	\$396
91	Hightower Advisors, LLC (prev. Triad Wealth)	Wealth Mgm't	Bellevue	\$385
92	Columbia River Advisors, LLC	Wealth Mgm't	Tacoma	\$385
93	Capital Planning, LLC	Wealth Mgm't	Bellevue	\$382
94	Personal Investment Mgm't, Inc.	Wealth Mgm't	Redmond	\$379
95	Schmidt Financial Group, Inc.	Wealth Mgm't	Kirkland/Mtn View, CA	\$376
96	Acuitas Investments, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$370
97	Conlon & Dart, LLC	Wealth Mgm't	Seattle	\$367
98	Strategic Wealth Mgm't, Inc.	Wealth Mgm't/Native Amer. Tribes	Kirkland	\$365
99	Archon Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$357
100	Northwest Administrators, Inc.	Pension/Trust Administration	Seattle	\$351
101	HFG Trust/Community First Bank	Wealth Mgm't/Trust Company	Kennewick	\$344
102	Signator Financial Services, Inc.	Wealth Mgm't/Insurance/Brkr-Dlr	Bellevue/MT/UT/FL	\$335
103	Appropriate Balance Financial Services, Inc.	Wealth Mgm't	Bellevue	\$327
104	James R. Martin Consulting, Inc.	Wealth Mgm't/Consulting Svcs.	Vancouver	\$326
105	Palouse Capital Mgm't, Inc. (prev. Ken Roberts)	Wealth Mgm't	Spokane	\$320
106	Robinswood Financial, LLC	Wealth Mgm't	Kirkland	\$319
107	Portfolio Strategies, Inc.	Wealth Mgm't	Tacoma	\$315
108	Umpqua Investments, Inc.	Wealth/Trust Mgm't	OR/CA/WA	\$313
109	Comprehensive Wealth Mgm't	Wealth Mgm't	Lynnwood	\$311
110	JP Morgan Private Bank (AUM estimate only)	Wealth/Trust Mgm't	Seattle	\$300
111	Fiduciary Counselling, Inc.	Wealth Mgm't	Tacoma	\$300
112	Comerica Bank & Trust	Wealth Mgm't	Seattle/Bellevue	\$300
113	Canterbury Consulting, Inc.	Wealth Mgm't	Seattle	\$300
114	Kutscher Rhodes & Benner, Inc.	Wealth Mgm't	Seattle	\$291
115	Conover Capital Management, LLC	Wealth Mgm't	Kirkland	\$288
116	Financial Services International Corp.	Broker Dealer, Investm't Advisor	Seattle	\$286

117	RAM Investment Partners, LLC	Wealth Mgm't	Bellevue/Bainbridge Isl.	\$283
118	Newfocus Financial Group, LLC	Wealth Mgm't	Vancouver/Portland/S.F.	\$283
119	Marshall & Sullivan, Inc.	Wealth Mgm't	Seattle	\$280
120	Advisory Services & Investments, LLC	Wealth Mgm't	Seattle & 3 Oregon Offices	\$278
121	Harbour Investment Mgm't, LLC	Wealth Mgm't	Edmonds	\$278
122	Etesian Wealth Advisors, Inc.	Wealth Mgm't	Spokane/Portland	\$276
123	Lesa Sroufe & Company, Inc.	Wealth Mgm't	Seattle	\$259
124	Northwest Investment Consulting, Inc.	Wealth Mgm't	Seattle	\$256
125	Northern Capital Management, Inc.	Wealth Mgm't	Spokane	\$250
126	Conway Jarvis & Associates, LLC	Wealth Mgm't	Seattle	\$243
127	Frontier Bank/Trust Dept.	Wealth/Trust Mgm't	Seattle/Everett	\$241
128	Financial Insights, Inc.	Wealth Mgm't	Tacoma	\$235
129	Financial Plan, Inc.	Wealth Mgm't	Bellingham	\$226
130	Evergreen Asset Mgm't, LLC	Wealth Mgm't	Gig Harbor	\$222
131	Bellevue Asset Mgm't, LLC	Wealth Mgm't	Bellevue	\$220
132	Lakeside Advisors, Inc.	Wealth Mgm't	Seattle	\$216
133	HBC Financial Services, PLLC	Wealth Mgm't/Tax Services	Seattle	\$213
134	First Washington Corporation	Wealth Mgm't	Seattle	\$212
135	Lincoln Investm Png (IA'sTremper & Roper)	Wealth Mgm't	Renton	\$212
136	Sonata Capital Group, Inc.	Wealth Mgm't	Seattle	\$210
137	Fulcrum Capital, LLC	Wealth Mgm't	Seattle	\$205
138	Glacier Peak Capital, LLC	Hedge Fund Mgm't	Bellevue	\$204
139	Soundview Advisors	Wealth Mgm't	Seattle/Olympia	\$203
140	BAC Capital Advisors, LLC	Wealth Mgm't	Seattle	\$202
141	Garland Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	\$200
142	Ramsey & Associates, Inc.	Wealth Mgm't	Seattle	\$198
143	ICM Asset Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Spokane	\$196
144	Vickerman & Driscoll Financial Advisors, Inc.	Wealth Mgm't/Tax Services	Spokane	\$190
145	Lattice Capital Management, LLC	Hedge Fund Mgm't	Kirkland	\$188
146	Trellis Advisors, LLC	Wealth Mgm't	Seattle	\$179
147	Vestory, LLC	Wealth Mgm't	Bellevue,Portl'd,Scottsdale	\$173
148	Harvest Capital Advisors, Inc.	Wealth Mgm't	Bellevue	\$170
149	Sovereign Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$165
150	Great Northern Asset Management, LLC	Wealth Mgm't	Vancouver	\$164
151	Pinnacle Wealth Management, LLC	Wealth Mgm't	Seattle	\$164
152	Ten Capital Investment Advisors, LLC	Wealth Mgm't	Spokane	\$163
153	S.R. Schill & Assoc., Inc.	Wealth Mgm't	Mercer Island	\$162
154	Ronald Blue & Co., LLC	Wealth Mgm't	Bothell	\$162
155	Dental Wealth Advisors, LLC	Wealth Mgm't	Kirkland	\$162
156	Elliott Cove Cap. Mgm't	Wealth Mgm't	Seattle	\$156
157	Miller Advisors, Inc.	Wealth Mgm't	Kirkland	\$154
158	Pacific Asset Mgm't, LLC	Wealth Mgm't	Port Orchard	\$151
159	Chaney Capital Mgm't	Wealth Mgm't	Lynnwood	\$146
160	Tieton Capital Management, LLC	Money Manager, Small Cap. Val.	Yakima	\$145
161	Smart Portfolios, LLC	Wealth Mgm't	Lake Forest Park	\$143
162	E.K. Riley Investments, LLC	Wealth Mgm't	Seattle	\$142
163	Bogdanovich Wealth Management, PLLC	Wealth Mgm't	Edmonds	\$137

164	Olson Investment Advisors, LLC	Wealth Mgm't	Seattle	\$136
165	Madrona Financial Services, LLC	Wealth Mgm't	Everett/Blvue/Marysville/CA	\$135
166	Breakwater Investment Management	Wealth Mgm't	Seattle	\$133
167	Runde & Co., LLC	Wealth Mgm't	Seattle	\$128
168	Seneschal Advisors, LLC	Wealth Mgm't	University Place	\$127
169	Skyline Advisors, Inc.	Wealth Mgm't	Bellingham	\$127
170	Halbert Hargrove	Wealth Mgm't	Bellevue	\$125
171	Talbot Financial, LLC	Wealth Mgm't	Bellevue	\$125
172	Genesis Capital, LLC	Hedge Fund Mgm't	Gig Harbor	\$119
173	Hallett & Associates, P.S.	Wealth Mgm't	Port Angeles	\$117
174	Hamrick Investment Counsel, LLC	Wealth Mgm't	Seattle	\$117
175	Eagle Harbor Asset Mgm't	Wealth Mgm't	Seattle	\$115
176	Private Asset Mgm't	Wealth Mgm't	Kirkland	\$115
177	Oliver Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$113
178	Wakley & Robertson, Inc.	Wealth Mgm't	Bellevue	\$112
179	Pioneer Square Advisors, LLC	Wealth Mgm't	Seattle	\$111
180	Helm Capital Management, LLC	Wealth Mgm't	Seattle	\$110
181	Buckley Investment Group, LLC	Wealth Mgm't	Walla Walla	\$108
182	Snider Retirement Strategies, Inc.	Wealth Mgm't	Bellevue	\$107
183	Evans Capital Mgm't Associates	Wealth Mgm't	Seattle/Bellevue	\$103
184	Synergy Financial Mgm't, LLC	Wealth Mgm't	Seattle	\$102
185	Metlife Premier Client Group of the Northwest	Investment Mgm't/Insurance	Bellevue	\$100
186	Christensen, King & Assoc. Investment Svcs.	Wealth Mgm't	Richland	\$98
187	Helmsman Financial Group, LLC	Wealth Mgm't, Tax/Fin. Services	Woodinville	\$97
188	Jarvis Financial Services, Inc.	Wealth Mgm't	Federal Way	\$95
189	McBride Financial Advisors, LLC	Wealth Mgm't	Seattle	\$94
190	The Planner's Edge	Wealth Mgm't	Mercer Island	\$93
191	Sander Capital Advisors	Wealth Mgm't	Seattle	\$93
192	Sabin Investment Management, Inc.	Wealth Mgm't	Gig Harbor	\$92
193	Warga Asset Mgm't	Wealth Mgm't	Kirkland	\$91
194	Asset Planning & Management, Inc.	Wealth Mgm't	Spokane	\$89
195	Limoges Investment Management, PC	Wealth Mgm't	Vancouver	\$88
196	Agate Pass Investment, LLC	Wealth Mgm't	Bainbridge Island	\$82
197	StanCorp Investment Advisers, Inc.	Wealth Mgm't/Inv. Advisors	Lynnwd/OR(HQ)/Multi-Ofc	\$82
198	Flohr Asset Management, LLC	Wealth Mgm't	Bellevue	\$82
199	Kaufman Kampe Advisors, LLC	Wealth Mgm't	Mercer Island	\$80
200	Johnson & Shute Investment Advisors, Inc.	Wealth Mgm't/Tax Services	Bellevue	\$79
201	Waycross Investment Mgm't Company	Wealth Mgm't	Bellingham	\$79
202	Wilhelm Financial Services, PLLC	Wealth Mgm't	Olympia	\$78
203	Pengra Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$77
204	Moser Wealth Advisors, LLC	Wealth Mgm't/Tax Services	Bellevue	\$74
205	Fort Vancouver Investment Management, LLC	Wealth Mgm't	Vancouver	\$73
206	Integrity Financial Corp.	Wealth Mgm't/Consulting Svcs.	Bellevue	\$73
207	Williams Palmer, LLC	Wealth Mgm't	Bellevue	\$72
208	Gregory Lyle & Company, Inc.	Wealth Mgm't	Clinton	\$72
209	Demars Financial Group	Wealth Mgm't	Spokane, Logan, UT	\$71
210	Cadence Wealth Management	Wealth Mgm't	Seattle	\$70

211	Absolute Return Solutions, Inc.	Wealth Mgm't	Redmond	\$70
212	Stock Mgm't, LLC	Wealth Mgm't	Puyallup	\$69
213	DH Partners, LLC	Wealth Mgm't	Seattle	\$66
214	Catton Financial Services	Wealth Mgm't	Spokane	\$66
215	Bear Mountain Capital	Wealth/Hedge Fund Mgm't	Seattle	\$65
216	Brooks, Hughes & Jones	Wealth Mgm't	Gig Harbor	\$65
217	Turloff Financial Consulting, Inc.	Wealth Mgm't	Bainbridge Island	\$64
218	Allison Spielman Advisors/Allison Miller, LLC	Wealth Mgm't	Bellevue	\$63
219	Wealth Asset Managers/Nelson Securities	Wealth Mgm't	Spokane	\$61
220	Peterson Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$59
221	Informed Investors Group	Wealth Mgm't/Socially Resp. Inv.	Seattle	\$59
222	Kerwin-Beley Associates, Inc.	Wealth Mgm't	Seattle	\$59
223	Stolz & Associates, PS	Wealth Mgm't	Tacoma	\$56
224	Investor Resources, Inc.	Wealth Mgm't	Bellevue/Port Orchard	\$56
225	Stapp Financial Planning, PLLC	Wealth Mgm't	Olympia	\$55
226	Kairos Capital Management, LLC	Wealth Mgm't	Bellevue	\$55
227	Financial Research, Inc.	Wealth Mgm't	Issaquah	\$53
228	NR Smith & Associates, P.S.	Wealth Mgm't/Tax Services	Olympia	\$53
229	White & Company Financial Planning, Inc.	Wealth Mgm't	Sunnyside	\$52
230	Aviso Wealth Management	Wealth Mgm't	Seattle/Virginia/Maine	\$52
231	Mercer Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$52
232	Paysse Jennison, Inc.	Wealth Mgm't	Mercer Island	\$51
233	Wealthmark, LLC	Wealth Mgm't	Bellingham	\$50
234	Sherwood Investment Services	Wealth Mgm't	Redmond	\$49
235	Madison Park Capital Partners LLC	Wealth Mgm't	Seattle	\$48
236	Richards, Merrill & Peterson, Inc.	Wealth Mgm't	Spokane	\$47
237	Ragnar Wealth Management, LLC	Wealth Mgm't	Tumwater/Bellingham	\$47
238	BBJS Financial Advisors, LLC	Wealth Mgm't	Seattle	\$46
239	Truenorth Financial Services, LLC	Wealth Mgm't	Seattle	\$46
240	Renaissance Wealth Counsel, LLC	Wealth Mgm't/Tax Services	Bellevue	\$43
241	Sound Investment Strategies, Inc.	Wealth Mgm't	Mukilteo	\$42
242	Evergreen Wealth Management Services, Inc.	Wealth Mgm't	Port Ludlow	\$42
243	Seattle Portfolio Company	Wealth Mgm't	Seattle	\$42
244	Jacobs Broel Asset Management, LLC	Wealth Mgm't	Bellevue	\$41
245	Gallagher Capital Corp.	Wealth Mgm't	Bainbridge Island	\$40
246	Hana Road Capital, LLC	Wealth Mgm't/Hedge Fund	Seattle	\$37
247	Adams Financial Concepts, LLC	Wealth Mgm't	Seattle	\$37
248	Downriver Capital Management, LLC	Wealth Mgm't	Spokane	\$36
249	Advocate Wealth Management, LLC	Wealth Mgm't	Sequim	\$36
250	SCS Systems, Inc.	Wealth Mgm't	East Sound	\$36
251	Financial & Estate Advisors, Inc.	Wealth Mgm't	Bothell	\$35
252	R. Brian Howell & Associates, Inc.	Wealth Mgm't	Tacoma	\$35
253	Wealth-Builders, Inc.	Wealth Mgm't/Tax Services	Mercer Island	\$35
254	Alliant Securities, Inc.	Wealth Mgm't	Liberty Lake/Spokane	\$34
255	Stewardship Concepts	Wealth Mgm't	Spokane	\$33
256	Hawkins Investment Counsel, LLC	Wealth Mgm't	Port Orchard	\$33
257	Therese Govern Financial Advisors, LLC	Wealth Mgm't	Seattle	\$33

258	Mangan Wealth Management	Wealth Mgm't	Seattle	\$33
259	Ludeman Capital Management, Inc.	Wealth Mgm't	Ferndale	\$32
260	PLM Investment Advisers, Inc.	Wealth Mgm't	Spokane	\$32
261	Goldbloom Wealth Management, LLC	Wealth Mgm't	Bellevue	\$32
262	Companion Portfolio Management, Inc.	Wealth Mgm't	Sequim	\$31
263	Lifefocus Financial Advisors, LLC	Wealth Mgm't/Tax Services	Walla Walla	\$31
264	Bellingham Capital	Wealth Mgm't	Bellingham	\$30
265	Pacific Crest Financial Advisors, LLC	Wealth Mgm't/Inv. Advisors	Everett/Seattle	\$30
266	Simple Wealth, LLC	Wealth Mgm't	Spokane	\$30
267	Fleckenstein Capital, Inc.	Hedge Fund Mgm't	Seattle	\$29
268	Banner Investment Consultants	Wealth Mgm't	Anacortes	\$29
269	Griffiths, Dreher & Evans, PS, CPAs	Wealth Mgm't	Spokane	\$28
270	Michael Pace, CFP	Wealth Mgm't	Seattle	\$28
271	Capital Investment Services, LLC	Wealth Mgm't	Lynnwood	\$28
272	Point Defiance Capital Management, LLC	Hedge Fund Mgm't	Tacoma	\$27
273	Bortel Investment Management, LLC	Wealth Mgm't	Gig Harbor	\$26
274	Sound Sense Money Management, LLC	Wealth Mgm't	Bellevue	\$25
275	Opes Advisors, Inc.	Wealth Mgm't/Real Estate	Enumclaw/Seattle/Kirkland	\$25
276	Prism Capital Management, LLC	Wealth Mgm't	Seattle	\$25
277	Northwest Financial Choices	Wealth Mgm't/Tax Planning	Renton	\$25
278	Commencement Financial Planning, LLC	Wealth Mgm't	Tacoma	\$25
279	Heritage Benefits Investment Mgm't, LLC	Wealth Mgm't/Tax & Estate Svcs	Bellevue	\$23
280	CJB Financial Group, LLC	Wealth Mgm't	Spokane	\$22
281	Guardian Plus, Inc.	Wealth Mgm't	Bothell	\$22
282	MCM Advisory, LLC	Wealth Mgm't	Federal Way	\$22
283	Hancock Fielder Retirement Strategies, Inc.	Wealth Mgm't	Federal Way	\$22
284	Stonebridge Capital Management NW, LLC	Wealth Mgm't	Gig Harbor	\$22
285	Pacific Horizon Investment Management, LLC	Wealth Mgm't	Seattle	\$21
286	American Reliance Group	Wealth Mgm't	Spokane	\$20
287	American Northwest Advisory Svcs, LLC	Wealth Mgm't	Federal Way	\$19
288	Dightman Capital Group, Inc.	Wealth Mgm't	Seattle, Kansas	\$18
289	Tacoma Investment Group	Wealth Mgm't	Tacoma	\$18
290	Thome Financial Mgm't, LLC	Wealth Mgm't	Bellevue	\$18
291	BBM Financial Services, Inc.	Wealth Mgm't	Yakima	\$17
292	Asymmetric Advantage Capital Mgm't, LLC	Wealth Mgm't	Bellevue	\$17
293	Polaris Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$16
294	McRae Capital Mgm't, LLC	Wealth Mgm't	Edmonds/Everett/Multiple	\$15
295	Brackenwood Capital Management	Wealth Mgm't	Bainbridge Island	\$15
296	GK Capital Partners/A Street Investments	Wealth Mgm't	Olympia	\$14
297	BR Capital, Inc.	Wealth Mgm't	Vancouver	\$13
298	Mavada Personal Wealth Management	Wealth Mgm't	Bellevue	\$13
299	Firewall Capital Management	Wealth Mgm't	Enumclaw	\$13
300	CIM Financial Group, Inc.	Wealth Mgm't	Edmonds	\$12
301	DG Elliott Financial Services, Inc.	Wealth Mgm't	Seattle	\$12
302	Fulcrum Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$12
303	Bozarth Wealth Management, Inc.	Wealth Mgm't/Broker-Dealer	Spokane	\$11
304	Melvin Love Investment Advisor	Wealth Mgm't	Longview	\$10

305	Core Capital Advisors, LLC	Wealth Mgm't	Olympia	\$10
306	Coast Capital Management, LLC	Wealth Mgm't	Bainbridge Island	\$10
307	Ariston Capital Mgm't Corp.	Money Mgm't/Mutual Fund Spec.	Bellevue	\$10
308	Summit Asset Strategies Wealth Mgm't, LLC	Wealth Mgm't	Bellevue	\$9
309	Bayley Financial, LLC	Wealth Mgm't	Seattle	\$9
310	Chernofsky Financial, LLC	Wealth Mgm't	Vancouver	\$7
311	Seattle Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$7
312	VI Capital Management, LLC	Wealth Mgm't	Newman Lake	\$7
313	Strategic Asset Management	Wealth Mgm't	Tacoma	\$6
314	Wilkison Investment Services, LLC	Wealth Mgm't	Bellevue	\$6
315	CMG Advisors, LLC	Hedge Fund Mgm't	Bellevue	\$6
316	Gunn Capital Management, LLC	Wealth Mgm't	Brewster	\$6
317	Northern Lights Advisors, Inc.	Wealth Mgm't	Seattle	\$6
318	Pegasus Investment Mgm't, LLC	Wealth/Hedge Fund Mgm't	Bainbridge Island	\$5
319	K.L. Baird Asset Mgm't	Wealth Mgm't	Bothell	\$5
320	Allegro Wealth Management, Inc.	Wealth Mgm't	Spokane	\$5
321	Advanced Tax and Financial Services, Inc.	Wealth Mgm't	Buckley	\$5
322	R. W. Mak Investments	Wealth Mgm't	Bellevue	\$4
323	George R. Pierce & Associates, LLC	Wealth Mgm't	Seattle	\$4
324	Childress Investment Mgm't	Wealth Mgm't	Bellevue	\$4
325	Hernandez Financial	Wealth Mgm't	Sunnyside	\$4
326	Abraham & Co., Inc.	Wealth Mgm't	Gig Harbor	\$3
327	Portfolio Advisors Group, Inc.	Wealth Mgm't	Gig Harbor	\$2
328	Unleashed Financial, LLC	Wealth Mgm't	Kirkland	\$1
329	Salmon Bay Wealth Management, LLC	Wealth Mgm't	Seattle	\$1

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Total AUM = \$637,553,000,000

