



RAH Financial
Financial Staffing Solutions

**2007 Washington State Money Managers
Ranking List (by AUM)**

Total AUM: \$326,674,000,000

Financial Services Executive Recruiting

Roger A. Hendrix, Sr.

President

(253) 277-3731 Office

(206) 679-5955 Mobile

(253) 981-4939 Fax

E-mail: roger@RAHfinancial.com

Web Site: www.RAHfinancial.com

Assets are in millions and are as of December 18, 2007

Rank	Manager	Manager Type	City	Assets
1	Russell Investment Group	Wealth/Hedge Fund Mgm't	Tacoma	\$133,000
2	Parametric Portfolio Associates	Money Mgm't/Mutual Fund Spec.	Seattle	\$24,900
3	Edge Asset Mgm't (formerly WM Advisors)	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$17,400
4	Rainier Investment Mgm't, Inc.	Money Mgm't/Mutual Fund Mgrs.	Seattle	\$17,000
5	Wentworth, Hauser & Violich	Private/Institutional Wealth Mgm't	Seattle/San Francisco	\$14,000
6	Prime Advisors, Inc.	Wealth Mgm't/Inst Fixed Inc. Mgrs.	Redmond/Windsor, CT	\$8,252
7	UBS Financial Services, Inc.	Wealth Mgm't/Broker-Dealer	Seattle/Bellevue	\$7,000
8	Silver Creek Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$6,700
9	US Bank Private Client Group	Wealth/Trust Mgm't	Prtlnd/Seattle/Cour de L'ne	\$6,100
10	Bank of America Private Bank	Wealth/Trust Mgm't	Seattle/Bellevue/Tacoma	\$5,000
11	Washington Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$3,331
12	Accessor Capital Mgm't	Money Mgm't/Mutual Fund Spec.	Seattle	\$3,000
13	Washington Trust Bank	Wealth/Trust Mgm't	Ptld/Seattle/Spokane/Boise	\$2,700
14	Mastholm Asset Mgm't, LLC	Money Mgm't/Mutual Fund Spec.	Bellevue	\$2,600
15	Rigel Capital, LLC	Institutional/Private Asset Mgr	Seattle	\$2,313
16	Kibble & Prentice Holding Company	Wealth Mgm't	Seattle	\$2,149
17	Goldman, Sachs & Co.	Wealth Mgm't	Seattle	\$2,100
18	Wells Fargo Private Client Services	Wealth/Trust Mgm't	Seattle/Tacoma/Bellevue	\$2,100
19	Benchmark Plus	Wealth/Hedge Fund Mgm't	Tacoma	\$2,100
20	Cornerstone Advisors, Inc.	Wealth Mgm't	Bellevue	\$2,050
21	Freestone Capital Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Seattle	\$2,024
22	Bernstein Investment Research & Mgm't	Wealth Mgm't/Broker-Dealer	Seattle	\$2,000

23	ICM Asset Mgm't, Inc.	Wealth/Hedge Fund Mgm't	Spokane	\$1,940
24	Burk Capital Mgm't, Inc.	Wealth Mgm't	Edmonds	\$1,890
25	Convergent Wealth Advisors, LLC	Wealth Consultant	Kirkland	\$1,861
26	Threshold Group, LLC	Wealth Mgm't/Family Office Svcs.	Gig Harbor/Portland/NY	\$1,800
27	Brighton Jones, LLC	Wealth Mgm't	Seattle	\$1,700
28	Badgley, Phelps & Bell, Inc.	Wealth Mgm't	Seattle/Portland	\$1,680
29	Zevenbergen Capital Investments, LLC	Wealth Mgm't	Seattle	\$1,650
30	Laird Norton Tye Asset Strategies, LLC	Wealth Mgm't	Seattle	\$1,550
31	U.S. Trust of the Northwest	Wealth/Trust Mgm't	Seattle/Portland	\$1,500
32	Merriman Berkman Next, Inc.	Wealth Mgm't	Seattle	\$1,493
33	KMS Financial Services, Inc.	Broker Dealer, Investm't Advisor	Seattle	\$1,460
34	BNY Mellon Wealth Mgm't	Wealth/Trust Mgm't	Seattle/Tacoma	\$1,300
35	GW Capital, Inc.	Institutional Money Mgr	Bellevue	\$1,296
36	Union Bank of California	Wealth/Trust Mgm't	Portland/Seattle/Tacoma	\$1,250
37	Northern Trust Bank	Wealth/Trust Mgm't	Seattle	\$1,200
38	Paragon Investment Mgm't, Inc.	Wealth Mgm't	Seattle	\$1,200
39	Coldstream Capital Mgm't, Inc.	Wealth Mgm't	Bellevue/Portland	\$1,150
40	Saturna Capital Corporation	Money Mgm't/Mut'l Fnd Spec/B-Dir	Bellingham	\$1,133
41	Pugh Capital Mgm't, Inc.	Institutional Fixed Inc. Money Mgr	Seattle	\$1,075
42	Moss Adams Wealth Advisors	Wealth Mgm't	Seattle	\$1,020
43	D'Annunzio Consulting Group, Inc.	Wealth Mgm't	Tacoma	\$927
44	Pacific Portfolio Consulting, LP	Wealth Mgm't	Seattle	\$920
45	Steelhead Partners, LLC	Hedge Fund Mgm't	Seattle	\$860
46	IMS Capital Mgm't	Money Mgm't/Mutual Fund Spec.	Portland/Bellevue	\$749
47	Rotella Capital Mgm't, Inc.	Hedge Fund Mgm't	Kirkland	\$719
48	SNW Asset Mgm't, LLC	Fixed Inc Money Mgr/Public Fin.	Seattle	\$710
49	CTC Consulting, Inc. (Unit of US Trust)	Wealth Mgm't	Seattle/Portland	\$696
50	Kunath Karren Rinne & Atkin, Inc.	Wealth Mgm't	Seattle	\$673
51	Evergreen Capital Mgm't, LLC	Wealth Mgm't	Bellevue	\$637
52	Rainier Group Investment Advisory, LLC	Wealth Mgm't	Bellevue/Portland	\$625
53	StanCorp Investment Advisers, Inc.	Wealth Mgm't/Inv. Advisors	Lynnwood/CA/OR(HQ)	\$600
54	Strategic Capital Group, LLC	Wealth Mgm't	Gig Harbor	\$591
55	SeaCap Investment Advisors	Wealth Mgm't	Seattle	\$566
56	Portfolio Strategies, Inc.	Wealth Mgm't	Tacoma	\$558
57	Pacific West Financial Consultants, Inc.	Wealth Mgm't/Broker-Dealer	Renton	\$554
58	First Republic Bank	Wealth Mgm't	Seattle/Portland	\$530
59	Ken Roberts Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$524
60	First Independent Financial Advisors	Wealth/Trust Mgm't	Vancouver	\$500
61	Summit Capital Mgm't, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$489
62	Key Private Bank	Wealth/Trust Mgm't	Seattle/Tacoma	\$475
63	Filament, LLC	Wealth Mgm't	Seattle	\$455
64	Bristlecone Advisors, LLC	Wealth Mgm't	Seattle	\$451
65	Empirical Wealth Mgm't, LLC	Wealth Mgm't	Seattle/Portland	\$444
66	Columbia Bank Private Client Group	Wealth/Trust Mgm't	Seattle/Bellevue/Tacoma	\$425
67	Genesee Investments, LLC	Hedge Fund Mgm't	Bellevue	\$407
68	Appropriate Balance Financial Services, Inc.	Wealth Mgm't	Bellevue	\$395
69	The Harris Private Bank	Wealth/Trust Mgm't	Seattle	\$380

70	Highland Capital Mgm't, LLC	Wealth Mgm't	Bellevue	\$377
71	Petersen Hastings Investment Mgm't, Inc.	Wealth Mgm't	Kennewick	\$376
72	The Pacific Financial Group	Wealth Mgm't	Bellevue	\$360
73	Evertrust Asset Mgm't	Wealth/Trust Mgm't	Seattle	\$350
74	McAdams Wright Ragen	Broker Dealer, Investm't Advisor	Seattle	\$350
75	Strategic Wealth Mgm't, Inc.	Wealth Mgm't/Native Amer. Tribes	Mercer Island/Portland	\$350
76	Pacific Asset Mgm't, LLC	Wealth Mgm't	Port Orchard	\$322
77	Personal Investment Mgm't, Inc.	Wealth Mgm't	Bellevue	\$306
78	Triad Wealth Stewardship	Wealth Mgm't	Bellevue	\$305
79	American Marine Bank	Wealth/Trust Mgm't	Bainbridge Island	\$300
80	JP Morgan Private Bank (AUM estimate only)	Wealth/Trust Mgm't	Seattle	\$300
81	Washington Wealth Management	Wealth Mgm't (1/08 co. launch)	Bellevue	\$300
82	Conway Jarvis & Associates, LLC	Wealth Mgm't	Seattle	\$280
83	Baker Ellis Asset Mgm't	Wealth Mgm't	Seattle/Portland	\$260
84	Frontier Bank	Wealth/Trust Mgm't	Seattle/Everett	\$260
85	Elite Wealth Management, Inc.	Wealth Mgm't	Kirkland	\$258
86	Smead Capital Management, Inc.	Wealth Mgm't	Seattle	\$250
87	Tahoma Capital, LLC	Hedge Fund Mgm't	Bellevue	\$247
88	Horizon Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$247
89	The Whittier Trust Company of Washington	Wealth/Trust Mgm't	Seattle	\$227
90	Harbour Investment Mgm't, LLC	Wealth Mgm't	Everett	\$211
91	Capital Planning Corporation	Wealth Mgm't	Bellevue	\$210
92	Paracle Advisors, LLC	Wealth Mgm't	Mercer Island	\$190
93	Conlon & Dart, LLC	Wealth Mgm't	Seattle	\$188
94	Garland Capital Mgm't, Inc.	Wealth Mgm't	Bellevue	\$185
95	BECU Trust Company	Wealth/Trust Mgm't	Seattle	\$180
96	Harvest Capital Advisors, Inc.	Wealth Mgm't	Bellevue	\$175
97	Lakeside Advisors, Inc.	Wealth Mgm't	Seattle	\$175
98	Morton Clarke Fu & Metcalf, Inc.	Wealth Mgm't	Seattle	\$171
99	Ramsey & Associates, Inc.	Wealth Mgm't	Seattle	\$170
100	Financial Services International Corp.	Broker Dealer, Investm't Advisor	Seattle	\$165
101	Future Select Portfolio Mgm't, Inc.	Wealth Mgm't	Redmond	\$164
102	Bellevue Asset Mgm't, LLC	Wealth Mgm't	Bellevue	\$160
103	Sweetwater Investments, Inc.	Wealth Mgm't/Native Amer. Tribes	Redmond	\$158
104	Eagle Harbor Asset Mgm't	Wealth Mgm't	Bainbridge Island	\$150
105	Arcadia Investment Advisors, LLC	Wealth Mgm't	Vancouver	\$150
106	Genesis Capital, LLC	Hedge Fund Mgm't	Gig Harbor	\$142
107	Evergreen Asset Mgm't, LLC	Wealth Mgm't	Gig Harbor	\$135
108	Trail Ridge Capital, LLC	Wealth/Hedge Fund Mgm't	Seattle/Denver	\$133
109	Lattice Capital Management, LLC	Hedge Fund Mgm't	Kirkland	\$130
110	Paladin Investment, LLC	Wealth Mgm't	Bellevue	\$125
111	Fulcrum Capital, LLC	Wealth Mgm't	Seattle	\$120
112	Sonata Capital Group, Inc.	Wealth Mgm't	Seattle	\$118
113	Fleckenstein Capital, Inc.	Hedge Fund Mgm't	Seattle	\$116
114	National Asset Mgm't, Inc.	Wealth Mgm't/Broker-Dealer	Seattle	\$110
115	Elliott Cove Cap. Mgm't	Wealth Mgm't	Seattle	\$109
116	Marshall & Sullivan, Inc.	Wealth Mgm't	Seattle	\$107

117	Private Asset Mgm't	Wealth Mgm't	Bellevue	\$106
118	Washington Asset Management, Inc.	Wealth Mgm't/Broker-Dealer	Bellevue	\$100
119	Olson Investment Advisors, LLC	Wealth Mgm't	Seattle	\$100
120	Wakley & Robertson, Inc.	Wealth Mgm't	Bellevue	\$99
121	Lesa Sroufe & Company, Inc.	Wealth Mgm't	Seattle	\$95
122	BAC Capital Advisors, LLC	Wealth Mgm't	Seattle	\$95
123	Financial Insights, Inc.	Wealth Mgm't	Tacoma	\$93
124	Shelgren Financial Group, Inc.	Wealth Mgm't	Renton	\$86
125	Light Green Advisors, LLC	Wealth Mgm't, Eco/Environment	Seattle	\$82
126	McCormick Capital Mgm't	Money Mgm't/Mutual Fund Spec.	Seattle	\$80
127	Peterson Investment Mgm't, Inc.	Wealth Mgm't	Spokane	\$78
128	Schill, S.R. & Assoc., Inc.	Wealth Mgm't	Mercer Island	\$77
129	Oliver Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$77
130	Evans Capital Mgm't Associates	Wealth Mgm't	Seattle	\$75
131	Pengra Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$68
132	Lucid Advisors, Inc.	Wealth Mgm't	Seattle	\$68
133	Allison Spielman Advisors, LLC	Wealth Mgm't	Bellevue	\$65
134	Sander Capital Advisors	Wealth Mgm't	Seattle	\$63
135	Kerwin-Beley Associates, Inc.	Wealth Mgm't	Seattle	\$63
136	Compass Investment Partners, LLC	Wealth Mgm't/401k Specialist	Federal Way/Ketchum, ID	\$63
137	Banner Investment Consultants	Wealth Mgm't	Anacortes	\$62
138	Helmsman Financial Group, LLC	Wealth Mgm't, Tax/Fin. Services	Woodinville	\$62
139	First Washington Corporation	Wealth Mgm't	Seattle	\$61
140	Tieton Capital Management, LLC	Wealth Mgm't	Yakima	\$61
141	Waycross Investment Mgm't Company	Wealth Mgm't	Bellingham	\$59
142	Harbour Pointe Financial Advisors, LLC	Wealth Mgm't	Mukilteo	\$58
143	Financial Research, Inc.	Wealth Mgm't	Issaquah	\$55
144	M.J. Investment Advisers	Wealth Mgm't	Seattle	\$54
145	Friedman Putter & Company	Wealth Mgm't	Bellevue	\$54
146	Synergy Financial Mgm't, LLC	Wealth Mgm't	Seattle	\$54
147	Hamrick Investment Counsel, LLC	Wealth Mgm't	Seattle	\$54
148	Chaney Capital Mgm't	Wealth Mgm't	Edmonds	\$54
149	BBJS Financial Advisors, LLC	Wealth Mgm't	Seattle	\$49
150	Lake Union Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$44
151	Informed Investors Group	Wealth Mgm't/Socially Resp. Inv.	Seattle	\$43
152	McRae Capital Mgm't, LLC	Wealth Mgm't	Edmonds	\$42
153	Nelson Financial Services, Inc.	Wealth Mgm't	Bellevue	\$40
154	Seattle Portfolio Company	Wealth Mgm't	Seattle	\$39
155	Andrew Watkins & Associates, Inc.	Wealth Mgm't	Sequim	\$38
156	Paysse Jennison, Inc.	Wealth Mgm't	Mercer Island	\$37
157	Trellis Advisors, LLC	Wealth Mgm't	Seattle	\$37
158	Pegasus Investment Mgm't, LLC	Wealth/Hedge Fund Mgm't	Bainbridge Island	\$36
159	Asset Planning Mgm't, Inc.	Wealth Mgm't	Spokane	\$35
160	Seattle Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$35
161	Asset Planning & Management, Inc.	Wealth Mgm't	Spokane	\$35
162	Turloff Financial Consulting, Inc.	Wealth Mgm't	Bainbridge Island	\$34
163	Summit Capital Advisors	Wealth Mgm't	Tacoma	\$32

164	Bozarth Investment Management, Inc.	Wealth Mgm't/Broker-Dealer	Spokane	\$32
165	DH Partners, LLC	Wealth Mgm't	Seattle	\$32
166	Smart Portfolios, LLC	Wealth Mgm't	Lake Forest Park	\$32
167	The Hedrick Company	Wealth Mgm't	Mercer Island	\$31
168	Archon Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$31
169	Warga Asset Mgm't	Wealth Mgm't	Bellevue	\$30
170	Stock Mgm't, LLC	Wealth Mgm't	Puyallup	\$30
171	Century Capital Mgm't	Wealth Mgm't	Bellevue	\$30
172	Gregory Lyle & Company, Inc.	Wealth Mgm't	Medina	\$28
173	Adams Financial Concepts, LLC	Wealth Mgm't	Seattle	\$26
174	Stapp Financial Planning, PLLC	Wealth Mgm't	Olympia	\$24
175	KAS Investment Consultants	Wealth Mgm't	Bellevue	\$21
176	Newground Social Investment	Wealth Mgm't	Seattle	\$20
177	Prosperity Capital	Wealth Mgm't	Bellevue	\$20
178	Stewardship Concepts	Wealth Mgm't	Spokane	\$20
179	Comprehensive Wealth Mgm't	Wealth Mgm't	Lynnwood	\$19
180	CIM Financial Group, Inc.	Wealth Mgm't	Edmonds	\$19
181	Stolz & Associates, PS	Wealth Mgm't	Tacoma	\$19
182	Mercer Asset Mgm't, Inc.	Wealth Mgm't	Bainbridge Island	\$18
183	Michael Pace, CFP	Wealth Mgm't	Seattle	\$18
184	Anderson-Burk, Inc.	Wealth Mgm't	Lynnwood	\$17
185	Alki Capital Mgm't, LLC	Hedge Fund Mgm't	Bellevue	\$17
186	Scott P. Hurst & Associates	Wealth Mgm't	Puyallup	\$16
187	Strategic Capital Mgm't, Inc.	Wealth Mgm't	Seattle	\$15
188	Advocate Wealth Mgm't, LLC	Wealth Mgm't	Sequim	\$13
189	Lakeridge Financial Partners, LLC	Wealth Mgm't	Seattle	\$12
190	Snider Retirement Strategies, Inc.	Wealth Mgm't	Bellevue	\$12
191	R. W. Mak Investments	Wealth Mgm't	Bellevue	\$12
192	American Northwest Advisory Svcs, LLC	Wealth Mgm't	Federal Way	\$12
193	Collier Financial Group	Wealth Mgm't	Bothell	\$10
194	K.L. Baird Asset Mgm't	Wealth Mgm't	Kirkland	\$10
195	Polaris Asset Mgm't, LLC	Wealth Mgm't	Seattle	\$10
196	Tacoma Investment Group	Wealth Mgm't	Tacoma	\$10
197	W.E. Nightingale & Co., Inc.	Wealth Mgm't	Bellevue	\$10
198	Wilkison Investment Services	Wealth Mgm't	Bellevue	\$10
199	Kulshan Capital Mgm't, LLC	Hedge Fund Mgm't	Seattle	\$9
200	Guardian Capital, Inc.	Wealth Mgm't	Mukilteo	\$8
201	CMG Advisors, LLC	Hedge Fund Mgm't	Seattle	\$8
202	Apex Advisory Group, Inc.	Wealth Mgm't	Spokane	\$8
203	Thome Financial Mgm't, LLC	Wealth Mgm't	Bellevue	\$8
204	Coast Capital Management, LLC	Wealth Mgm't	Bainbridge Island	\$7
205	Portfolio Advisors Group, Inc.	Wealth Mgm't	Gig Harbor	\$6
206	Ariston Capital Mgm't Corp.	Money Mgm't/Mutual Fund Spec.	Bellevue	\$6
207	Sound Financial Advisors, Inc.	Wealth Mgm't	Seattle	\$6
208	Financial & Estate Advisors, Inc.	Wealth Mgm't	Bothell	\$5
209	Dowling Investment Group, Inc.	Wealth/Hedge Fund Mgm't	Bellevue	\$4
210	The Planner's Edge	Wealth Mgm't	Mercer Island	\$4

211	Reed Global Investments, LLC	Wealth/Hedge Fund Mgm't	Kirkland	\$4
212	Focus Capital Mgm't, LLC	Wealth/Hedge Fund Mgm't	Seattle	\$4
213	Abraham & Co., Inc.	Wealth Mgm't	Gig Harbor	\$2
214	Kaufman Kampe Advisors, LLC	Wealth Mgm't	Mercer Island	\$1
215	Brackenwood Capital Management	Wealth Mgm't	Seattle	\$1
216	Childress Investment Mgm't	Wealth Mgm't	Bellevue	\$1
<i>Latest Revision: 3/21/08@11:01 am</i>				