



# RAH Financial

Financial Staffing Solutions

## 2011 Washington State Money Managers Ranking List (by AUM)

Total AUM: \$378,481,000,000 (updated 1/27/12)

Firms With Year-Over-Year Increase in AUM = \$ green

### Financial Services Executive Recruiting

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### Assets are in millions and are as of December 31, 2011

Rank	Manager	Manager Type	City	Assets
1	Russell Investment Group	Wealth/Hedge Fund Mgm't	Seattle	\$128,920
2	Parametric Portfolio Associates	Money Mgm't/Mutual Fund Spec.	Seattle	\$41,388
3	Milliman, Inc.	Wealth Mgm't/Pension Consultants	Seattle/Multiple Offices	\$25,900
4	Edge Asset Mgm't (formerly WM Advisors)	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$19,526
5	Rainier Investment Mgm't, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$14,504
6	Prime Advisors, Inc.	Wealth Mgm't/Inst Fixed Inc. Mgrs.	Redmond/Windsor, CT	\$11,500
7	Silver Creek Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$6,848
8	Wells Fargo Wealth Management Group	Wealth/Trust Mgm't	Seattle/Tacoma/Bellevue	\$6,800
9	UBS Financial Services, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Bellevue	\$6,000
10	U.S. Trust/Bank of America	Wealth/Trust Mgm't	Seattle/Multi-state Offices	\$5,250
11	US Bank Private Client Group	Wealth/Trust Mgm't	Prtlnd/Seattle/Cour de L'ne	\$5,100
12	Saturna Capital Corporation	Money Mgm't/Mut'l Fnd Spec/B-Dir	Bellingham	\$3,888
13	Laird Norton Tye Asset(Strat./Trust Co, LLC)	Wealth Mgm't	Seattle	\$3,470
14	Washington Trust Bank	Wealth Mgm't/Advisory Services	Ptld/Stle/Spkn/Blvue/Boise	\$3,250
15	Wentworth, Hauser & Violich	Private/Institutional Wealth Mgm't	Seattle/San Francisco	\$3,100
16	Kibble & Prentice Holding Company	Wealth Mgm't	Seattle	\$3,037
17	Freestone Capital Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Seattle	\$2,715
18	Weyerhaeuser Asset Management, LLC	Wealth Mgm't/Pension/Profit-Shar.	Federal Way	\$2,714
19	Washington Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$2,556
20	Zevenbergen Capital Investments, LLC	Wealth Mgm't	Seattle	\$2,500
21	Threshold Group, LLC	Wealth Mgm't/Family Office Svcs.	Gig Harbor/Portland/Phil.	\$2,478
22	Cornerstone Advisors, Inc.	Wealth Mgm't	Bellevue	\$2,300

23	KMS Financial Services, Inc.	Broker Dealer, Investm't Advisor	Seattle	<b>\$2,300</b>
24	McAdams Wright Ragen	Broker Dealer, Investm't Advisor	Seattle/Yakima/Mt. Vernon	<b>\$2,080</b>
25	Goldman, Sachs & Co.	Wealth Mgm't	Seattle	\$2,000
26	GW Capital, Inc.	Institutional Money Mgr	Bellevue	<b>\$2,000</b>
27	Pugh Capital Mgm't, Inc.	Institutional Fixed Inc. Money Mgr	Seattle	<b>\$1,925</b>
28	Bernstein Investment Research & Mgm't	Wealth Mgm't/Broker-Dealer	Seattle	\$1,900
29	Brighton Jones, LLC	Wealth Mgm't	Seattle/SF/AZ/DC	<b>\$1,825</b>
30	Pacific Portfolio Consulting, LLC	Wealth Mgm't	Seattle	\$1,742
31	Benchmark Plus	Wealth/Hedge Fund Mgm't	Tacoma	\$1,667
32	Badgley Phelps	Wealth Mgm't	Seattle/Portland	\$1,600
33	Merriman, Inc.	Wealth Mgm't	Seattle	<b>\$1,564</b>
34	Blackrock, Inc. (formerly Quellos)	Wealth Mgm't/Alternative Investm.	Seattle/Multiple Offices	\$1,500
35	McCutchen Group, LLC	Wealth Mgm't	Seattle	<b>\$1,432</b>
36	Mastholm Asset Mgm't, LLC	Money Mgm't/Mutual Fund Spec.	Bellevue	\$1,398
37	Northern Trust Bank	Wealth/Trust Mgm't	Seattle	<b>\$1,379</b>
38	SNW Asset Mgm't, LLC	Fixed Inc Asset Manager	Seattle	<b>\$1,321</b>
39	Paragon Investment Mgm't, Inc.	Wealth Mgm't	Seattle	\$1,229
40	Steelhead Partners, LLC	Hedge Fund Mgm't	Seattle	<b>\$1,141</b>
41	D'Annunzio Consulting Group, Inc.	Wealth Mgm't	Tacoma	<b>\$1,112</b>
42	Moss Adams Wealth Advisors	Wealth Mgm't	Seattle/Everett/Tac/Yakima	<b>\$1,101</b>
43	BNY Mellon Wealth Mgm't	Wealth/Trust Mgm't	Seattle/Tacoma	\$1,100
44	Coldstream Capital Mgm't, Inc.	Wealth Mgm't	Bellevue/Portland	<b>\$1,062</b>
45	Union Bank of California	Wealth/Trust Mgm't	Portland/Seattle/Tacoma	\$1,050
46	Filament, LLC	Wealth Mgm't	Seattle	<b>\$1,004</b>
47	Sweetwater Investments, Inc.	Wealth Mgm't/Native Amer. Tribes	Redmond	\$1,000
48	Columbia Bank Wealth Management	Wealth/Trust Mgm't	Seattle/Tacoma/Portland	<b>\$1,000</b>
49	Evergreen Capital Mgm't, LLC	Wealth Mgm't	Bellevue	<b>\$1,000</b>
50	Key Private Bank	Wealth/Trust Mgm't	Seattle/Tac/Blvue/Belghm	<b>\$1,000</b>
51	Bristlecone Advisors, LLC	Wealth Mgm't	Seattle	<b>\$957</b>
52	Pacific West Financial Consultants, Inc.	Wealth Mgm't/Broker-Dealer	Renton	<b>\$893</b>
53	Kunath Karren Rinne & Atkin, Inc.	Wealth Mgm't	Seattle	<b>\$834</b>
54	SeaCap Investment Advisors	Wealth Mgm't	Seattle	\$800
55	Signia Capital Management, LLC	Institutional Money Mgm't/Value	Spokane	\$750
56	Summit Capital Mgm't/Strategies, LLC	Wealth/Hedge Fund Mgm't	Seattle/Spokane	<b>\$665</b>
57	Rainier Group Investment Advisory, LLC	Wealth Mgm't	Bellevue/Portland	\$645
58	Empirical Wealth Mgm't, LLC	Wealth Mgm't	Seattle/Portland	<b>\$547</b>
59	NLJ Advisors, Inc.	Wealth Mgm't	Vancouver	\$520
60	Northwest Asset Management	Wealth Mgm't	Mercer Island	<b>\$510</b>
61	Strategic Capital Group, LLC	Wealth Mgm't	Gig Harbor, L.A.	<b>\$504</b>
62	National Asset Mgm't, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Multi-state Offices	\$503
63	Lesa Sroufe & Company, Inc.	Wealth Mgm't	Seattle	<b>\$500</b>
64	First Republic Bank	Wealth Mgm't	Seattle/Portland	\$480
65	Greene Wealth Management, LLC	Wealth Mgm't	Seattle	<b>\$472</b>
66	The Harris Private Bank	Wealth/Trust Mgm't	Seattle	\$468
67	Northern Capital Management, Inc.	Wealth Mgm't	Spokane	<b>\$458</b>
68	Huntington Steele, LLC	Wealth Mgm't	Seattle	<b>\$419</b>
69	Columbia Pacific Advisors, LLC	Hedge Fund Mgm't	Seattle	<b>\$410</b>

70	Lucid Advisors, Inc.	Wealth Mgm't	Seattle	<b>\$401</b>
71	The Pacific Financial Group	Wealth Mgm't	Bellevue	<b>\$401</b>
72	Strategic Wealth Mgm't, Inc.	Wealth Mgm't/Native Amer. Tribes	Kirkland	<b>\$401</b>
73	Northwest Administrators, Inc.	Pension/Trust Administration	Seattle	\$399
74	Petersen Hastings Investment Mgm't, Inc.	Wealth Mgm't	Kennewick	\$384
75	The Caprock Group, Inc.	Wealth Mgm't	Mercer Island/Idaho/Calif.	\$375
76	Pioneer Square Advisors, LLC	Wealth Mgm't	Seattle	\$360
77	Appropriate Balance Financial Services, Inc.	Wealth Mgm't	Bellevue	\$350
78	Soundmark Wealth Management, LLC	Wealth Mgm't	Kirkland	<b>\$335</b>
79	Personal Investment Mgm't, Inc.	Wealth Mgm't	Bellevue	<b>\$320</b>
80	Highland Private Wealth Mgm't	Wealth Mgm't	Bellevue	\$315
81	Umpqua Investments, Inc.	Wealth/Trust Mgm't	OR/CA/WA	<b>\$313</b>
82	Comprehensive Wealth Mgm't	Wealth Mgm't	Lynnwood	<b>\$305</b>
83	Mt. Eden Investment Advisors, LLC	Wealth Mgm't	Seattle/San Francisco	\$300
84	JP Morgan Private Bank (AUM estimate only)	Wealth/Trust Mgm't	Seattle	\$300
85	StanCorp Investment Advisers, Inc.	Wealth Mgm't/Inv. Advisors	Lynnw'd/OR(HQ)/Multi-Ofc	\$285
86	Triad Wealth Stewardship	Wealth Mgm't	Bellevue	\$274
87	Capital Planning Corporation	Wealth Mgm't	Bellevue	<b>\$258</b>
88	Portfolio Strategies, Inc.	Wealth Mgm't	Tacoma	\$251
89	Haberling Financial Group, Inc.	Wealth Mgm't	Kennewick	<b>\$249</b>
90	Archon Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	<b>\$248</b>
91	Paracle Advisors, LLC	Wealth Mgm't	Mercer Island	\$247
92	Financial Services International Corp.	Broker Dealer, Investm't Advisor	Seattle	\$246
93	Schmidt Financial Group, Inc.	Wealth Mgm't	Kirkland/Mtn View, CA	<b>\$246</b>
94	Ken Roberts Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$242
95	Frontier Bank/Trust Dept.	Wealth/Trust Mgm't	Seattle/Everett	<b>\$241</b>
96	Garde Capital, Inc.	Wealth Mgm't	Seattle	<b>\$225</b>
97	Harbour Investment Mgm't, LLC	Wealth Mgm't	Everett	<b>\$221</b>
98	Kutscher Rhodes & Benner, Inc.	Wealth Mgm't	Seattle	<b>\$221</b>
99	Conlon & Dart, LLC	Wealth Mgm't	Seattle	\$220
100	Smart Portfolios, LLC	Wealth Mgm't	Lake Forest Park	<b>\$220</b>
101	Lincoln Investm't Png (IA'sTremper & Roper)	Wealth Mgm't	Renton	<b>\$212</b>
102	Conway Jarvis & Associates, LLC	Wealth Mgm't	Seattle	\$211
103	Purcell Advisory Services, LLC	Wealth Mgm't/Mgr of Mgrs	Tacoma	<b>\$209</b>
104	James R. Martin Consulting, Inc.	Wealth Mgm't/Consulting Svcs.	Vancouver	<b>\$208</b>
105	Robinswood Financial, LLC	Wealth Mgm't	Kirkland	<b>\$207</b>
106	ICM Asset Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Spokane	<b>\$205</b>
107	American Northwest Advisory Svcs, LLC	Wealth Mgm't	Federal Way	<b>\$203</b>
108	Portfolio 21 Investments, Inc.	Wealth Mgm't/Socially Resp. Inv.	Seattle/Portland	\$200
109	Horizon Asset Mgm't, LLC	Wealth Mgm't	Seattle	<b>\$200</b>
110	Trutina Financial/Storehouse Partners	Wealth Mgm't	Bellevue	<b>\$199</b>
111	First Washington Corporation	Wealth Mgm't	Seattle	\$188
112	Conover Capital Management, LLC	Wealth Mgm't	Kirkland	\$186
113	Auxano Advisors, LLC	Wealth Mgm't	Kirkland	<b>\$184</b>
114	Morton Clarke	Wealth Mgm't	Seattle	<b>\$183</b>
115	Lakeside Advisors, Inc.	Wealth Mgm't	Seattle	<b>\$183</b>
116	Lattice Capital Management, LLC	Hedge Fund Mgm't	Kirkland	\$174

117	Retirement Asset Management, LLC	Wealth Mgm't	Bellevue/Bainbridge Isl.	<b>\$174</b>
118	Smead Capital Management, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	<b>\$171</b>
119	Symetra Investment Services, Inc.	Wealth Mgm't/Insurance/Brkr-Dlr	Bellevue	\$165
120	BAC Capital Advisors, LLC	Wealth Mgm't	Seattle	<b>\$164</b>
121	The Spangler Group, Inc.	Wealth Mgm't	Seattle	<b>\$160</b>
122	Ramsey & Associates, Inc.	Wealth Mgm't	Seattle	<b>\$157</b>
123	Newfocus Financial Group, LLC	Wealth Mgm't	Vancouver/Portland/S.F.	\$155
124	Garland Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	<b>\$150</b>
125	Lakeside Capital Management, LLC	Wealth Mgm't/Consulting Svcs.	Seattle	<b>\$149</b>
126	Great Northern Asset Management, LLC	Wealth Mgm't	Vancouver	<b>\$149</b>
127	Arcadia Investment Advisors, LLC	Wealth Mgm't	Vancouver	<b>\$145</b>
128	Soundview Advisors	Wealth Mgm't	Seattle/Olympia	<b>\$144</b>
129	Harvest Capital Advisors, Inc.	Wealth Mgm't	Bellevue	\$142
130	Marshall & Sullivan, Inc.	Wealth Mgm't	Seattle	<b>\$142</b>
131	Northwest Investment Consulting, Inc.	RIA/3rd Party Admin/Pension Cns.	Seattle	<b>\$140</b>
132	Hart Capital Management, Inc.	Wealth Mgm't	Spokane	<b>\$139</b>
133	Genesis Capital, LLC	Hedge Fund Mgm't	Gig Harbor	\$138
134	Miller Advisors, Inc.	Wealth Mgm't	Kirkland	\$135
135	Bondstreet Wealth Management, LLC	Wealth Mgm't	Everett	<b>\$135</b>
136	Fulcrum Capital, LLC	Wealth Mgm't	Seattle	\$134
137	Bellevue Asset Mgm't, LLC	Wealth Mgm't	Bellevue	<b>\$132</b>
138	Vickerman & Driscoll Financial Advisors, Inc.	Wealth Mgm't/Tax Services	Spokane	<b>\$132</b>
139	Tradewinds Capital Management, LLC	Wealth Mgm't	Bellingham	\$131
140	Evergreen Asset Mgm't, LLC	Wealth Mgm't	Gig Harbor	<b>\$128</b>
141	Sonata Capital Group, Inc.	Wealth Mgm't	Seattle	\$124
142	Pacific Asset Mgm't, LLC	Wealth Mgm't	Port Orchard	<b>\$123</b>
143	Private Advisory Group	Wealth Mgm't	Redmond	<b>\$120</b>
144	Strategic Income Management, LLC	Money Mgm't/Mutual Fund Mgrs.	Seattle	<b>\$120</b>
145	Sovereign Wealth Advisors, LLC	Wealth Mgm't	Bellevue	<b>\$113</b>
146	Tieton Capital Management, LLC	Wealth Mgm't	Yakima	<b>\$113</b>
147	HBC Financial Services, PLLC	Wealth Mgm't/Tax Services	Seattle	<b>\$111</b>
148	Ronald Blue & Co., LLC	Wealth Mgm't	Bothell	\$110
149	Financial Insights, Inc.	Wealth Mgm't	Tacoma	<b>\$108</b>
150	Wakley & Robertson, Inc.	Wealth Mgm't	Bellevue	<b>\$106</b>
151	Paulson Investment Co., Inc.	Investment Banker/Broker-Dealer	Ptld-Based/4 WA Offices	<b>\$106</b>
152	Oliver Capital Mgm't, Inc.	Wealth Mgm't	Seattle	<b>\$105</b>
153	Pinnacle Wealth Management, LLC	Wealth Mgm't	Seattle	\$104
154	Olson Investment Advisors, LLC	Wealth Mgm't	Seattle	<b>\$101</b>
155	Seidman Private Advisors, LLC	Wealth Mgm't	Seattle/Multiple Offices	<b>\$100</b>
156	Elliott Cove Cap. Mgm't	Wealth Mgm't	Seattle	<b>\$100</b>
157	Bogdanovich Wealth Management, PLLC	Wealth Mgm't	Edmonds	<b>\$96</b>
158	Warga Asset Mgm't	Wealth Mgm't	Kirkland	<b>\$91</b>
159	Synergy Financial Mgm't, LLC	Wealth Mgm't	Seattle	<b>\$90</b>
160	Trellis Advisors, LLC	Wealth Mgm't	Seattle	<b>\$90</b>
161	Schill, S.R. & Assoc., Inc.	Wealth Mgm't	Mercer Island	<b>\$89</b>
162	Chaney Capital Mgm't	Wealth Mgm't	Lynnwood	<b>\$86</b>
163	Snider Retirement Strategies, Inc.	Wealth Mgm't	Bellevue	<b>\$83</b>

164	Private Asset Mgm't	Wealth Mgm't	Bellevue	\$79
165	Evans Capital Mgm't Associates	Wealth Mgm't	Seattle/Bellevue	<b>\$78</b>
166	Francis Michael Reys	Wealth Mgm't	Bellingham	<b>\$78</b>
167	The Planner's Edge	Wealth Mgm't	Mercer Island	<b>\$78</b>
168	Hamrick Investment Counsel, LLC	Wealth Mgm't	Seattle	\$77
169	Lake Union Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	<b>\$77</b>
170	Sabin Investment Management, Inc.	Wealth Mgm't	Gig Harbor	\$76
171	Eagle Harbor Asset Mgm't	Wealth Mgm't	Seattle	\$75
172	Seneschal Advisors, LLC	Wealth Mgm't	University Place	<b>\$75</b>
173	Runde & Co., LLC	Wealth Mgm't	Seattle	<b>\$71</b>
174	Bay City Financial Services, Inc.	Financial Services	Bellingham	<b>\$70</b>
175	Johnson & Shute Investment Advisors, Inc.	Wealth Mgm't/Tax Services	Bellevue	<b>\$69</b>
176	Helm Capital Management, LLC	Wealth Mgm't	Seattle	<b>\$69</b>
177	Christensen, King & Assoc. Investment Svcs.	Wealth Mgm't	Richland	<b>\$69</b>
178	Buckley Investment Group, LLC	Wealth Mgm't	Walla Walla	<b>\$69</b>
179	Waycross Investment Mgm't Company	Wealth Mgm't	Bellingham	\$68
180	Potomac Investments, Inc.	Wealth Mgm't	Seattle/Virginia/Maine	\$67
181	McBride Financial Advisors, LLC	Wealth Mgm't	Seattle	<b>\$67</b>
182	Financial Research, Inc.	Wealth Mgm't	Issaquah	<b>\$67</b>
183	Helmsman Financial Group, LLC	Wealth Mgm't, Tax/Fin. Services	Woodinville	<b>\$67</b>
184	Hallett & Associates, P.S.	Wealth Mgm't	Port Angeles	<b>\$66</b>
185	Pengra Capital Mgm't, Inc.	Wealth Mgm't	Seattle	<b>\$65</b>
186	Kerwin-Beley Associates, Inc.	Wealth Mgm't	Seattle	<b>\$64</b>
187	Paladin Investment, LLC	Wealth Mgm't	Bellevue	\$62
188	Peterson Investment Mgm't, Inc.	Wealth Mgm't	Spokane	<b>\$62</b>
189	Fleckenstein Capital, Inc.	Hedge Fund Mgm't	Seattle	<b>\$61</b>
190	McCormick Capital Mgm't	Money Mgm't/Mutual Fund Spec.	Seattle	\$60
191	Ludeman Capital Management, Inc.	Wealth Mgm't	Bellingham	\$59
192	Friedman Putter & Company	Wealth Mgm't	Bellevue	<b>\$58</b>
193	Turloff Financial Consulting, Inc.	Wealth Mgm't	Bainbridge Island	<b>\$58</b>
194	Elite Wealth Management, Inc.	Wealth Mgm't	Kirkland	\$56
195	Vintage Lane Venture Partners, LLC	Wealth Mgm't	Arlington	<b>\$56</b>
196	Limoges Investment Management, PC	Wealth Mgm't	Vancouver	<b>\$56</b>
197	E.K. Riley Investments, LLC	Wealth Mgm't	Seattle	<b>\$55</b>
198	Harbour Pointe Financial Advisors, LLC	Wealth Mgm't	Mukilteo	<b>\$54</b>
199	Light Green Advisors, LLC	Wealth Mgm't, Eco/Environment	Seattle	<b>\$53</b>
200	Sander Capital Advisors	Wealth Mgm't	Seattle	\$52
201	Williams Palmer, LLC	Wealth Mgm't	Bellevue	<b>\$52</b>
202	Investor Resources, Inc.	Wealth Mgm't	Bellevue/Port Orchard	<b>\$52</b>
203	Allison Spielman Advisors/Allison Miller, LLC	Wealth Mgm't	Bellevue	\$51
204	Wilhelm Financial Services, PLLC	Wealth Mgm't	Olympia	<b>\$51</b>
205	IMS Capital Mgm't	Money Mgm't/Mutual Fund Spec.	Portland/Bellevue	\$50
206	Asset Planning & Management, Inc.	Wealth Mgm't	Spokane	<b>\$49</b>
207	BBJS Financial Advisors, LLC	Wealth Mgm't	Seattle	\$48
208	Investment & Retirement Advisors (J.N. Bray)	Wealth Mgm't	Seattle	<b>\$47</b>
209	Truenorth Financial Services, LLC	Wealth Mgm't	Seattle	<b>\$45</b>
210	Summit Capital Advisors	Wealth Mgm't	Tacoma	<b>\$45</b>

211	Cadence Wealth Management	Wealth Mgm't	Seattle	<b>\$44</b>
212	DBA, SCS Systems	Wealth Mgm't	East Sound	<b>\$44</b>
213	Stock Mgm't, LLC	Wealth Mgm't	Puyallup	<b>\$44</b>
214	Wealthmark, LLC	Wealth Mgm't	Bellingham	<b>\$44</b>
215	Dental Wealth Advisors, LLC	Wealth Mgm't	Kirkland	<b>\$43</b>
216	Nancy C. Nelson & Associates, Inc.	Wealth Mgm't	Olympia	<b>\$42</b>
217	Wealth Asset Managers/Nelson Securities	Wealth Mgm't	Spokane	<b>\$41</b>
218	White & Company Financial Planning, Inc.	Wealth Mgm't	Sunnyside	<b>\$40</b>
219	Moser Wealth Mgm't	Wealth Mgm't	Bellevue	<b>\$40</b>
220	Sound Investment Strategies, Inc.	Wealth Mgm't	Mukilteo	<b>\$37</b>
221	Paysse Jennison, Inc.	Wealth Mgm't	Mercer Island	<b>\$37</b>
222	Moore Wealth Management, LLC	Wealth Mgm't	Seattle	<b>\$37</b>
223	Brooks, Hughes & Jones	Wealth Mgm't	Tacoma	\$36
224	Informed Investors Group	Wealth Mgm't/Socially Resp. Inv.	Seattle	<b>\$36</b>
225	DH Partners, LLC	Wealth Mgm't	Seattle	<b>\$36</b>
226	Stapp Financial Planning, PLLC	Wealth Mgm't	Olympia	\$35
227	Hana Road Capital, LLC	Wealth Mgm't/Hedge Fund	Seattle	<b>\$35</b>
228	Integrity Financial Corp.	Wealth Mgm't/Consulting Svcs.	Bellevue	<b>\$34</b>
229	Kolp & Hammack Personal Fin. Advisors, LLC	Wealth Mgm't/Tax Services	Bellevue	<b>\$33</b>
230	Evergreen Wealth Management Services, Inc.	Wealth Mgm't	Port Ludlow	<b>\$31</b>
231	Kairos Capital Management, LLC	Wealth Mgm't	Bellevue	<b>\$31</b>
232	Jacobs Broel Asset Management, LLC	Wealth Mgm't	Bellevue	<b>\$30</b>
233	Reliant Consulting & Research	With Mgm't/Pension & Trust Cons.	Kingston	\$30
234	NR Smith & Associates, P.S.	Wealth Mgm't/Tax Services	Olympia	<b>\$30</b>
235	Mercer Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	<b>\$30</b>
236	Sherwood Investment Services	Wealth Mgm't	Redmond	<b>\$30</b>
237	Northwest Financial Advisors, Inc. (Demars)	Wealth Mgm't	Spokane	<b>\$30</b>
238	McRae Capital Mgm't, LLC	Wealth Mgm't	Edmonds	\$28
239	Cottle & Swanson, CPA's, PLLC	Wealth Mgm't/Tax Services	Bellevue	<b>\$28</b>
240	Seattle Portfolio Company	Wealth Mgm't	Seattle	\$27
241	Gallagher Capital Corp.	Wealth Mgm't	Bainbridge Island	\$27
242	Guardian Plus, Inc.	Wealth Mgm't	Bothell	<b>\$27</b>
243	Stolz & Associates, PS	Wealth Mgm't	Tacoma	<b>\$27</b>
244	Prism Capital Management, LLC	Wealth Mgm't	Sequim	\$24
245	R. Brian Howell & Associates, Inc.	Wealth Mgm't	Tacoma	\$24
246	Stewardship Concepts	Wealth Mgm't	Spokane	<b>\$24</b>
247	Gregory Lyle & Company, Inc.	Wealth Mgm't	Medina	<b>\$24</b>
248	PLM Investment Advisors, Inc.	Wealth Mgm't	Spokane	<b>\$24</b>
249	Banner Investment Consultants	Wealth Mgm't	Anacortes	<b>\$24</b>
250	KAS Investment Consultants	Wealth Mgm't	Bellevue	\$21
251	Partners Capital Management, Inc.	Wealth Mgm't	Spokane	<b>\$21</b>
252	CIM Financial Group, Inc.	Wealth Mgm't	Edmonds	<b>\$21</b>
253	Mavada Personal Wealth Management	Wealth Mgm't	Bellevue	\$20
254	Wealth-Builders, Inc.	Wealth Mgm't/Tax Services	Mercer Island	\$20
255	Lifefocus Financial Advisors, LLC	Wealth Mgm't/Tax Services	Walla Walla	<b>\$20</b>
256	Adams Financial Concepts, LLC	Wealth Mgm't	Seattle	<b>\$19</b>
257	Financial & Estate Advisors, Inc.	Wealth Mgm't	Bothell	\$18

258	Birmiwal Asset Management, Inc.	Mutual Fund	Woodway	\$18
259	MCM Advisory, LLC	Wealth Mgm't	Federal Way	\$16
260	Absolute Return Solutions, Inc.	Wealth Mgm't	Redmond	\$16
261	Michael Pace, CFP	Wealth Mgm't	Seattle	\$16
262	Pacific Horizon Investment Management, LLC	Wealth Mgm't	Seattle	\$16
263	Dightman Capital Group, Inc.	Wealth Mgm't	Seattle, Kansas	\$15
264	Kaufman Kampe Advisors, LLC	Wealth Mgm't	Mercer Island	\$15
265	Catton Financial Services	Wealth Mgm't	Spokane	\$15
266	Northwest Financial Choices	Wealth Mgm't/Tax Planning	Bellevue	\$15
267	Melvin Love Investment Advisor	Wealth Mgm't	Longview	\$14
268	Tacoma Investment Group	Wealth Mgm't	Tacoma	\$14
269	Alliant Securities, Inc.	Wealth Mgm't	Liberty Lake	\$14
270	W.E. Nightingale & Co., Inc.	Wealth Mgm't	Issaquah	\$14
271	Adele Brady Bolson CPA PS	Wealth Mgm't/CPA	Bellevue	\$13
272	Thome Financial Mgm't, LLC	Wealth Mgm't	Bellevue	\$13
273	BBM Financial Services, Inc.	Wealth Mgm't	Yakima	\$12
274	Bozarth Investment Management, Inc.	Wealth Mgm't/Broker-Dealer	Spokane	\$12
275	Core Capital Advisors, LLC	Wealth Mgm't	Olympia	\$12
276	Stonebridge Capital Management NW, LLC	Wealth Mgm't	Gig Harbor	\$12
277	Polaris Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$11
278	D.G. Elliott Financial Services, Inc.	Wealth Mgm't	Seattle	\$10
279	BR Capital, Inc.	Wealth Mgm't	Vancouver	\$10
280	K.L. Baird Asset Mgm't	Wealth Mgm't	Bothell	\$9
281	Strategic Asset Management	Wealth Mgm't	Tacoma	\$8
282	Seattle Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$8
283	Coast Capital Management, LLC	Wealth Mgm't	Bainbridge Island	\$8
284	Heritage Benefits Investment Mgm't, LLC	Wealth Mgm't/Tax & Estate Svcs	Bellevue	\$8
285	Rainy Day Planning, LLC	Wealth Mgm't/Tax Services	Renton	\$7
286	Ariston Capital Mgm't Corp.	Money Mgm't/Mutual Fund Spec.	Bellevue	\$7
287	R. W. Mak Investments	Wealth Mgm't	Bellevue	\$6
288	Wilkison Investment Services, LLC	Wealth Mgm't	Bellevue	\$5
289	Pegasus Investment Mgm't, LLC	Wealth/Hedge Fund Mgm't	Bainbridge Island	\$4
290	Portfolio Advisors Group, Inc.	Wealth Mgm't	Gig Harbor	\$4
291	Kulshan Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$2
292	Abraham & Co., Inc.	Wealth Mgm't	Gig Harbor	\$2
293	Strategic Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$1
294	Brackenwood Capital Management	Wealth Mgm't	Bainbridge Island	\$1
295	Childress Investment Mgm't	Wealth Mgm't	Bellevue	\$1

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**Total AUM = \$378,481,000,000**