

2011 Washington State Money Managers Ranking List (by AUM)

Total AUM: \$378,481,000,000 (updated 1/27/12)

Firms With Year-Over-Year Increase in AUM = \$ green

Financial Services Executive Recruiting

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Assets are in millions and are as of December 31, 2011					
Rank	Manager	Manager Type	City	Assets	
1	Russell Investment Group	Wealth/Hedge Fund Mgm't	Seattle	\$128,920	
2	Parametric Portfolio Associates	Money Mgm't/Mutual Fund Spec.	Seattle	\$41,388	
3	Milliman, Inc.	Wealth Mgm't/Pension Consultants	Seattle/Muiltiple Offices	\$25,900	
4	Edge Asset Mgm't (formerly WM Advisors)	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$19,526	
5	Rainier Investment Mgm't, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$14,504	
6	Prime Advisors, Inc.	Wealth Mgm't/Inst Fixed Inc. Mgrs.	Redmond/Windsor, CT	\$11, 500	
7	Silver Creek Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$6,848	
8	Wells Fargo Wealth Management Group	Wealth/Trust Mgm't	Seattle/Tacoma/Bellevue	\$6,800	
9	UBS Financial Services, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Bellevue	\$6,000	
10	U.S. Trust/Bank of America	Wealth/Trust Mgm't	Seattle/Multi-state Offices	\$5,250	
11	US Bank Private Client Group	Wealth/Trust Mgm't	PrtInd/Seattle/Cour de L'ne	\$5,100	
12	Saturna Capital Corporation	Money Mgm't/Mut'l Fnd Spec/B-Dlr	Bellingham	\$3,888	
13	Laird Norton Tyee Asset(Strat./Trust Co, LLC)	Wealth Mgm't	Seattle	\$3,470	
14	Washington Trust Bank	Wealth Mgm't/Advisory Services	Ptld/Stle/Spkn/Blvue/Boise	\$3,250	
15	Wentworth, Hauser & Violich	Private/Institutional Wealth Mgm't	Seattle/San Francisco	\$3,100	
16	Kibble & Prentice Holding Company	Wealth Mgm't	Seattle	\$3,037	
17	Freestone Capital Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Seattle	\$2,715	
18	Weyerhaeuser Asset Management, LLC	Wealth Mgm't/Pension/Profit-Shar.	Federal Way	\$2,714	
19	Washington Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$2,556	
20	Zevenbergen Capital Investments, LLC	Wealth Mgm't	Seattle	\$2,500	
21	Threshold Group, LLC	Wealth Mgm't/Family Office Svcs.	Gig Harbor/Portland/Phil.	\$2,478	
22	Cornerstone Advisors, Inc.	Wealth Mgm't	Bellevue	\$2,300	

23	KMS Financial Services, Inc.	Broker Dealer, Investm't Advisor	Seattle	\$2,300
24	McAdams Wright Ragen	Broker Dealer, Investm't Advisor	Seattle/Yakima/Mt. Vernon	\$2,080
25	Goldman, Sachs & Co.	Wealth Mgm't	Seattle	\$2,000
26	GW Capital, Inc.	Institutional Money Mgr	Bellevue	\$2,000
27	Pugh Capital Mgm't, Inc.	Institutional Fixed Inc. Money Mgr	Seattle	\$1,925
28	Bernstein Investment Research & Mgm't	Wealth Mgm't/Broker-Dealer	Seattle	\$1,900
29	Brighton Jones, LLC	Wealth Mgm't	Seattle/SF/AZ/DC	\$1,825
30	Pacific Portfolio Consulting, LLC	Wealth Mgm't	Seattle	\$1,742
31	Benchmark Plus	Wealth/Hedge Fund Mgm't	Tacoma	\$1,667
32	Badgley Phelps	Wealth Mgm't	Seattle/Portland	\$1,600
33	Merriman, Inc.	Wealth Mgm't	Seattle	\$1,564
34	Blackrock, Inc. (formerly Quellos)	Wealth Mgm't/Alternative Investm.	Seattle/Multiple Offices	\$1,500
35	McCutchen Group, LLC	Wealth Mgm't	Seattle	\$1,432
36	Mastholm Asset Mgm't, LLC	Money Mgm't/Mutual Fund Spec.	Bellevue	\$1,398
37	Northern Trust Bank	Wealth/Trust Mgm't	Seattle	\$1,379
38	SNW Asset Mgm't, LLC	Fixed Inc Asset Manager	Seattle	\$1,321
39	Paragon Investment Mgm't, Inc.	Wealth Mgm't	Seattle	\$1,229
40	Steelhead Partners, LLC	Hedge Fund Mgm't	Seattle	\$1,141
41	D'Annunzio Consulting Group, Inc.	Wealth Mgm't	Tacoma	\$1,112
42	Moss Adams Wealth Advisors	Wealth Mgm't	Seattle/Everett/Tac/Yakima	\$1,101
43	BNY Mellon Wealth Mgm't	Wealth/Trust Mgm't	Seattle/Tacoma	\$1,100
44	Coldstream Capital Mgm't, Inc.	Wealth Mgm't	Bellevue/Portland	\$1,062
45	Union Bank of California	Wealth/Trust Mgm't	Portland/Seattle/Tacoma	\$1,050
46	Filament, LLC	Wealth Mgm't	Seattle	\$1,004
47	Sweetwater Investments, Inc.	Wealth Mgm't/Native Amer. Tribes	Redmond	\$1,000
48	Columbia Bank Wealth Management	Wealth/Trust Mgm't	Seattle/Tacoma/Portland	\$1,000
49	Evergreen Capital Mgm't, LLC	Wealth Mgm't	Bellevue	\$1,000
50	Key Private Bank	Wealth/Trust Mgm't	Seattle/Tac/Blvue/Bellghm	\$1,000
51	Bristlecone Advisors, LLC	Wealth Mgm't	Seattle	\$957
52	Pacific West Financial Consultants, Inc.	Wealth Mgm't/Broker-Dealer	Renton	\$893
53	Kunath Karren Rinne & Atkin, Inc.	Wealth Mgm't	Seattle	\$834
54	SeaCap Investment Advisors	Wealth Mgm't	Seattle	\$800
55	Signia Capital Management, LLC	Institutional Money Mgm't/Value	Spokane	\$750
56	Summit Capital Mgm't/Strategies, LLC	Wealth/Hedge Fund Mgm't	Seattle/Spokane	\$665
57	Rainier Group Investment Advisory, LLC	Wealth Mgm't	Bellevue/Portland	\$645
58	Empirical Wealth Mgm't, LLC	Wealth Mgm't	Seattle/Portland	\$547
59	NLJ Advisors, Inc.	Wealth Mgm't	Vancouver	\$520
60	Northwest Asset Management	Wealth Mgm't	Mercer Island	\$510
61	Strategic Capital Group, LLC	Wealth Mgm't	Gig Harbor, L.A.	\$504
62	National Asset Mgm't, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Multi-state Offices	\$503
63	Lesa Sroufe & Company, Inc.	Wealth Mgm't	Seattle	\$500
64	First Republic Bank	Wealth Mgm't	Seattle/Portland	\$480
65	Greene Wealth Management, LLC	Wealth Mgm't	Seattle	\$472
66	The Harris Private Bank	Wealth/Trust Mgm't	Seattle	\$468
67	Northern Capital Management, Inc.	Wealth Mgm't	Spokane	\$458
68	Huntington Steele, LLC	Wealth Mgm't	Seattle	\$419
69	Columbia Pacific Advisors, LLC	Hedge Fund Mgm't	Seattle	\$410

70	Lucid Advisors, Inc.	Wealth Mgm't	Seattle	\$401
71	The Pacific Financial Group	Wealth Mgm't	Bellevue	\$401
72	Strategic Wealth Mgm't, Inc.	Wealth Mgm't/Native Amer. Tribes	Kirkland	\$401
73	Northwest Administrators, Inc.	Pension/Trust Administration	Seattle	\$399
74	Petersen Hastings Investment Mgm't, Inc.	Wealth Mgm't	Kennewick	\$384
75	The Caprock Group, Inc.	Wealth Mgm't	Mercer Island/Idaho/Calif.	\$375
76	Pioneer Square Advisors, LLC	Wealth Mgm't	Seattle	\$360
77	Appropriate Balance Financial Services, Inc.	Wealth Mgm't	Bellevue	\$350
78	Soundmark Wealth Management, LLC	Wealth Mgm't	Kirkland	\$335
79	Personal Investment Mgm't, Inc.	Wealth Mgm't	Bellevue	\$320
80	Highland Private Wealth Mgm't	Wealth Mgm't	Bellevue	\$315
81	Umpqua Investments, Inc.	Wealth/Trust Mgm't	OR/CA/WA	\$313
82	Comprehensive Wealth Mgm't	Wealth Mgm't	Lynnwood	\$305
83	Mt. Eden Investment Advisors, LLC	Wealth Mgm't	Seattle/San Francisco	\$300
84	JP Morgan Private Bank (AUM estimate only)	Wealth/Trust Mgm't	Seattle	\$300
85	StanCorp Investment Advisers, Inc.	Wealth Mgm't/Inv. Advisors	Lynnw'd/OR(HQ)/Multi-Ofc	\$285
86	Triad Wealth Stewardship	Wealth Mgm't	Bellevue	\$274
87	Capital Planning Corporation	Wealth Mgm't	Bellevue	\$258
88	Portfolio Strategies, Inc.	Wealth Mgm't	Tacoma	\$251
89	Haberling Financial Group, Inc.	Wealth Mgm't	Kennewick	\$249
90	Archon Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$248
91	Paracle Advisors, LLC	Wealth Mgm't	Mercer Island	\$247
92	Financial Services International Corp.	Broker Dealer, Investm't Advisor	Seattle	\$246
93	Schmidt Financial Group, Inc.	Wealth Mgm't	Kirkland/Mtn View, CA	\$246
94	Ken Roberts Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$242
95	Frontier Bank/Trust Dept.	Wealth/Trust Mgm't	Seattle/Everett	\$241
96	Garde Capital, Inc.	Wealth Mgm't	Seattle	\$225
97	Harbour Investment Mgm't, LLC	Wealth Mgm't	Everett	\$221
98	Kutscher Rhodes & Benner, Inc.	Wealth Mgm't	Seattle	\$221
99	Conlon & Dart, LLC	Wealth Mgm't	Seattle	\$220
100	Smart Portfolios, LLC	Wealth Mgm't	Lake Forest Park	\$220
101	Lincoln Invstment Plng (IA'sTremper & Roper)	Wealth Mgm't	Renton	\$212
102	Conway Jarvis & Associates, LLC	Wealth Mgm't	Seattle	\$211
103	Purcell Advisory Services, LLC	Wealth Mgm't/Mgr of Mgrs	Tacoma	\$209
104	James R. Martin Consulting, Inc.	Wealth Mgm't/Consulting Svcs.	Vancouver	\$208
105	Robinswood Financial, LLC	Wealth Mgm't	Kirkland	\$207
106	ICM Asset Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Spokane	\$205
107	American Northwest Advisory Svcs, LLC	Wealth Mgm't	Federal Way	\$203
108	Portfolio 21 Investments, Inc.	Wealth Mgm't/Socially Resp. Inv.	Seattle/Portland	\$200
109	Horizon Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$200
110	Trutina Financial/Storehouse Partners	Wealth Mgm't	Bellevue	\$199
111	First Washington Corporation	Wealth Mgm't	Seattle	\$188
112	Conover Capital Management, LLC	Wealth Mgm't	Kirkland	\$186
113	Auxano Advisors, LLC	Wealth Mgm't	Kirkland	\$184
114	Morton Clarke	Wealth Mgm't	Seattle	\$183
115	Lakeside Advisors, Inc.	Wealth Mgm't	Seattle	\$183
116	Lattice Capital Management, LLC	Hedge Fund Mgm't	Kirkland	\$174

117	Retirement Asset Management, LLC	Wealth Mgm't	Bellevue/Bainbridge Isl.	\$174
118	Smead Capital Management, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$171
119	Symetra Investment Services, Inc.	Wealth Mgm't/Insurance/Brkr-DIr	Bellevue	\$165
120	BAC Capital Advisors, LLC	Wealth Mgm't	Seattle	\$164
121	The Spangler Group, Inc.	Wealth Mgm't	Seattle	\$160
122	Ramsey & Associates, Inc.	Wealth Mgm't	Seattle	\$157
123	Newfocus Financial Group, LLC	Wealth Mgm't	Vancouver/Portland/S.F.	\$155
124	Garland Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	\$150
125	Lakeside Capital Management, LLC	Wealth Mgm't/Consulting Svcs.	Seattle	\$149
126	Great Northern Asset Management, LLC	Wealth Mgm't	Vancouver	\$149
127	Arcadia Investment Advisors, LLC	Wealth Mgm't	Vancouver	\$145
128	Soundview Advisors	Wealth Mgm't	Seattle/Olympia	\$144
129	Harvest Capital Advisors, Inc.	Wealth Mgm't	Bellevue	\$142
130	Marshall & Sullivan, Inc.	Wealth Mgm't	Seattle	\$142
131	Northwest Investment Consulting, Inc.	RIA/3rd Party Admin/Pension Cns.	Seattle	\$140
132	Hart Capital Management, Inc.	Wealth Mgm't	Spokane	\$139
133	Genesis Capital, LLC	Hedge Fund Mgm't	Gig Harbor	\$138
134	Miller Advisors, Inc.	Wealth Mgm't	Kirkland	\$135
135	Bondstreet Wealth Management, LLC	Wealth Mgm't	Everett	\$135
136	Fulcrum Capital, LLC	Wealth Mgm't	Seattle	\$134
137	Bellevue Asset Mgm't, LLC	Wealth Mgm't	Bellevue	\$132
138	Vickerman & Driscoll Financial Advisors, Inc.	Wealth Mgm't/Tax Services	Spokane	\$132
139	Tradewinds Capital Management, LLC	Wealth Mgm't	Bellingham	\$131
140	Evergreen Asset Mgm't, LLC	Wealth Mgm't	Gig Harbor	\$128
141	Sonata Capital Group, Inc.	Wealth Mgm't	Seattle	\$124
142	Pacific Asset Mgm't, LLC	Wealth Mgm't	Port Orchard	\$123
143	Private Advisory Group	Wealth Mgm't	Redmond	\$120
144	Strategic Income Management, LLC	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$120
145	Sovereign Wealth Advisors, LLC	Wealth Mgm't	Bellevue	\$113
146	Tieton Capital Management, LLC	Wealth Mgm't	Yakima	\$113
147	HBC Financial Services, PLLC	Wealth Mgm't/Tax Services	Seattle	\$111
148	Ronald Blue & Co., LLC	Wealth Mgm't	Bothell	\$110
149	Financial Insights, Inc.	Wealth Mgm't	Tacoma	\$108
150	Wakley & Roberton, Inc.	Wealth Mgm't	Bellevue	\$106
151	Paulson Investment Co., Inc.	Investment Banker/Broker-Dealer	Ptld-Based/4 WA Offices	\$106
152	Oliver Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$105
153	Pinnacle Wealth Management, LLC	Wealth Mgm't	Seattle	\$104
154	Olson Investment Advisors, LLC	Wealth Mgm't	Seattle	\$101
155	Seidman Private Advisors, LLC	Wealth Mgm't	Seattle/Muiltiple Offices	\$100
156	Elliott Cove Cap. Mgm't	Wealth Mgm't	Seattle	\$100
157	Bogdanovich Wealth Management, PLLC	Wealth Mgm't	Edmonds	\$96
158	Warga Asset Mgm't	Wealth Mgm't	Kirkland	\$91
159	Synergy Financial Mgm't, LLC	Wealth Mgm't	Seattle	\$90
160	Trellis Advisors, LLC	Wealth Mgm't	Seattle	\$90 \$90
161	Schill, S.R. & Assoc., Inc.	Wealth Mgm't	Mercer Island	\$89
162	Chaney Capital Mgm't	Wealth Mgm't	Lynnwood	\$86
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163	Snider Retirement Strategies, Inc.	Wealth Mgm't	Bellevue	\$83

164	Private Asset Mgm't	Wealth Mgm't	Bellevue	\$79
165	Evans Capital Mgm't Associates	Wealth Mgm't	Seattle/Bellevue	\$78
166	Francis Michael Reps	Wealth Mgm't	Bellingham	\$78
167	The Planner's Edge	Wealth Mgm't	Mercer Island	\$78
168	Hamrick Investment Counsel, LLC	Wealth Mgm't	Seattle	\$77
169	Lake Union Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$77
170	Sabin Investment Management, Inc.	Wealth Mgm't	Gig Harbor	\$76
171	Eagle Harbor Asset Mgm't	Wealth Mgm't	Seattle	\$75
172	Seneschal Advisors, LLC	Wealth Mgm't	University Place	\$75
173	Runde & Co., LLC	Wealth Mgm't	Seattle	\$71
174	Bay City Financial Services, Inc.	Financial Services	Bellingham	\$70
175	Johnson & Shute Investment Advisors, Inc.	Wealth Mgm't/Tax Services	Bellevue	\$69
176	Helm Capital Management, LLC	Wealth Mgm't	Seattle	\$69
177	Christensen, King & Assoc. Investment Svcs.	Wealth Mgm't	Richland	\$69
178	Buckley Investment Group, LLC	Wealth Mgm't	Walla Walla	\$69
179	Waycross Investment Mgm't Company	Wealth Mgm't	Bellingham	\$68 \$68
180	Potomac Investments, Inc.	Wealth Mgm't	Seattle/Virginia/Maine	\$67
181	McBride Financial Advisors, LLC	•	Seattle	\$67 \$67
182	Financial Research, Inc.	Wealth Mgm't		\$67 \$67
182	Helmsman Financial Group, LLC	Wealth Mgm't	lssaquah Woodinville	\$67 \$67
	Hallett & Associates, P.S.	Wealth Mgm't, Tax/Fin. Services		-
184		Wealth Mgm't	Port Angeles	\$66 ¢65
185	Pengra Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$65
186	Kerwin-Beley Associates, Inc.	Wealth Mgm't	Seattle	\$64 \$60
187	Paladin Investment, LLC	Wealth Mgm't	Bellevue	\$62
188	Peterson Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$62
189	Fleckenstein Capital, Inc.	Hedge Fund Mgm't	Seattle	\$61 \$60
190	McCormick Capital Mgm't	Money Mgm't/Mutual Fund Spec.	Seattle	\$60 \$50
191	Ludeman Capital Management, Inc. Friedman Putter & Company	Wealth Mgm't	Bellingham Bellevue	\$59
192		Wealth Mgm't		\$58
193	Turloff Financial Consulting, Inc.	Wealth Mgm't	Bainbridge Island	\$58 \$50
194	Elite Wealth Management, Inc.	Wealth Mgm't	Kirkland	\$56
195	Vintage Lane Venture Partners, LLC	Wealth Mgm't	Arlington	\$56
196 197	Limoges Investment Management, PC	Wealth Mgm't	Vancouver	\$56 \$55
	E.K. Riley Investments, LLC	Wealth Mgm't	Seattle	
198	Harbour Pointe Financial Advisors, LLC	Wealth Mgm't	Mukilteo	\$54
199	Light Green Advisors, LLC	Wealth Mgm't, Eco/Environment	Seattle	\$53 \$50
200	Sander Capital Advisors	Wealth Mgm't	Seattle	\$52
201	Williams Palmer, LLC	Wealth Mgm't	Bellevue	\$52
202	Investor Resources, Inc.	Wealth Mgm't	Bellevue/Port Orchard	\$52 \$51
203	Allison Spielman Advisors/Allison Miller, LLC	Wealth Mgm't	Bellevue	\$51
204	Wilhelm Financial Services, PLLC	Wealth Mgm't	Olympia	\$51 \$50
205	IMS Capital Mgm't	Money Mgm't/Mutual Fund Spec.	Portland/Bellevue	\$50
206	Asset Planning & Management, Inc.	Wealth Mgm't	Spokane	\$49
207	BBJS Financial Advisors, LLC	Wealth Mgm't	Seattle	\$48
208	Investment & Retirement Advisors (J.N. Bray)	Wealth Mgm't	Seattle	\$47
209	Truenorth Financial Services, LLC	Wealth Mgm't	Seattle	\$45
210	Summit Capital Advisors	Wealth Mgm't	Tacoma	\$45

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211	Cadence Wealth Management	Wealth Mgm't	Seattle	\$44
212	DBA, SCS Systems	Wealth Mgm't	East Sound	\$44
213	Stock Mgm't, LLC	Wealth Mgm't	Puyallup	\$44
214	Wealthmark, LLC	Wealth Mgm't	Bellingham	\$44
215	Dental Wealth Advisors, LLC	Wealth Mgm't	Kirkland	\$43
216	Nancy C. Nelson & Associates, Inc.	Wealth Mgm't	Olympia	\$42
217	Wealth Asset Managers/Nelson Securities	Wealth Mgm't	Spokane	\$41
218	White & Company Financial Planning, Inc.	Wealth Mgm't	Sunnyside	\$40
219	Moser Wealth Mgm't	Wealth Mgm't	Bellevue	\$40
220	Sound Investment Strategies, Inc.	Wealth Mgm't	Mukilteo	\$37
221	Paysse Jennison, Inc.	Wealth Mgm't	Mercer Island	\$37
222	Moore Wealth Management, LLC	Wealth Mgm't	Seattle	\$37
223	Brooks, Hughes & Jones	Wealth Mgm't	Tacoma	\$36
224	Informed Investors Group	Wealth Mgm't/Socially Resp. Inv.	Seattle	\$36
225	DH Partners, LLC	Wealth Mgm't	Seattle	\$36
225	Stapp Financial Planning, PLLC	Wealth Mgm't	Olympia	\$35
220 227	Hana Road Capital, LLC	ů.	Seattle	\$35
227		Wealth Mgm't/Hedge Fund Wealth Mgm't/Consulting Svcs.	Bellevue	\$35 \$34
	Integrity Financial Corp.	· · · · · ·		
229	Kolp & Hammack Personal Fin. Advisors, LLC	Wealth Mgm't/Tax Services	Bellevue	\$33
230	Evergreen Wealth Management Services, Inc.	Wealth Mgm't	Port Ludlow	\$31
231	Kairos Capital Management, LLC	Wealth Mgm't	Bellevue	\$31
232	Jacobs Broel Asset Management, LLC	Wealth Mgm't	Bellevue	\$30
233	Reliant Consulting & Research	WIth Mgm't/Pension & Trust Cons.	Kingston	\$30
234	NR Smith & Associates, P.S.	Wealth Mgm't/Tax Services	Olympia	\$30
235	Mercer Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$30
236	Sherwood Investment Services	Wealth Mgm't	Redmond	\$30
237	Northwest Financial Advisors, Inc. (Demars)	Wealth Mgm't	Spokane	\$30
238	McRae Capital Mgm't, LLC	Wealth Mgm't	Edmonds	\$28
239	Cottle & Swanson, CPA's, PLLC	Wealth Mgm't/Tax Services	Bellevue	\$28
240	Seattle Portfolio Company	Wealth Mgm't	Seattle	\$27
241	Gallagher Capital Corp.	Wealth Mgm't	Bainbridge Island	\$27
242	Guardian Plus, Inc.	Wealth Mgm't	Bothell	\$27
243	Stolz & Associates, PS	Wealth Mgm't	Tacoma	\$27
244	Prism Capital Management, LLC	Wealth Mgm't	Sequim	\$24
245	R. Brian Howell & Associates, Inc.	Wealth Mgm't	Tacoma	\$24
246	Stewardship Concepts	Wealth Mgm't	Spokane	\$24
247	Gregory Lyle & Company, Inc.	Wealth Mgm't	Medina	\$24
248	PLM Investment Advisors, Inc.	Wealth Mgm't	Spokane	\$24
249	Banner Investment Consultants	Wealth Mgm't	Anacortes	\$24
250	KAS Investment Consultants	Wealth Mgm't	Bellevue	\$21
251	Partners Capital Management, Inc.	Wealth Mgm't	Spokane	\$21
252	CIM Financial Group, Inc.	Wealth Mgm't	Edmonds	\$21
253	Mavada Personal Wealth Management	Wealth Mgm't	Bellevue	\$20
254	Wealth-Builders, Inc.	Wealth Mgm't/Tax Services	Mercer Island	\$20
255	Lifefocus Financial Advisors, LLC	Wealth Mgm't/Tax Services	Walla Walla	\$20
256	Adams Financial Concepts, LLC	Wealth Mgm't	Seattle	\$19
257	Financial & Estate Advisors, Inc.	Wealth Mgm't	Bothell	\$18
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258	Birmiwal Asset Management, Inc.	Mutual Fund	Woodway	\$18
259	MCM Advisory, LLC	Wealth Mgm't	Federal Way	\$16
260	Absolute Return Solutions, Inc.	Wealth Mgm't	Redmond	\$16
261	Michael Pace, CFP	Wealth Mgm't	Seattle	\$16
262	Pacific Horizon Investment Management, LLC	Wealth Mgm't	Seattle	\$16
263	Dightman Capital Group, Inc.	Wealth Mgm't	Seattle, Kansas	\$15
264	Kaufman Kampe Advisors, LLC	Wealth Mgm't	Mercer Island	\$15
265	Catton Financial Services	Wealth Mgm't	Spokane	\$15
266	Northwest Financial Choices	Wealth Mgm't/Tax Planning	Bellevue	\$15
267	Melvin Love Investment Advisor	Wealth Mgm't	Longview	\$14
268	Tacoma Investment Group	Wealth Mgm't	Tacoma	\$14
269	Alliant Securities, Inc.	Wealth Mgm't	Liberty Lake	\$14
270	W.E. Nightingale & Co., Inc.	Wealth Mgm't	Issaquah	\$14
271	Adele Brady Bolson CPA PS	Wealth Mgm't/CPA	Bellevue	\$13
272	Thome Financial Mgm't, LLC	Wealth Mgm't	Bellevue	\$13
273	BBM Financial Services, Inc.	Wealth Mgm't	Yakima	\$12
274	Bozarth Investment Management, Inc.	Wealth Mgm't/Broker-Dealer	Spokane	\$12
275	Core Capital Advisors, LLC	Wealth Mgm't	Olympia	\$12
276	Stonebridge Capital Management NW, LLC	Wealth Mgm't	Gig Harbor	\$12
277	Polaris Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$11
278	D.G. Elliott Financial Services, Inc.	Wealth Mgm't	Seattle	\$10
279	BR Capital, Inc.	Wealth Mgm't	Vancouver	\$10
280	K.L. Baird Asset Mgm't	Wealth Mgm't	Bothell	\$9
281	Strategic Asset Management	Wealth Mgm't	Tacoma	\$8
282	Seattle Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$8
283	Coast Capital Management, LLC	Wealth Mgm't	Bainbridge Island	\$8
284	Heritage Benefits Investment Mgm't, LLC	Wealth Mgm't/Tax & Estate Svcs	Bellevue	\$8
285	Rainy Day Planning, LLC	Wealth Mgm't/Tax Services	Renton	\$7
286	Ariston Capital Mgm't Corp.	Money Mgm't/Mutual Fund Spec.	Bellevue	\$7
287	R. W. Mak Investments	Wealth Mgm't	Bellevue	\$6
288	Wilkison Investment Services, LLC	Wealth Mgm't	Bellevue	\$5
289	Pegasus Investment Mgm't, LLC	Wealth/Hedge Fund Mgm't	Bainbridge Island	\$4
290	Portfolio Advisors Group, Inc.	Wealth Mgm't	Gig Harbor	\$4
291	Kulshan Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$2
292	Abraham & Co., Inc.	Wealth Mgm't	Gig Harbor	\$2
293	Strategic Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$1
294	Brackenwood Capital Management	Wealth Mgm't	Bainbridge Island	\$1
295	Childress Investment Mgm't	Wealth Mgm't	Bellevue	\$1

Last edited:1/27/12, 10:00 pm

Total AUM = \$378,481,000,000